INDIA PESTICIDES LIMITED

An ISO 9001:2015, 14001:2015, 45001:2018 and 10002:2018 Company
CIN No. L24112 UP1984PLC006894
GSTIN- 09AAACI3591D1ZO

Water Works Road, Aishbagh, Lucknow – 226004 (INDIA)
Tel : +91-522-2653602, 2653603, 2653622, 4041014
Fax : +91-522-2653610
Website:www.indiapesticideslimited.com
E-mail:info@indiapesticideslimited.com

Date: 03.08.2026

To The Manager, Listing Department **BSE Limited** P. J. Towers, Dalal Street, Mumbai-400001 **Scrip Code: 543311** **ISIN: INE0D6701023**	To The Manager, Listing & Compliance Department **National Stock Exchange of India Ltd.** Exchange Plaza, Plot no .C/1,G Block, Bandra- Kurla Complex, Mumbai-400051 **Symbol: IPL**

Dear Sir/ Ma'am,

Sub: Investor Presentation in connection with the Un-audited Financial Results for quarter ended 30th June, 2026.

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, please find enclosed a copy of the Investor Presentation in connection with the Un-audited Financial Results of the Company for the quarter ended 30th June, 2026.

The above information is also available on the website of the Company www.indiapesticideslimited.com

Kindly take the above on your record.

Thanking you,

Yours Faithfully

For India Pesticides Limited

Narendra Dev Nath Ojha
Digitally signed by Narendra Dev Nath Ojha
Date:

INDIA PESTICIDES LIMITED
Aishbagh Lucknow-226004
Water Works Road

(Narendra Ojha)
Company Secretary & Compliance Officer

Encl.: As Above

India Pesticides Limited
BSE: 543311; NSE: IPL

Q1 FY2027

Earnings Presentation

August 2026

www.indiapesticideslimited.com

India Pesticides: Business Overview

An Advanced Molecule Based Manufacturing Platform Supplying Technicals to Global Clients

R&D / Project Engineering	Sandila, Hardoi	Dewa Road, Lucknow	International
2 R&D centres	 29,600 MT	 8,600 MT	35+ Countries
Technical Equivalence (TEQ) certification from the EU			53 Technicals
25 Scientists			52 Formulations

	Sandila, Hardoi		Dewa Road, Lucknow		IPL Consolidated
Technicals	67%[1]	26,100 MT	100%[1]	2,100 MT	28,200 MT
Formulations	75%[1]	3,500 MT	80%[1]	6,500 MT	10,000 MT
Product Range	Herbicides / Fungicides		Fungicides		38.200 MT

FY26

Revenue	EBITDA	CFO	Debt / Equity	ROCE	ROE	Export Turnover	Top 10 Customer Revenues
Rs. 1,078 Cr	**Rs. 194 Cr**	**Rs. 62 Cr**	**0.1x**	**16.8%**	**11.9%**	**Rs. 408 Cr**	**40%**

[1] FY2026 Effective Utilisation

India Pesticides: Investment Case

Leading Technical Partner for Global Agrochem Companies: R&D and Project Engineering Supporting Cashflow and Returns

1	Highly specialized carbamate chemistry coupled with Technical production at scale (28,200 MTPA), enables IPL to rank among the top three global producers of certain Technicals for agrochemical formulators
2	Entrenched and repeat worldwide MNC customer relationships reflected in exports consistently representing approx. 40% of Revenues. IPL is also often the sole manufacturer of selected Technicals in India
3	Not only a core supplier to Indian agrochemical companies directly but also their international subsidiaries. Exports directly to end agrochemical formulators, as opposed to local distributors / agents
4	Formulations business (10,000 MTPA) leverages inhouse Technical products and expertise, with an established route to market accessing India's farmer community. Over 370 sales team operating across 18 states and 6 zonal offices
5	Inhouse R&D, with expertise and capabilities established over 20 years, forms the core building block of the niche molecule Technical portfolio and future product pipeline
6	Inhouse Project Engineering enables the commissioning of block / plants facilities in shorter timelines and at a lower cost compared with industry peers
7	Combination of R&D and Project Engineering enables IPL to continuously innovate and commercially scale up, while meeting customer requirements in a dynamic industry. Enhanced return ratios given efficient capital and asset utilization
8	Hamirpur facility undergoing development with central infrastructure support along with two out of ten operating blocks currently operational. Provides a clear pathway for capacity expansion (30,000 MTPA) and incremental revenues
9	Backward integration of key intermediates, particularly away from China, to reduce reliance on imports and improve cost efficiencies. Sustaining HSE and ESG standards meeting expectations of global customers
10	Experienced management team ensures continuity in strategy, operational excellence and deep client relationships. Complete focus on operating cashflow generation and consistent growth with sustainable margins

- Leading global market positioning in selected agrochem Technicals
- Inhouse R&D and Project Engineering allow capex optimisation
- Hamirpur facility provides clear pathway for 30,000 MTPA
- Backward integration of intermediates and process optimisation
- Shareholder value creation based on operating cashflows

Q1 FY2027 Performance Highlights

Q1 FY2027

		Margin	
Total Revenue	₹ 256 Cr		▼ (9.2%)% YoY
Gross Profit	₹ 127 Cr	49.6%	▲ 0.0% YoY
EBITDA	₹ 39 Cr	15.4%	▼ (25.0)% YoY
PAT	₹ 23 Cr	8.9%	▼ (34.3%) YoY

Management Commentary

"We commenced FY27 amid a challenging operating environment in the domestic agrochemical market. Revenue from Operations was at Rs. 256 crores, while EBITDA was at Rs. 39 crores with an EBITDA margin of 15.4%. Softer demand for the Company's key herbicide, Pretilachlor, impacted domestic sales during the quarter, while export sales remained stable. Higher employee and fuel costs, along with elevated channel inventory, impacted profitability. However, the Company continued to focus on operational efficiency, cost management, and disciplined execution.

During the quarter, we achieved an important milestone with the receipt of Technical Equivalence (TEQ) approval from the European Union for one of our fungicide products. This approval strengthens our presence in international markets, enhances our ability to serve global customers, and creates opportunities for expanding our export business. This achievement reflects our continued focus on innovation, product development, and strengthening our position as a trusted partner in the global agrochemical industry.

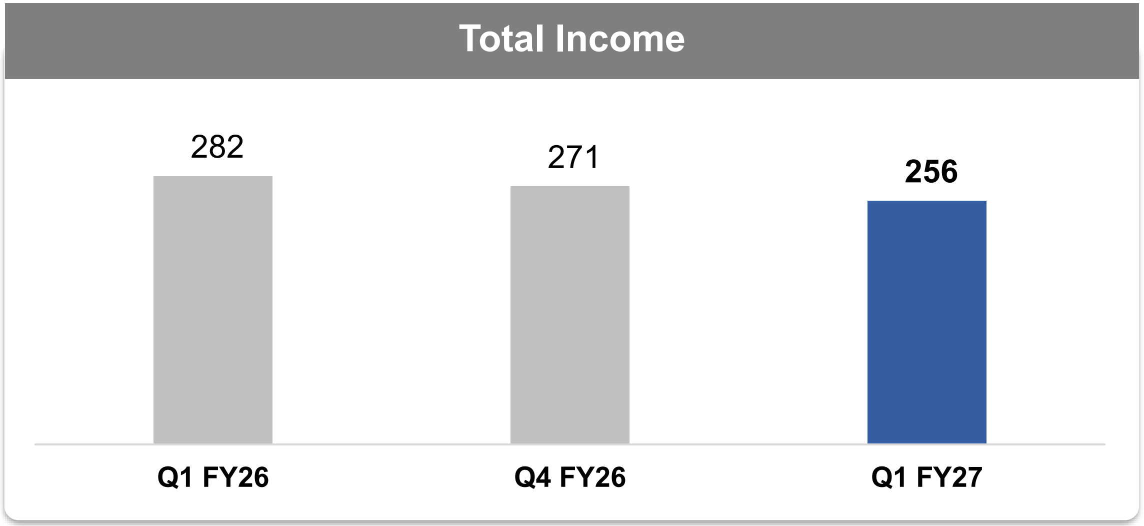
Sustainability and community development continue to be an important part of IPL's growth journey. Through our CSR initiatives, we remain committed to supporting farmers, strengthening rural communities, and promoting sustainable practices. Our initiatives such as "Samagra Sudhar" and "Chuppi Tod; Halla Bol" continue to create meaningful impact through rural development, awareness programs, education support and child welfare initiatives. We believe responsible growth goes beyond business performance.

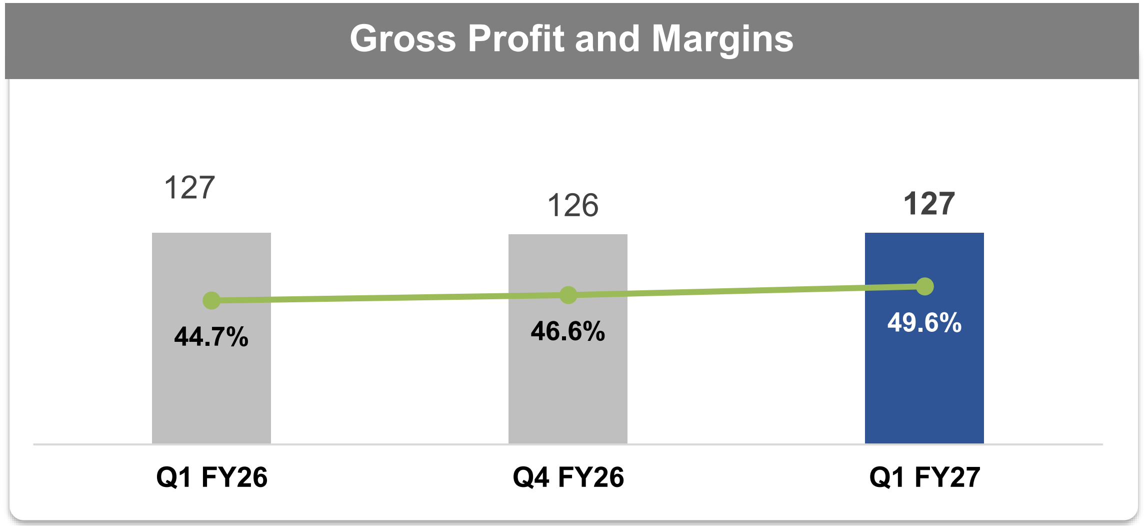
Looking ahead, we remain confident in our growth prospects, supported by improving demand across domestic and export markets, favourable agricultural conditions, and continued focus on operational efficiencies. We will continue to strengthen our product portfolio, expand our international presence, and enhance our manufacturing capabilities. With an integrated value chain, strong customer relationships, and a commitment to innovation and excellence, we believe IPL is well positioned to deliver sustainable growth and create long-term value for all stakeholders."

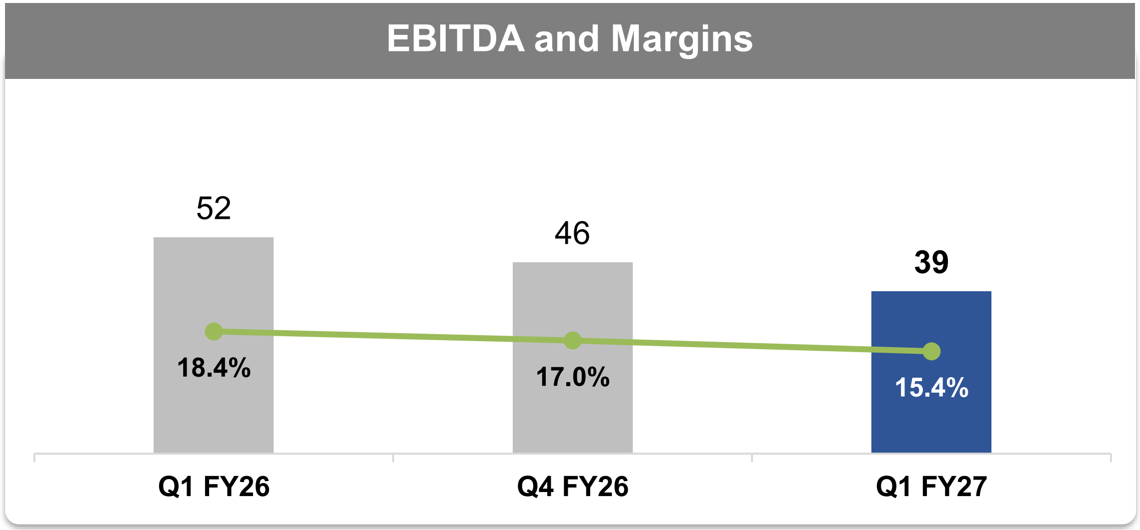
Mr. Dheeraj Kumar Jain, Chief Executive Officer

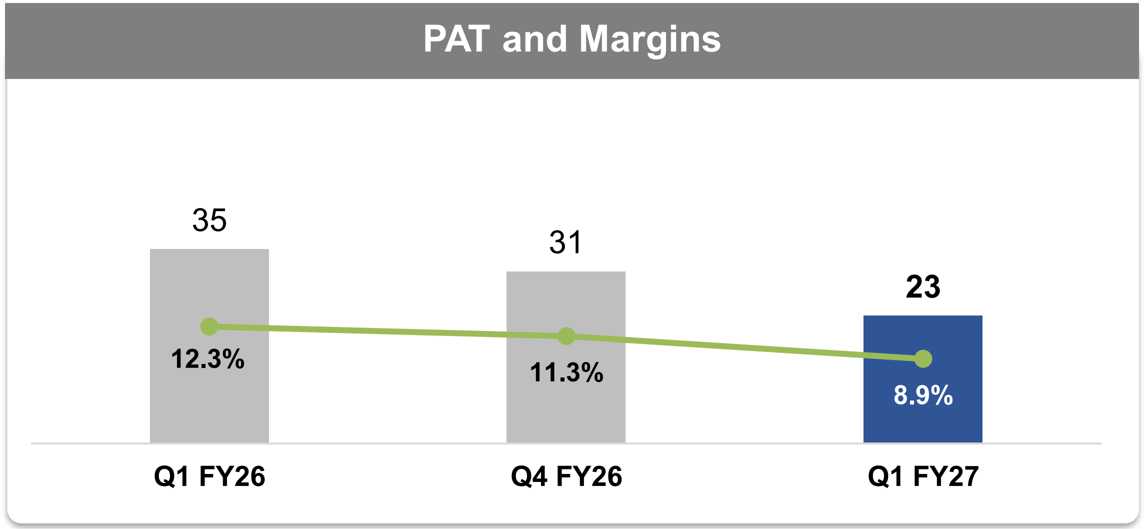
Q1 FY2027 Performance Highlights

Rs Cr.







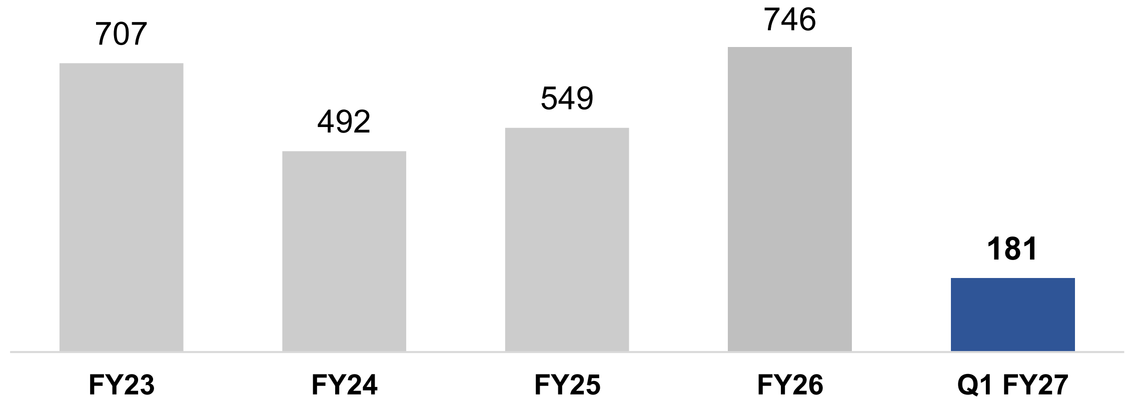


Q1 FY2027 Revenue Break-up

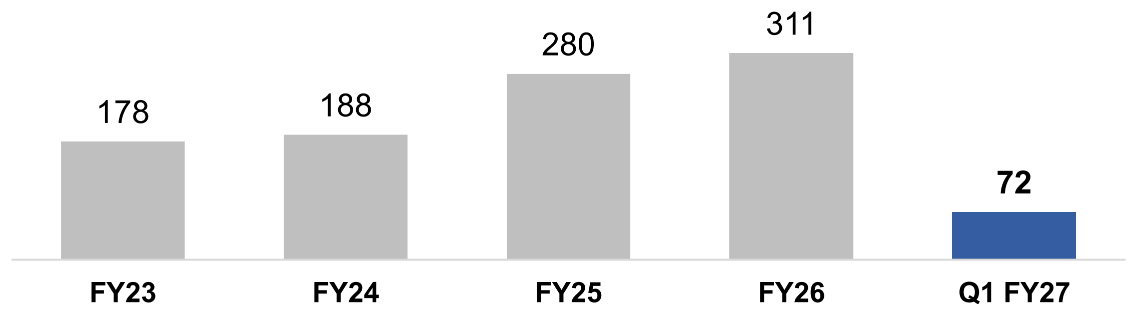
Technicals + APIs constitute 71% of revenue during Q1 FY2027

Rs Cr.

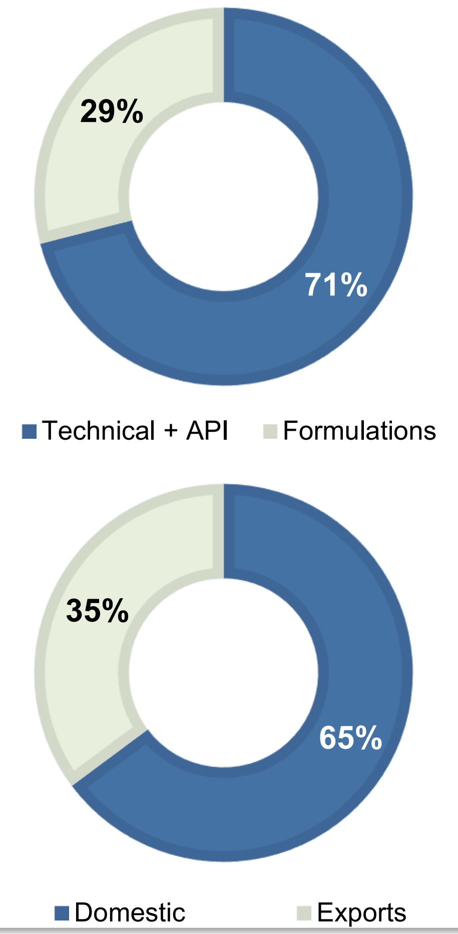
Technicals + API



Formulation



Q1 FY2027 Revenue Split



Q1 FY2027 Performance Summary

(Rs. In Cr.)	Q1 FY27	Q1 FY26*	YoY %	Q4 FY26	QoQ %	FY26	FY25	YoY %
Total Income	**256**	**282**	***(9.2%)***	**271**	***(5.5%)***	**1,078**	**843**	***27.9%***
Gross Profit	127	127	*0.0%*	126	*0.8%*	498	385	*29.5%*
Gross Margin (%)	*49.6%*	*44.7%*		*46.6%*		*46.2%*	*45.6%*	
EBITDA	**39**	**52**	***(25.0%)***	**46**	***(15.2%)***	**194**	**134**	***44.7%***
EBITDA Margin (%)	***15.4%***	*18.4%*		*17.0%*		***18.0%***	***15.9%***	
EBIT	34	49	*(30.6%)*	41	*(17.1%)*	173	116	*49.1%*
EBIT Margin (%)	*13.1%*	*17.2%*		*15.1%*		*16.1%*	*13.8%*	
PAT	**23**	**35**	***(34.3%)***	**31**	***(25.8%)***	**120**	**82**	***45.8%***
PAT Margin (%)	***8.9%***	***12.3%***		***11.3%***		***11.1%***	***9.7%***	
EPS (Rs.)	**1.98**	**3.03**	***(34.7%)***	**2.66**	***(25.6%)***	**10.40**	**7.14**	***45.8%***

*Exceptional Item Insurance Claim of Rs 2.29 Crore Excluded

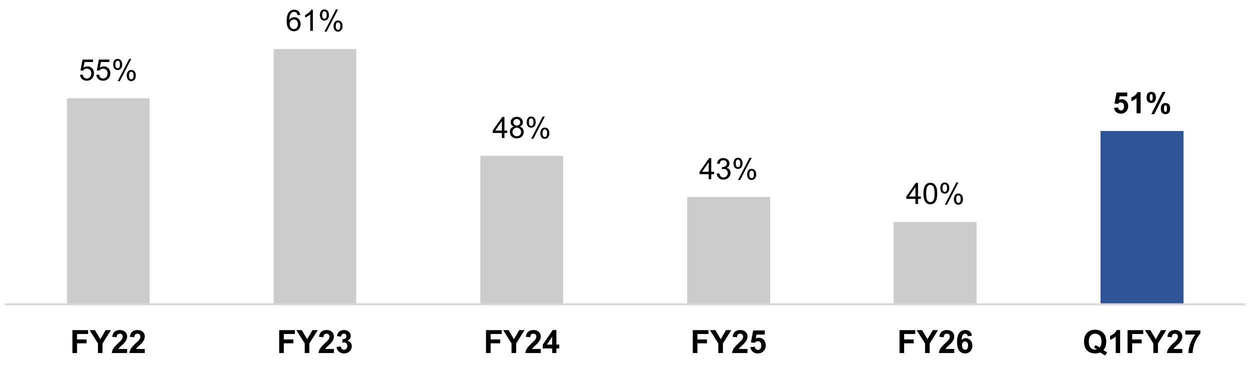
Customer Profile

Long term customer relationships developed over the years driven by quality product offerings

Key Customers

ASCENZA, actylis, Sharda Cropchem Ltd, UPL, ADAMA, FBN, syngenta, syngenta, Rainbow all about growing, RALLIS INDIA LIMITED, UPL

Revenue Contribution from Top 10 Customers



- Major customers include MNCs that look to collaborate with active ingredient manufacturers in India
- Customer relationships are led by the ability to manufacture complex off-patent Technicals in a cost effective, safe & environmentally conscious manner, in compliance with stringent quality specifications
- Longstanding relationships with 60+ international customers including Multinational customers
- Sales offtake agreement with existing customers to ensure peak utilization of expanded capacity
- Focus on enhancing customer base and reducing revenue concentration

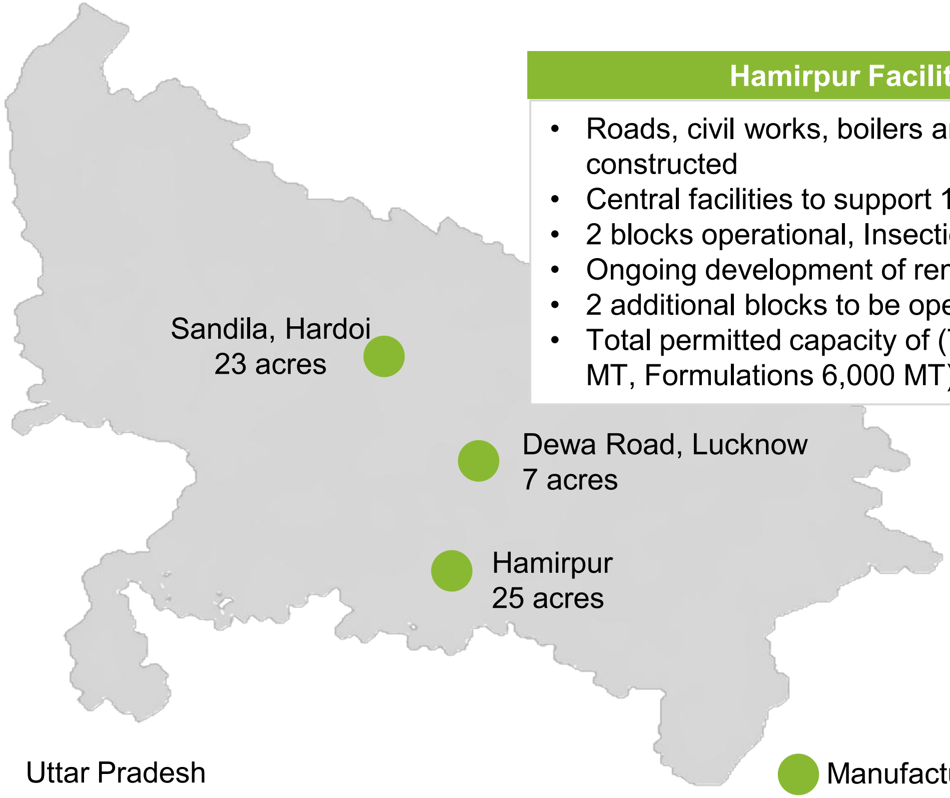
Manufacturing Platform

Manufacturing Facilities

Sandila, Hardoi

Sandila. Hardoi

Dewa Road, Lucknow



Hamirpur Facility Update

- Roads, civil works, boilers and chillers constructed
- Central facilities to support 10 blocks
- 2 blocks operational, Insecticides and Herbicides
- Ongoing development of remaining blocks
- 2 additional blocks to be operational in FY2027
- Total permitted capacity of (Technicals 30,000 MT, Formulations 6,000 MT)

Manufacturing Facilities

Hamirpur

Hamirpur

Dewa Road, Lucknow

Manufacturing Plant	Technicals (MTPA)	Formulations (MTPA)	Products
Dewa Road	2,100	6,500	Fungicides
Sandila	26,100	3,500	Herbicides
Hamirpur (2/10 blocks)	100	200	Insecticides
Total	**28,300**	**10,200**	

As on 30th June 2026

Research and Development / Project Engineering

Sandila Facility

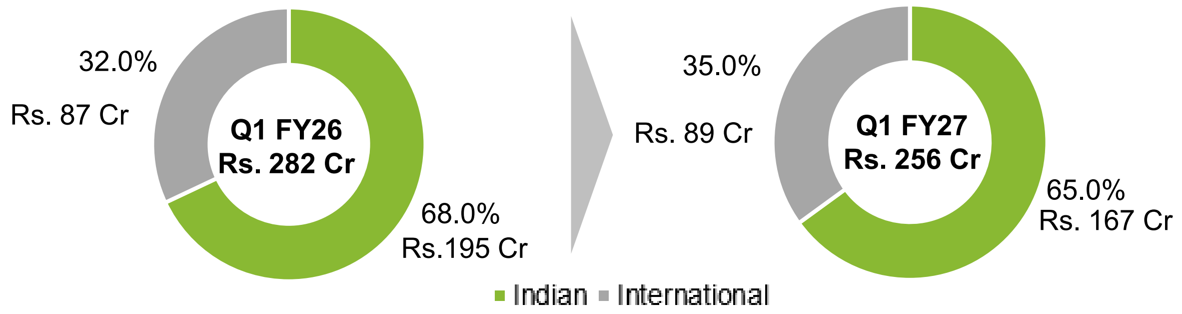
Synergistic Growth Strategy Ensuring Optimised Capex

- Strong in-house R&D infrastructure with DSIR-recognized laboratories focused on process innovation, cost optimization and development of new molecules/intermediates
- R&D team comprises highly experienced scientists, chemists and technical professionals having extensive industry expertise in agrochemicals, intermediates and specialty chemicals
- Developed strong capabilities in process development from laboratory scale to pilot scale and commercial manufacturing scale, enabling faster commercialization of products
- Continuous focus on backward integration and process improvement has significantly enhanced operational efficiency and reduced dependency on external suppliers
- Successfully developed several cost-effective and environment-friendly manufacturing processes, resulting in better margins and improved competitiveness in domestic as well as export markets
- Strong R&D capabilities have enabled the Company to improve product yields, optimize raw material consumption and reduce manufacturing costs on a sustainable basis
- R&D efforts have also supported expansion into high-value agrochemicals & intermediates with backward integration and speciality chemicals, strengthening its market position in the industry
- R&D function plays a vital role in product registration support, technology absorption, process safety enhancement and development of import substitutes
- Continuously invests in innovation, process efficiency and new product development to maintain long-term growth and competitive advantage
- In-house R&D and technical expertise provide substantial cost advantages to the Company through process optimization, lower production cost, reduced wastage and recovering of wealth from waste, efficient utilization of resources

Tiwariganj, Dewa Road

Established Customer Relationships in India and International Markets

Exporting Directly to Corporate Customers in 35+ Countries



Sales Network Operating Across 6 Zonal Offices

Sales Network	India
Number of States	18
Number of Depots	24
Sales Team	370

Our Journey

1991

- Commencement of commercial production at the manufacturing facility situated at Dewa Road, Chinhat, Uttar Pradesh

2003

- Conversion of our Company into a public limited company

2009

- Registration of the in-house research and development unit situated at Tiwariganj, Chinhat, Lucknow with the DSIR

2015

- Commencement of commercial production at the manufacturing facility situated at Sandila, Hardoi, Uttar Pradesh

2018

- Commencement of export of herbicide Technicals manufactured at the Sandila facility

2021

- Incorporated Shalvis Specialties 100% subsidiary and acquired Land for new manufacturing plant at Hamirpur (U.P)
- In-house R&D units at Tiwariganj, Lucknow, and Sandila, Hardoi registered with DSIR

2021-23

- India Pesticides Limited listed on BSE and NSE
- Received environmental clearance of Hamirpur expansion project

2024

- Commissioned an intermediate plant towards Backward Integration of one of the Herbicides which was primarily being imported.
- It is based on our in-house Indigenous R&D Technology. Started formulation production at Shalvis Specialities Limited, 100% subsidiary of IPL

2025

- Strengthened focus on innovation, advanced technology, and backward integration to drive future-readiness.

2026

- Strengthened the 'Make in India' initiative by expanding our domestic manufacturing capabilities to significantly reduce reliance on imported intermediates.
- Receipt of Technical Equivalence (TEQ) approval from the European Union for one of our fungicide products

Promotor Group and Board Members

Mrs. Madhu Dikshit

Chairperson and Independent Director

Mr. Mohan v Tanksale

Independent Director

Mr. Arun Kumar Jain

Independent Director

w.e.f 23rd January 2026

Dr. Udaya Bhaskar Mantripragada

Whole-time Director

Dr. Kuruba Adeppa

Whole-time Director

Mr. Rahul A Bagaria

Non- Executive Director

Audit Committee   Nomination & Remuneration Committee   Stakeholders Relationship Committee   CSR Committee   Risk Management Committee   ✓ Indicates Chairman of the Committee

Key Management Personnel

Mr. Dheeraj Kumar Jain
Chief Executive Officer - IPL

Mr. Aditya Kumar Nigam
Chief Executive Officer - SSL

Mr. Satya Prakash Gupta
Chief Financial Officer - IPL

Mr. Narendra Ojha
Company Secretary and Compliance Officer - IPL

Awards & Recognition

CEO, Mr. Dheeraj Kumar Jain, has been conferred the Lifetime Achievement Award by the PMFAI Agribusiness Foundation in recognition of his outstanding and enduring contribution to the agrochemical industry

Engagement with Farmers

Empowering Agriculture







India Pesticides Limited (IPL) has exemplified its commitment to the farming community by actively engaging with farmers through impactful campaigning and enthusiastic participation in Farmer's exhibitions.

Recognizing the crucial role farmers play in our society, IPL has undertaken several initiatives aimed at empowering and supporting the farming community. By fostering an environment of knowledge exchange, technology adoption, and sustainable practices, IPL is striving to contribute to the growth and prosperity of Indian agriculture

Our CSR Involvement

The reverberating motto of IPL's CSR is, "Care the World with Care"
Our CSR Activities revolves around this belief

- Our products – Pesticides functions as medicines for plants by protecting them from their destruction. While helping our farmers on protecting their crop from available reducing land, we educate them too on, 'Careful & Correct Usage of Pesticides' through direct interactions with them

Among 17 UN-SDG (United Nations' 17 Sustainable Development Goals), IPL's CSR & CER Initiatives contribute to the nation by focusing on 7 Goals. We are committed to uphold our social responsibility with reverberating motto 'Care the World with Care'.

Samagra Sudhar

- Refurbishment of Aanganwadi centres, Skill Development for Aanganwadi workers, Upgradation of Schools, community centres & ponds, Set up of Computer Class Rooms, Women's Health Awareness Workshop, Careful Usage of Plastics, Upgradation of the WASH facilities along with awareness on importance of hygiene, Skill Development Programs, Installation of Solar Street Lights & Panels etc are a few various activities the project delivers
- IPL has adopted Four Villages near by where we operate at Sandila – in Hardoi District
- Our Project - "Samagra Sudhar" aims on sowing the "seed of sustainability" in future generation for a better tomorrow. We work closely with the community through our implementation partner
- Program is designed not only on infrastructural development but also creating awareness on circular economy

Chuppi Tod; Halla Bol

- Our Project - "Chuppi Tod ; Halla Bol" aims on spreading the awareness on POCSO Act among children, and adults
- We have established 6 Child Friendly Centres in selected 6 Police Stations in Uttar Pradesh – Hardoi Dehat, Kachauna, Sursa, Gorakhpur, Sahibabad and Shahjahanpur where impacted children are counselled and motivated for life ahead
- The project developed POCSO Training Module for the Blind Children and POCSO Cartoon Book, which are first of its kind in India

For more details, click on our company website CSR page: https://bit.ly/3C2hm7J

UN SDG logos are used not for commercial purposes and does not reflect the views of the United Nations or its officials or Member States

ESG Initiatives

Environment Sustainability

- Our manufacturing sites are certified with **ISO 9001:2015, 14001:2015, 45001:2018 and 10002:2018** standard certifications ensuring **Quality**, **Environmental Management**, **Occupational Health and Safety** and **Customer Service Management**
- Maintaining **Green belt through Miyawaki, Utilization of Bio-Mass in Operation, and Usage of 6 MW Solar Power supply** at Sandila Unit as an alternative to electricity from grid

IPL's efforts in Waste Management, Reducing Carbon Emissions, and Promoting Energy Efficiency

Socially Responsible

- IPL's workplace that is devoid of all forms of discrimination with a comprehensive policy against Sexual Harassment. We promote candid conversations between employees and senior leadership
- Equipped more than **10 educational institutions in villages with Solar Panels 9 villages with more than 108** Solar streetlights and **Govt. Hospitals with diagnosing and surgical equipment** so that poor people get benefits at affordable price
- Encouraging young **normal and physically challenged sports aspirants** through conducting tournaments and sponsorship

IPL's focus on Human Rights, Labor Standards, and Corporate Social Responsibility that we uphold with the motto, "*Care the World with Care*"

Diversified Board Structure

- A **diverse board** for decision making, contribute to corporate success. Director nomination is evaluated by NRC solely on their qualifications, skills, experience, and alignment with the Organization`s values and goals
- Scheduled engagement of **Risk Management Committee of Executives and Risk Management Committee of Directors**

IPL's leadership, Internal & External Audits, Internal controls on Process & Operations, Transparency & Ethical conduct, we sustain

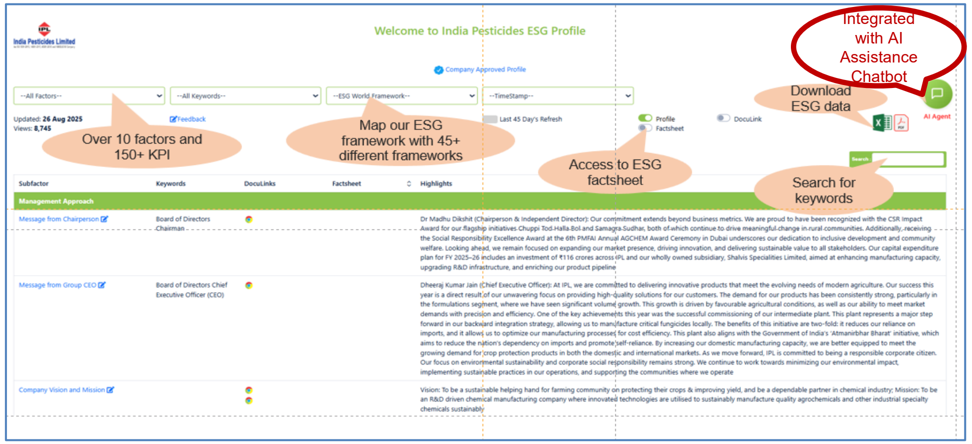
AI - ESG Profile: 18 Factors and 486 Subfactors

ESG WORLD

IPL

IPL Website

ESG Disclosure Platform



India Pesticides ESG Profile Link ([Click Here](#))

ESG Factors (18)

Management Approach (3)	Company Overview (13)	Board of Directors (6)	Resilience (9)
Environment (48)	Social (70)	Governance (98)	Vérifications and Assurances (1)
Materiality Assessment (19)	Awards and Recognitions (3)	Ratings and Indices (3)	ISO and Certifications (4)
Partnerships (2)	ESG Videos and News (1)	Corporate Information (18)	Membership (4)
			BRSR (148)
			Profile Sources (33)

ESG Quantitative Performance Metrics

Environment (4)	Social (8)		Governance (4)	Others (4)
*6,62,759 GJ Renewable Energy Consumed	0.64% Female Workforce Gender Composition	6 Total recordable work-related injuries	33% Independent Board of Directors	ISO 9001:2015 Quality Management System
*841.97 MT Recycling Waste	100% Number of Trained Staff	18.18% Gross Salary Paid to Female Workforce	11.11% Female Board Composition	ISO 14001:2015 Environmental Management System
*2,73,676.34 KL Amount of Water Withdrawn	*0.18% Amount Spend on Employees Well-being	Nil Complaints reported under Sexual Harrasment	Nil Penalty Disclosures	ISO 45001:2018 Occupational Health and Safety
*35,492.4 MTCO2e Amount of GHG Emission	*Rs. 2.6 Crore Community Investment Policy	99.38% Employee Performance Reviews	Nil Number of Data Breach Incidents	PMFAI Social Responsibility Excellence Award

"We are proud to have been recognized with the CSR Impact Award for our flagship initiatives Chuppi Tod Halla Bol and Samagra Sudhar, both of which continue to drive meaningful change in rural communities. Additionally, receiving the Social Responsibility Excellence Award from PMFAI during Annual AGCHEM Award Ceremony in Dubai features our dedication to inclusive development and community welfare."

Dr. Madhu Dikshit, Chairperson and Independent Director

Data Reflects as on 31.03.2026

Disclaimer

Certain statements in this presentation concerning our future growth prospects are forward looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements.

The company's results may be affected by factors including, but not limited to, the risks and uncertainties in research and development; competitive developments; regulatory actions; litigation and investigations; business development transactions; economic conditions; and changes in laws and regulations.

India Pesticides Limited will not be responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances

Corporate office:

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INDIA PESTICIDES LIMITED

For further information, please contact

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