

Date: August 12, 2026

To,

Corporate Relationship Department,
BSE Limited,
P J Towers, Dalal Street, Fort, Mumbai – 400001

Scrip Code: 544248

Scrip Name: MACHLTD

Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 read with Regulation 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor presentation on the Q1 FY27 (quarter ended June 30, 2026) Performance of the Company.

The said presentation is also available on the website of the Company.

You are requested to kindly take the document on record

Your Sincerely,

For Mach Travel Solutions Limited
(Formerly known as Mach Conferences and Events Limited)

Yashashvi Srivastava
Company Secretary & Compliance Officer



CIN No.
L74110DL2004PLC126130



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Noida Uttar Pradesh – 201301, India



Registered Office
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Info@machtravel.com



www.machtravelsolutions.com

Mach Travel Solutions Limited
(Formerly known as Mach Conferences and Events Limited)





Travel Solutions Ltd.

Technology-Enabled Travel Solutions Company

Formerly Mach Conferences & Events Ltd.

A transformed identity — built on two decades of expertise, reimagined for a technology-enabled future. Nationwide presence. Diversified offerings. One trusted name.

National Scale

7 offices across India's key commercial centres

Proven Pedigree

20+ years serving corporates, institutions & government

BSE Listed

Publicly listed on the Bombay Stock Exchange — MACHLTD

DISCLAIMER



This presentation has been prepared by MACH TRAVEL SOLUTIONS LIMITED ("Company"), solely for information purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

EVOLUTION FROM MICE COMPANY TO TECHNOLOGY ENABLED TRAVEL SOLUTIONS COMPANY



We are not moving away from MICE. We are building beyond it.



One legacy of execution. Two powerful engines. Infinite possibilities.

WHY WE DO BOTH: MICE + TRAVEL

Combining the strengths of MICE excellence with recurring travel demand



MICE STRENGTH

- ✓ High-touch execution expertise
- ✓ Strong relationships with corporates & institutions
- ✓ Large-scale event management
- ✓ Global destinations & vendor network
- ✓ High-value projects & branding



**MICE
+
TRAVEL
TOGETHER**



TRAVEL STRENGTH

- ✓ Recurring & repeat business
- ✓ Technology-led efficiency
- ✓ Broader customer base
- ✓ Cross-sell across multiple needs
- ✓ Year-round demand & scalability



Broader Customer Base • Higher Wallet Share • Better Utilisation • Sustainable Growth

EVERY CUSTOMER CREATES MULTIPLE OPPORTUNITIES

Cross-sell engine drives higher wallet share and lifetime value.



Transformation at a Glance

7

Operational Offices

Noida · New Delhi · Mumbai · Kolkata · Bengaluru · Bhubaneswar · Ahmedabad

200+

Employees

Growing workforce across India

100+

Corporate Clients

Onboarded since April 2026

20+

Years of Excellence

Established in 2004

11

Industry Associations

IATA · GBTA · PATA · IATO · ADTOI · OTOAI · SKÅL · JATA · ICPB · EGAC · NIMA

BSE

Listed: MACHLTD

Publicly Listed on the Bombay Stock Exchange

Today, Mach Travel Solutions stands as a technology-enabled travel solutions company with nationwide presence, diversified service offerings and strong platform for future growth.

Two Decades of Building Scale

From incorporation to an integrated, technology-enabled travel solutions platform



FOUNDATION • 2004–2014

- **2004**
 - Company incorporated
- **2012**
 - PATA & IATO affiliations
 - Strengthened industry credentials across Asia and India
- **2014**
 - ADTOI affiliation
 - Expanded domestic tourism industry recognition

SCALE • 2019–2024

- **2019**
 - ₹100 Cr turnover milestone
 - Affiliated with IATA, reinforcing global air-ticketing capability
- **2024**
 - ₹200 Cr turnover milestone
 - Converted into a Public Limited Company

TRANSFORMATION • 2025–2026

- **2025**
 - New growth engines
 - Religious Tourism
 - 21 new corporate clients

- **2026**
 - Technology Enabled Travel Solutions Platform**
 - Rebranded as Mach Travel Solutions Limited
 - Entered Corporate Travel, B2B, Leisure, and Government & Institutional Projects
 - Launched enterprise travel management
 - Introduced the Corporate Self Booking Tool
 - Expanded into an integrated travel solutions platform
 - Developed the machtravel.com B2C platform

COMPREHENSIVE MICE SOLUTIONS



EVENT AND
CONFERENCES



DESTINATION
MANAGEMENT



HOTEL &
VENUE BOOKING



TICKET &
VISA ASSISTANCE

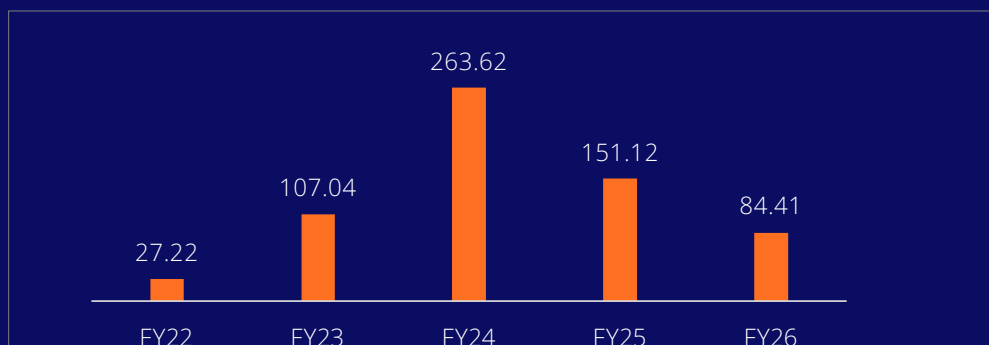


TICKET BOOKING

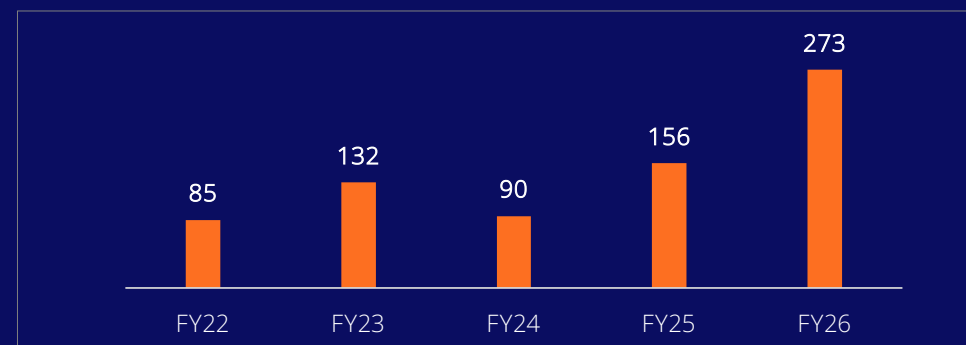


LOGISTICS
MANAGEMENT

Average revenue generated per MICE Program (in ₹ Lakhs)



Number of MICE Programs

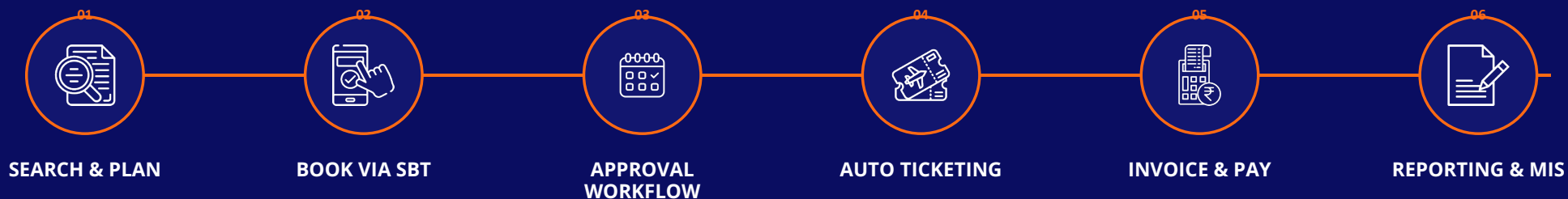


Technology enabling Corporate Travel

Powering efficiency, policy control and scalable enterprise travel management



END-TO-END CORPORATE TRAVEL WORKFLOW



PLATFORM CAPABILITIES

Technology + People + Process

- Corporate Self Booking Tool — web & mobile
- Policy engine & compliance controls
- Multi-level approvals
- Auto ticketing & reissue
- Auto invoicing & reconciliation
- Real-time dashboards & MIS
- Analytics & spend insights
- Robotic automation
- Secure & compliant platform

BUSINESS VALUE

100+

Corporate clients
onboarded
As on 1st August 2026

- Long-term enterprise agreements supporting high client retention
- Predictable and consistent revenue streams

Building the Consumer Travel Platform

Mobile-first B2C Online Travel Agency (OTA) experience.



ONE CONSUMER INTERFACE

A unified discovery and booking journey designed around four high-intent travel categories.

01

SEARCH & BOOK FLIGHTS

Domestic and international search, comparison and booking.

02

STAY HOTELS

Property discovery, room selection and reservation experience.

03

DISCOVER LEISURE

Curated travel experiences and consumer holiday planning.

04

CONNECT MICE

Enquiry-led access to meetings, incentives and group travel.

CONSUMER JOURNEY

DISCOVER



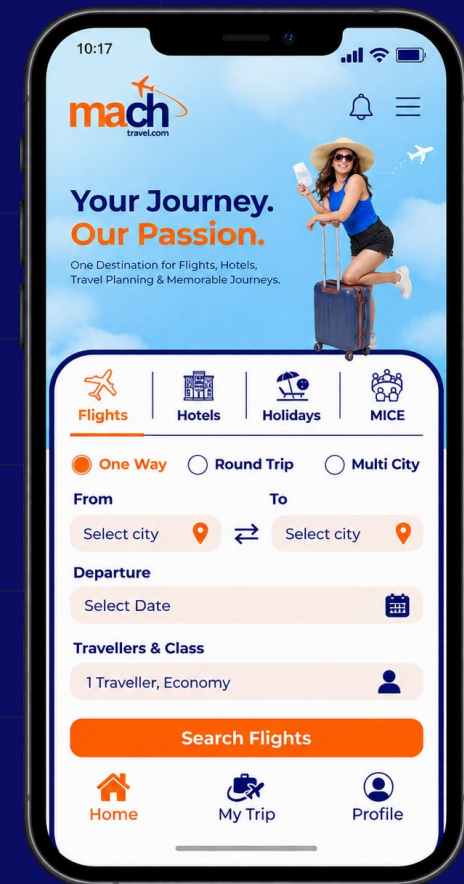
COMPARE



BOOK



MANAGE



GEOGRAPHIC PRESENCE

Pan-India network with global reach.

OFFICE NETWORK



2

UPCOMING OFFICES

Across key commercial centers in India



PAN-INDIA

COVERAGE

Strong regional partnerships & vendor network



GLOBAL REACH



LOCAL STRENGTH



NATIONAL FOOTPRINT



GLOBAL REACH

FINANCIAL PERFORMANCE

A clear view of scale, profitability and operating momentum



Management Comment



"Q1 FY27 marks an important milestone in MACH's journey. The scale-up we are witnessing reflects the transformation of the Company from a predominantly MICE-focused business into a technology enabled travel solutions platform with multiple growth engines. Corporate Travel, B2B, Leisure and Government & Institutional Projects are increasingly complementing our established MICE business, creating a broader and more resilient foundation for growth.

During the quarter, we continued to execute large domestic and international mandates, expanded our operational presence and strengthened our technology-enabled travel management capabilities. Importantly, the investments and strategic initiatives undertaken over the past year are now beginning to translate into financial performance and a more diversified revenue profile.

Revenue for the quarter stood at ₹144.33 crore, registering a year-on-year growth of 538.06%, driven by strong execution across our business verticals. We are encouraged by the momentum across the business and expect this trajectory to continue into Q2 FY27. With a strong pipeline across our key businesses and continued scaling of our operations, we remain confident of sustaining this growth momentum through the year.

Looking ahead, our focus is increasingly shifting towards scaling each of our business verticals, deepening technology integration, expanding our customer base and leveraging opportunities across the MACH ecosystem. We have a strong pipeline across our key business verticals, providing us with encouraging visibility for the quarters ahead.

As we commence voluntary quarterly financial reporting, we are also taking another step towards greater transparency and engagement with our shareholders. We remain focused on disciplined execution, sustainable growth and creating long-term value for all our stakeholders."

Q1 FY27

FINANCIAL HIGHLIGHTS



Strong performance across key financial metrics



SIGNIFICANT YOY GROWTH REFLECTING OUR DIVERSIFIED & SCALABLE BUSINESS MODEL

GMV



₹252 Cr

Gross Merchandise
Value

REVENUE



₹144.33 Cr

Revenue from
Operations

+538% YoY

EBITDA



₹8.92 Cr

Earnings before interest,
tax, depreciation & amortisation

+437% YoY

PAT



₹6.17 Cr

Profit After Tax

+307% YoY



ROBUST YOY GROWTH ACROSS ALL KEY METRICS

Driven by a diversified business strategy, technology-enabled solutions and strong execution capability.

Q1 FY27 Consolidated Income Statement

INR Crores	Q1 FY27	Q1 FY26	Y-o-Y %	Q4 FY26
Revenue From Operations	144.33	22.62	538.06%	83.25
Other Income	2.04	0.57		0.69
Total Income	146.37	23.19	531.18%	83.94
<u>Expenses</u>				
Cost of Sales/Operation	125.88	17.65		72.47
Employee Benefit Expenses	8.91	3.02		4.99
Other Administrative Expenses	2.66	0.86		2.67
Total Expenses	137.45	21.53	538.48%	80.13
EBITDA (incl Other Income)	8.92	1.66	436.61%	3.81
<i>EBITDA Margin (%)</i>	6.09%	7.17%	(108) Bps	4.54%
Finance Cost	0.25	0.18		0.29
Depreciation	0.43	0.10		0.50
PBT	8.24	1.39	494.09%	3.02
Tax	2.07	(0.13)		1.22
PAT	6.17	1.52	306.72%	1.80
<i>PAT Margin (%)</i>	4.22%	6.54%	(232) Bps	2.15%
Less: Minority interest (40% of subsidiary profit)	(0.03)	0.02		1.04
Net Profit	6.14	1.54		2.85
Basic EPS in Rs.	2.92	0.73	300.00%	1.35



THANK YOU

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