

Ref. No.: ABSLAMCL/PS/54/2026-27

July 21, 2026

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street Mumbai-400 001
Scrip Code: 543374

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor
Plot No. C/1, G Block,
Bandra Kurla Complex
Bandra (East), Mumbai - 400 051
Symbol: ABSLAMC

Dear Sir/Ma'am,

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations') – Investor Presentation and Press Release

Pursuant to Regulation 30 of the SEBI Listing Regulations, please find attached copy of Investor Presentation along with Press Release on the Unaudited Financial Results of the Company for the quarter ended June 30, 2026.

The above information is being hosted on the Company's website at <https://mutualfund.adityabirlacapital.com>.

This is for your information and dissemination.

Thanking you.

Yours sincerely,

For **Aditya Birla Sun Life AMC Limited**

Prateek Savla

Company Secretary & Compliance Officer
ACS 29500

Encl. As above



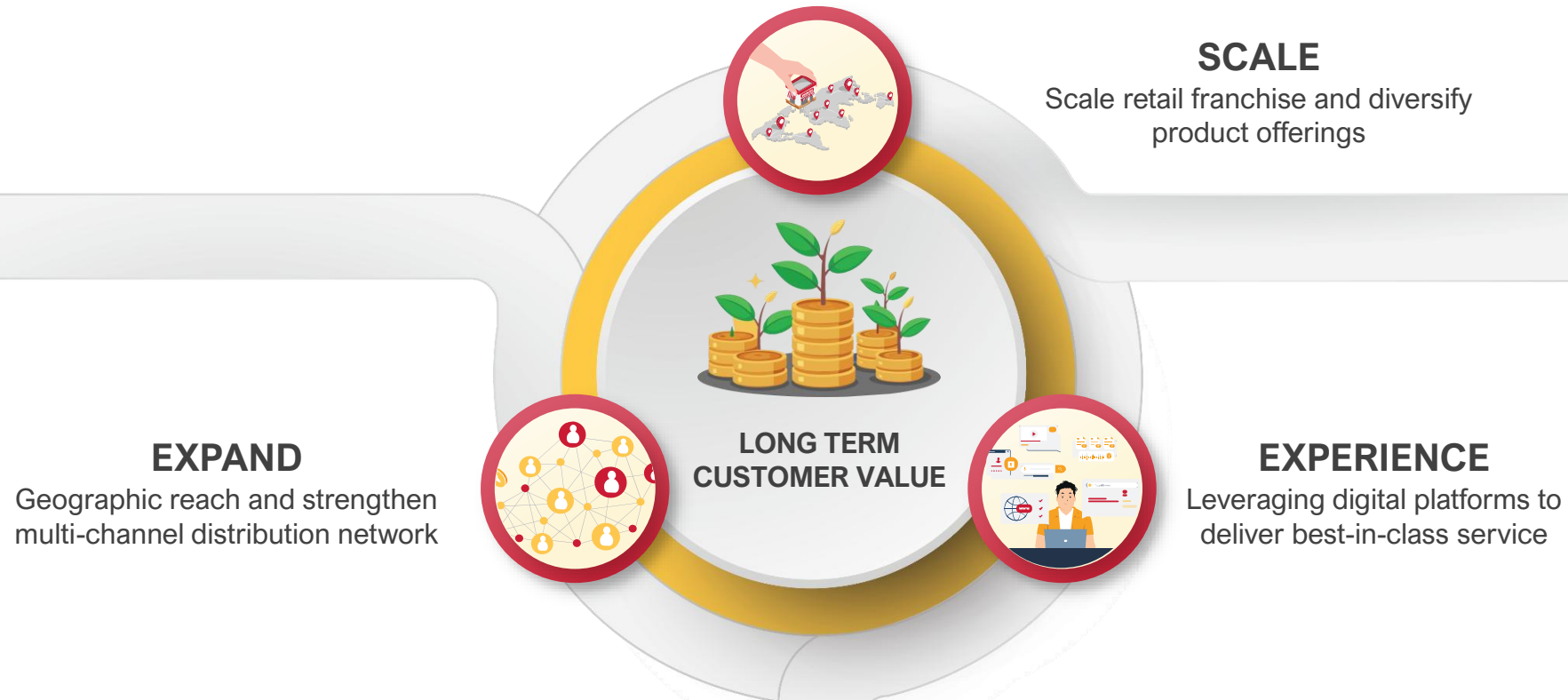
**ADITYA BIRLA
CAPITAL**

ASSET MANAGEMENT

INVESTOR PRESENTATION

Q1 FY27

Staying focused on building scalable business



AUM growth



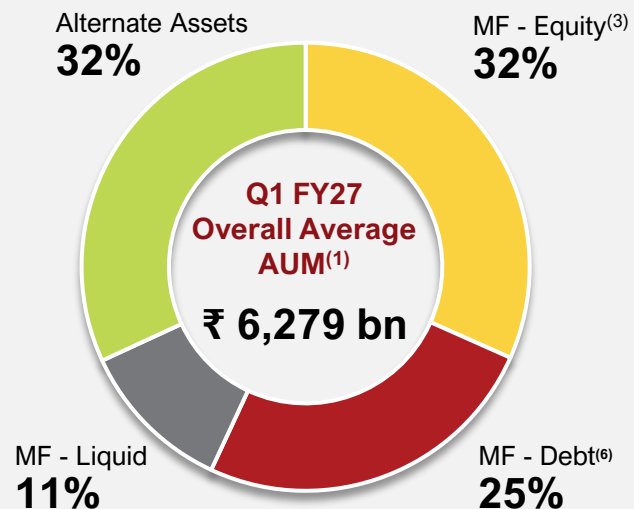
Accelerated growth in Passive & Alternative investments



Sustainable growth in SIPs

Driven by a strong and robust risk management and governance framework

AUM



Mutual Fund AUM⁽¹⁾

₹ 4,277 bn

Market share⁽²⁾ 5.79%

Equity AUM

₹ 1,987 bn

Market share 3.97%

Individual AUM⁽⁴⁾

₹ 2,106 bn

Passive AUM⁽¹⁾

₹ 400 bn

Total Alternate AUM⁽¹⁾

₹ 2,002 bn

PMS/AIF AUM⁽¹⁾

₹ 1,945 bn[^]

Real Estate AUM⁽¹⁾

₹ 7 bn

Offshore AUM⁽¹⁾

₹ 50 bn

Financials (Q1 FY27)

Total Revenue⁽⁵⁾

₹ 6.3 bn

Profit Before Tax

₹ 4.1 bn

Profit After Tax

₹ 3.1 bn

Customer & Distribution

Investor Folios

11.1 mn

MF Distributors

95,500+

Locations

310+

Digital Partners

130+

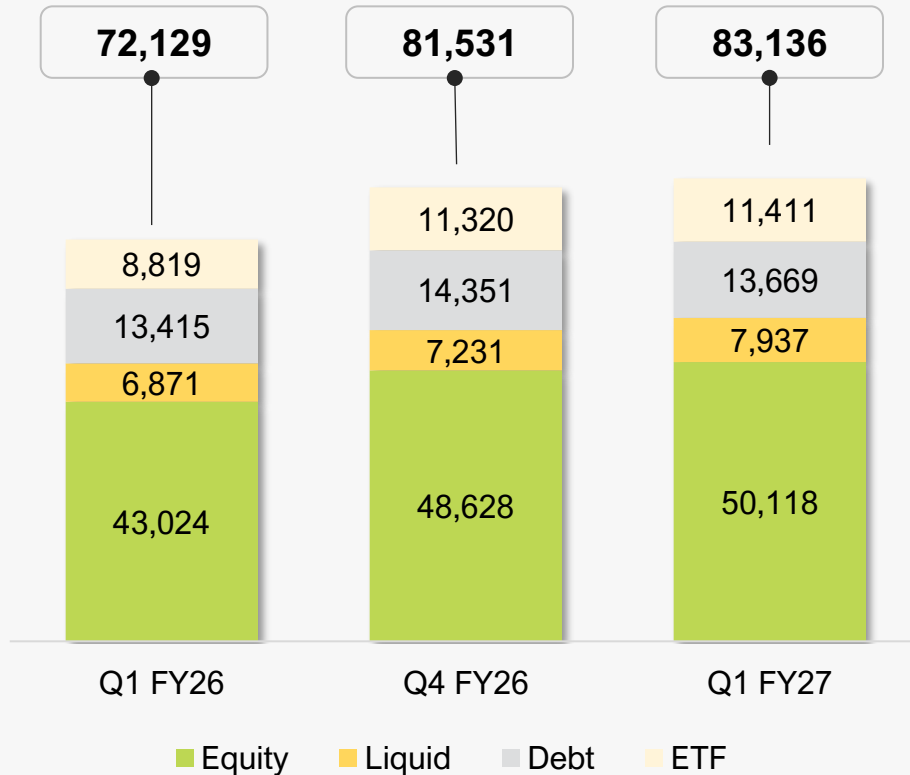
(1) Quarterly Average Assets under Management as of June 30, 2026; (2) Excluding ETF Share; (3) Equity AUM includes SIF; (4) Monthly Average Assets under Management as of June 30, 2026 (5) Includes revenue from operations and other income; (6) MF-Debt include ETF; ^ Include mandate QAAUM of Rs 1,898 bn as on June 2026; All numbers are as of Jun-26 unless stated otherwise



Industry Overview

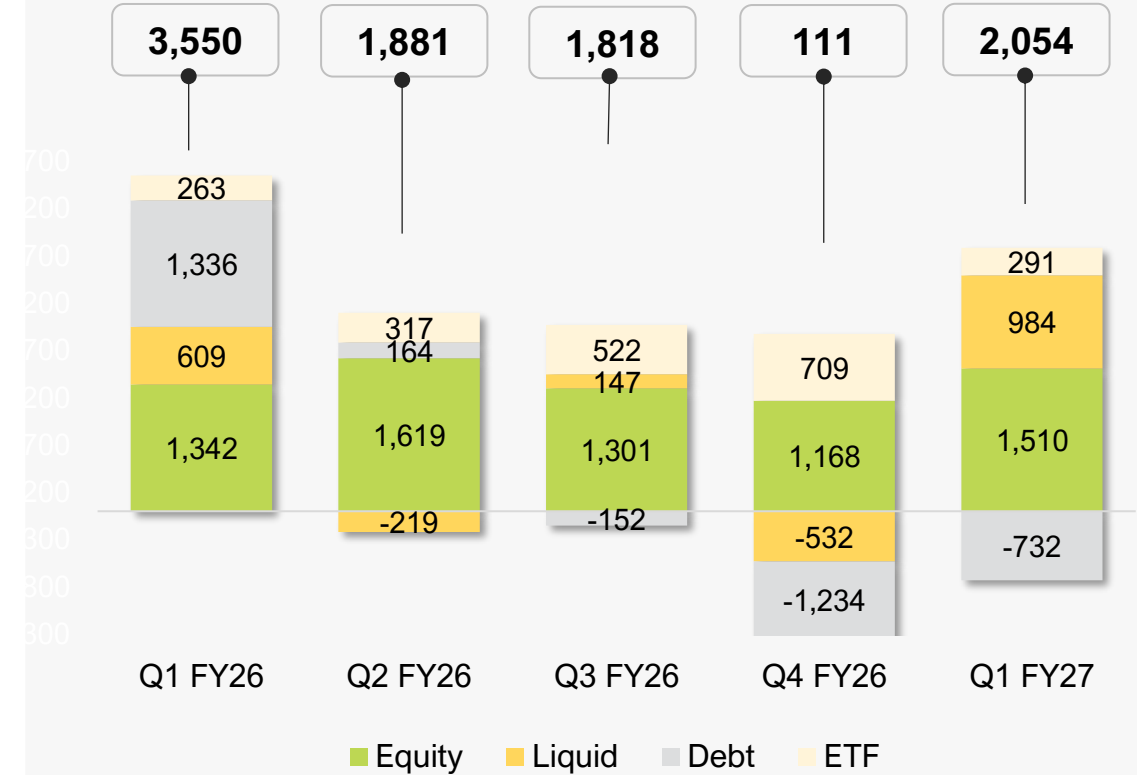
Industry QAAUM & Net Sales Trend

QAAUM



Industry witnessed Y-o-Y AUM growth of 15% in Q1 FY27

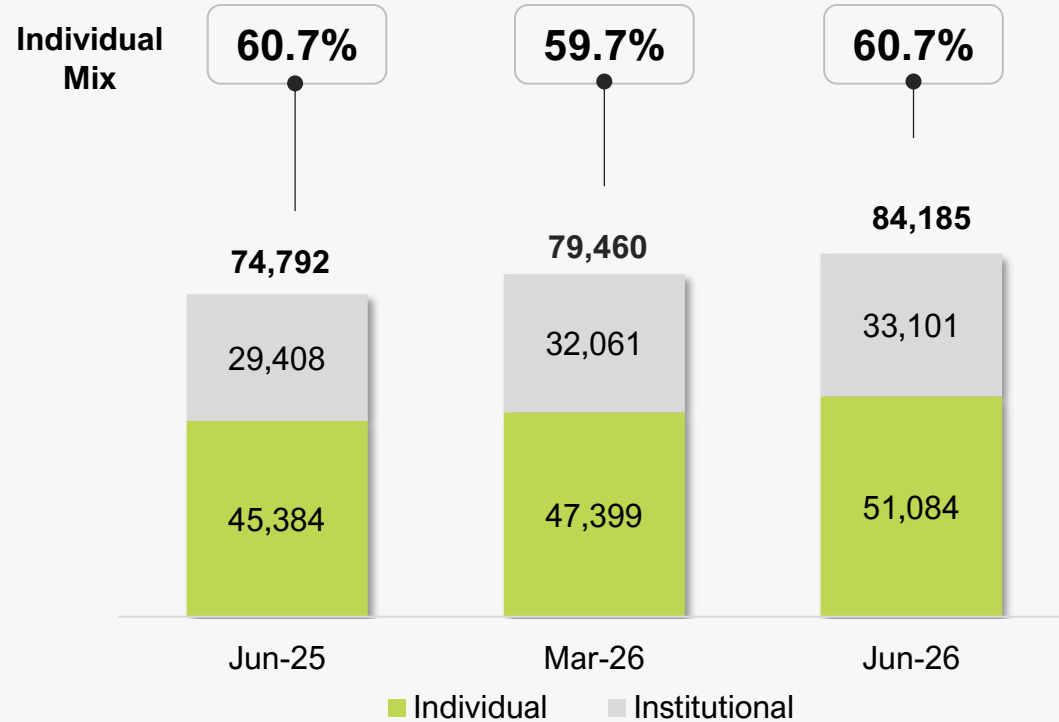
Net Sales



Industry witnessed improved overall net sales in Q1 FY27

Industry AAUM - Individual & B30

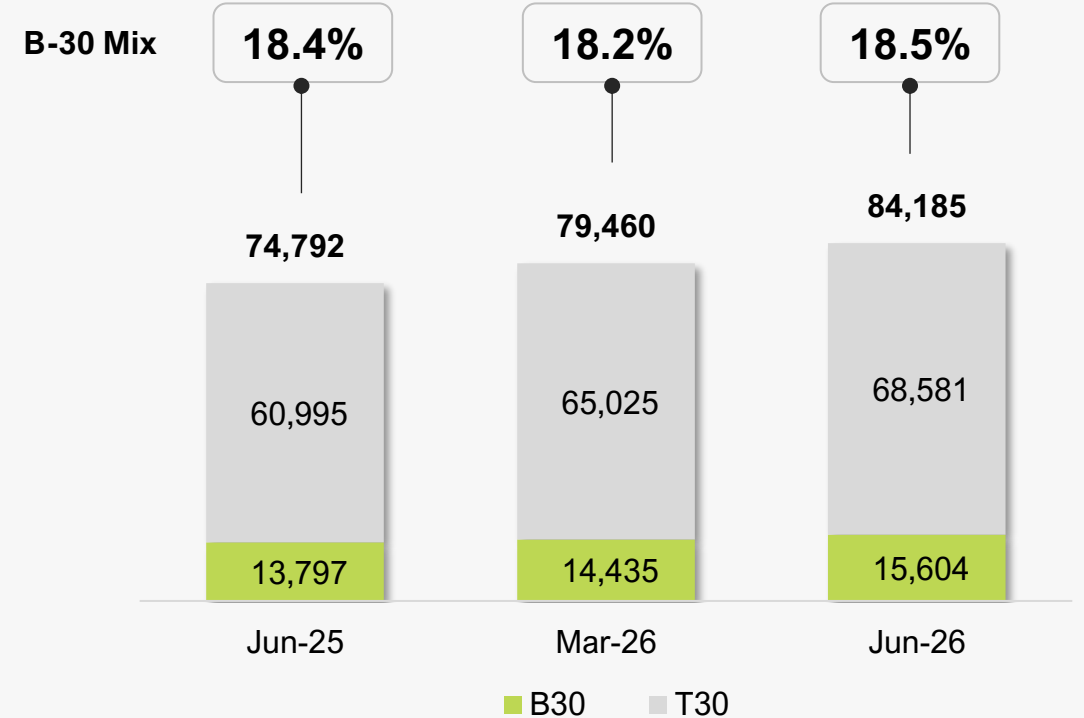
Individual MAAUM



Industry Individual AUM mix stood at 60.7% in Jun-26

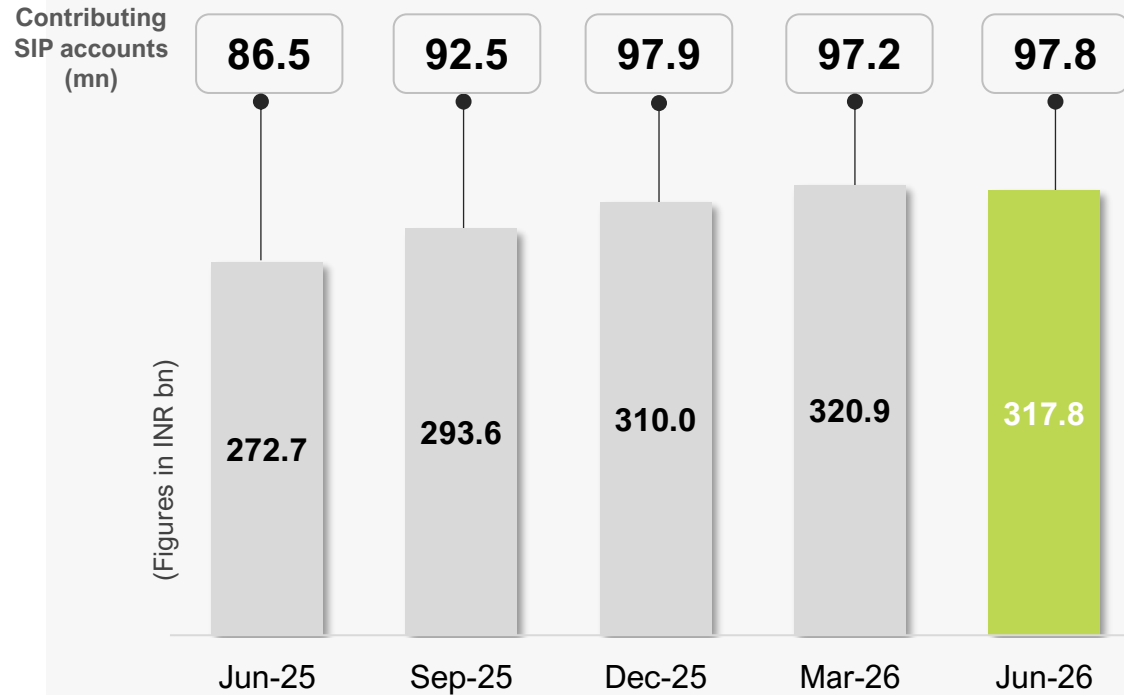
(INR billion unless otherwise stated)

B30 MAAUM



Industry B30 AUM mix was at 18.5% in Jun-26

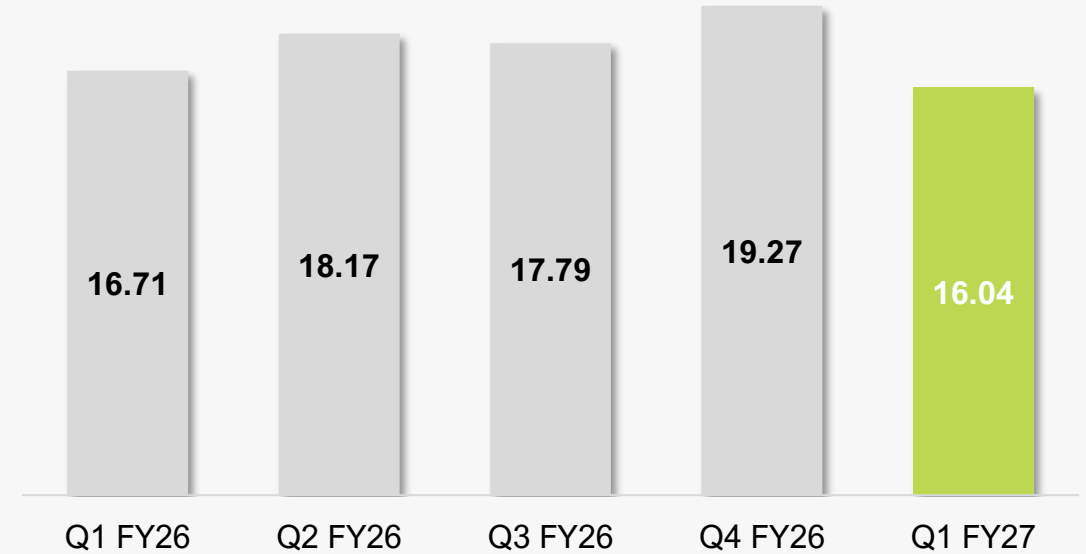
SIP Contribution



Industry SIP contribution stood at INR 317.8 bn in Jun-26

(INR billion unless otherwise stated)

New SIP registrations Count (mn)



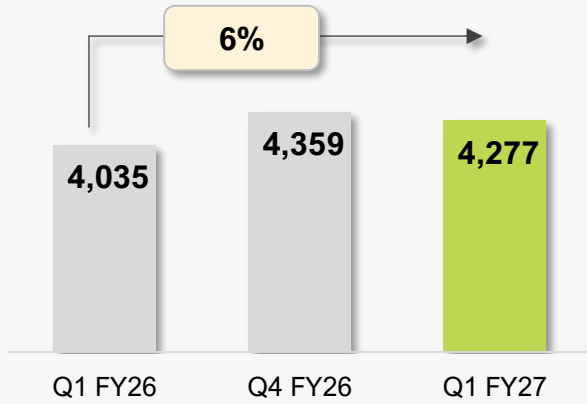
Industry new SIP registrations decreased to 16.04 mn in Q1 FY27

ABSLAMC Performance Overview

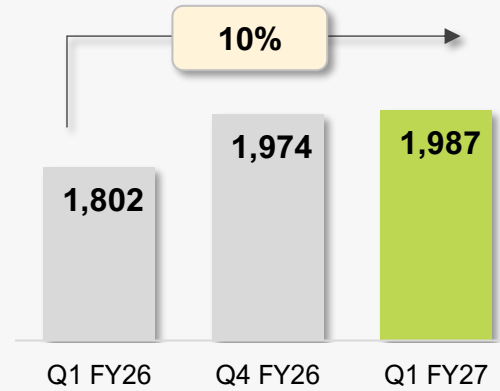
Performance at a Glance

(INR billion unless otherwise stated)

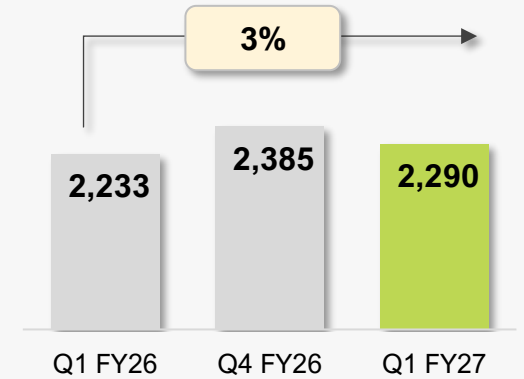
Mutual Fund QAAUM



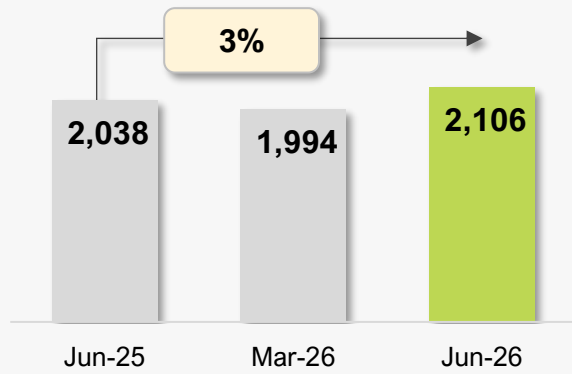
Equity QAAUM



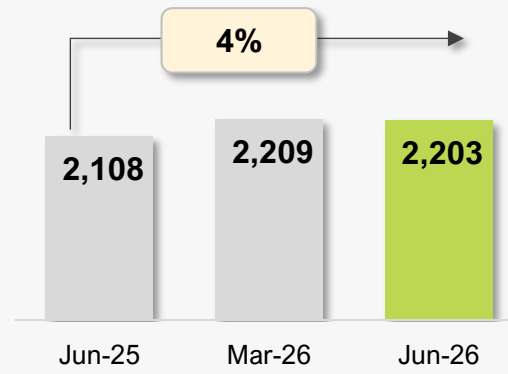
Fixed Income QAAUM¹



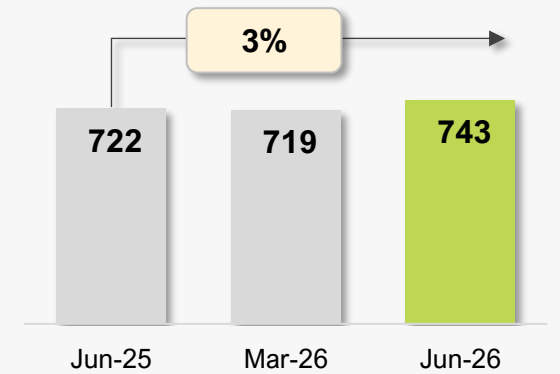
Individual MAAUM



Institutional MAAUM



B-30 MAAUM



¹ Fixed Income QAAUM including ETF

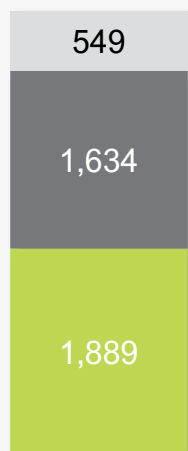
AUM Highlights

(INR billion unless otherwise stated)

Mutual Fund Closing Assets under Management

Mutual Fund
↑ 2% Y-o-Y

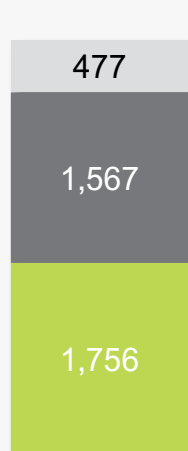
4,072



Q1 FY26

Equity MF
↑ 5% Y-o-Y

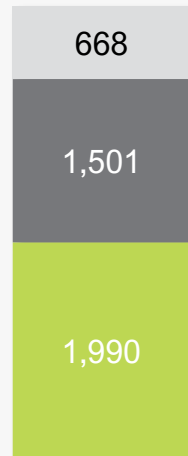
3,800



Q4 FY26

Equity MF Mix
47.8%

4,159



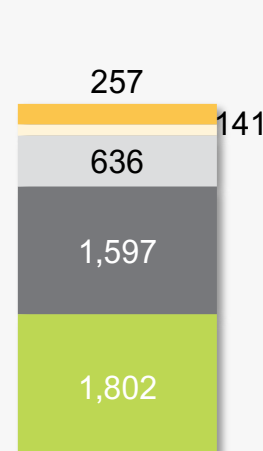
Q1 FY27

■ Mutual Fund - Equity ■ Mutual Fund - Debt* ■ Mutual Fund - Liquid

Overall Quarterly Average Assets under Management

Overall
↑ 42% Y-o-Y

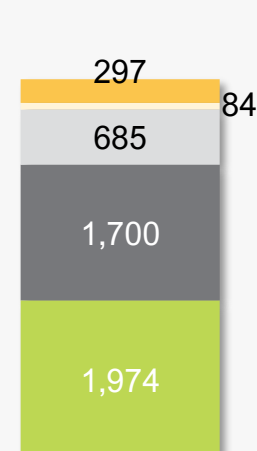
4,433



Q1 FY26

Equity MF
↑ 10% Y-o-Y

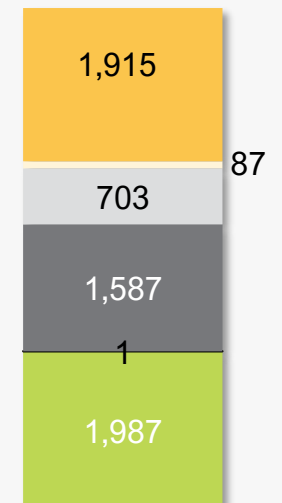
4,740



Q4 FY26

Equity MF Mix
46.5%

6,279



Q1 FY27

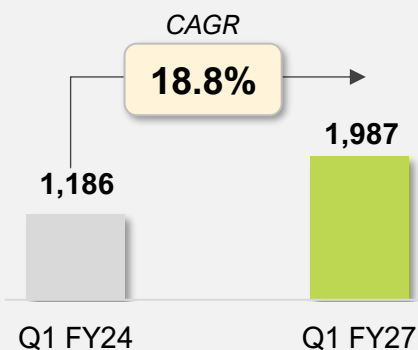
■ Mutual Fund - Equity ■ Mutual Fund - SIF ■ Mutual Fund - Debt* ■ Mutual Fund - Liquid ■ Alternate Assets - Equity ■ Alternate Assets - Others

*Mutual Fund-Debt including ETF; Alternate Assets -Others includes mandate QAAUM of Rs 1,898 bn as on June 2026

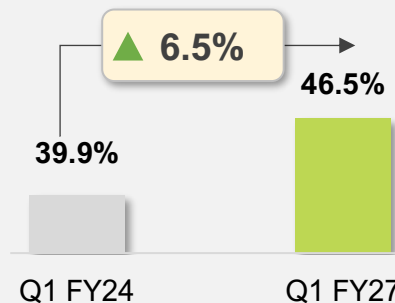
Strong retail franchise with **11.1 mn folios**¹

Equity QAAUM

INR **1,987 bn**

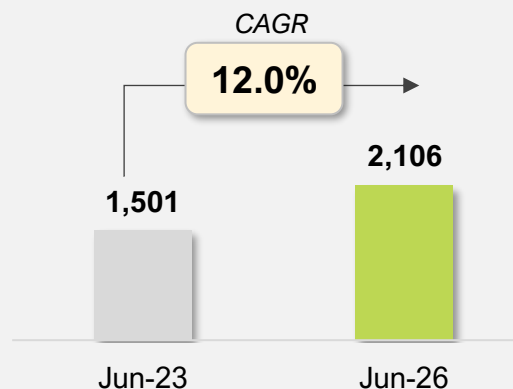


Contribution to AUM

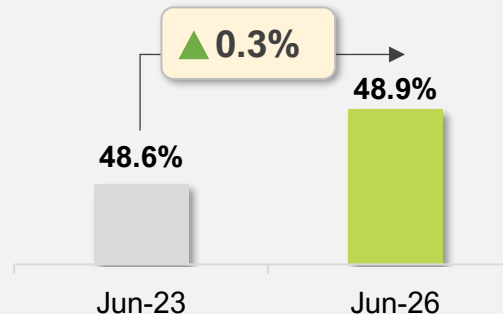


Individual MAAUM

INR **2,106 bn**

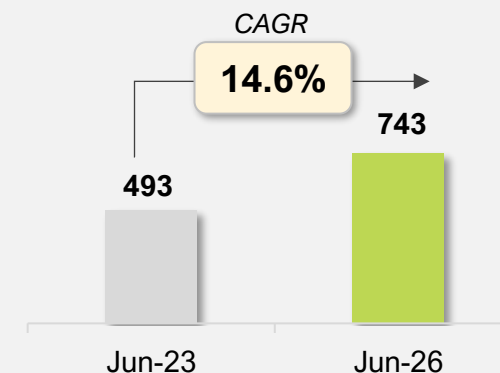


Contribution to AUM

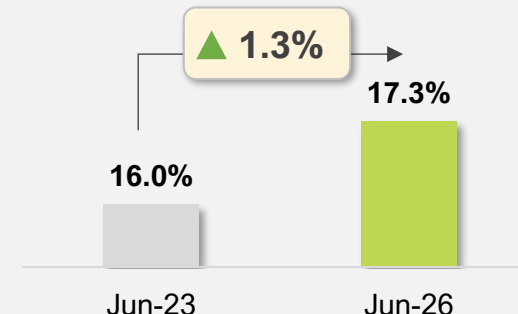


B-30 MAAUM

INR **743 bn**



Contribution to AUM



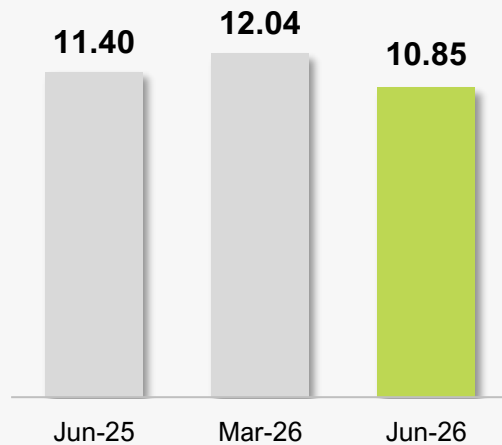
¹as of Jun 30, 2026 ; All numbers in INR billion unless stated otherwise

Focus on Growing SIP Flows

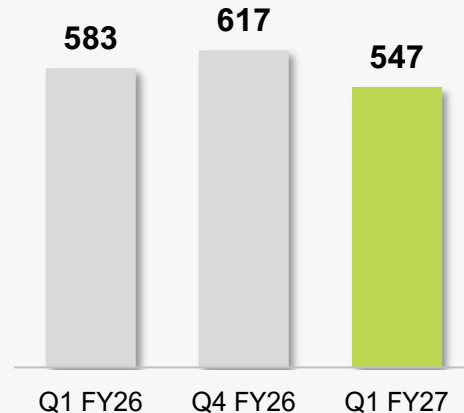
SIPs generates consistent inflows across market cycles

Building sustainable SIP Flows

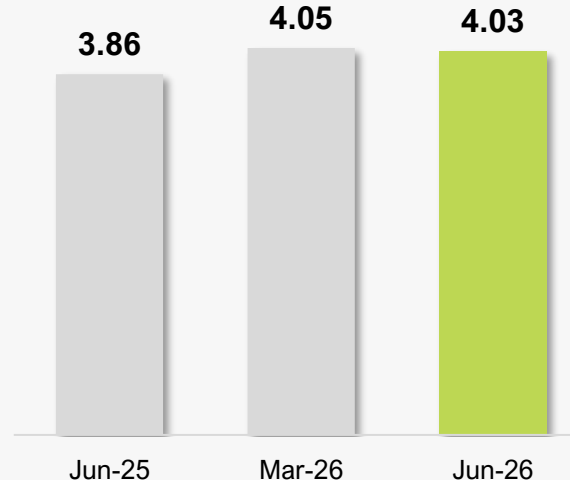
SIP¹ Contribution (in INR bn)*



New SIP¹ Registrations Count ('000)

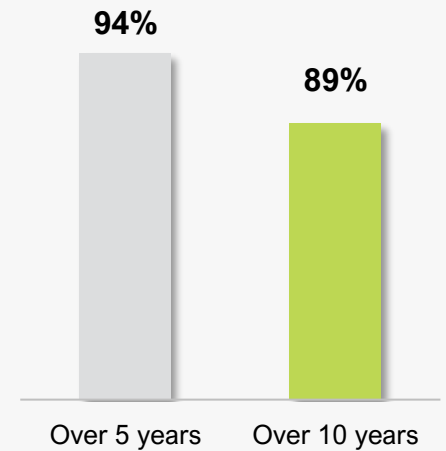


Contributing SIP¹ accounts (mn)*



Long Tenure SIP Book²

% Count of Total SIPs

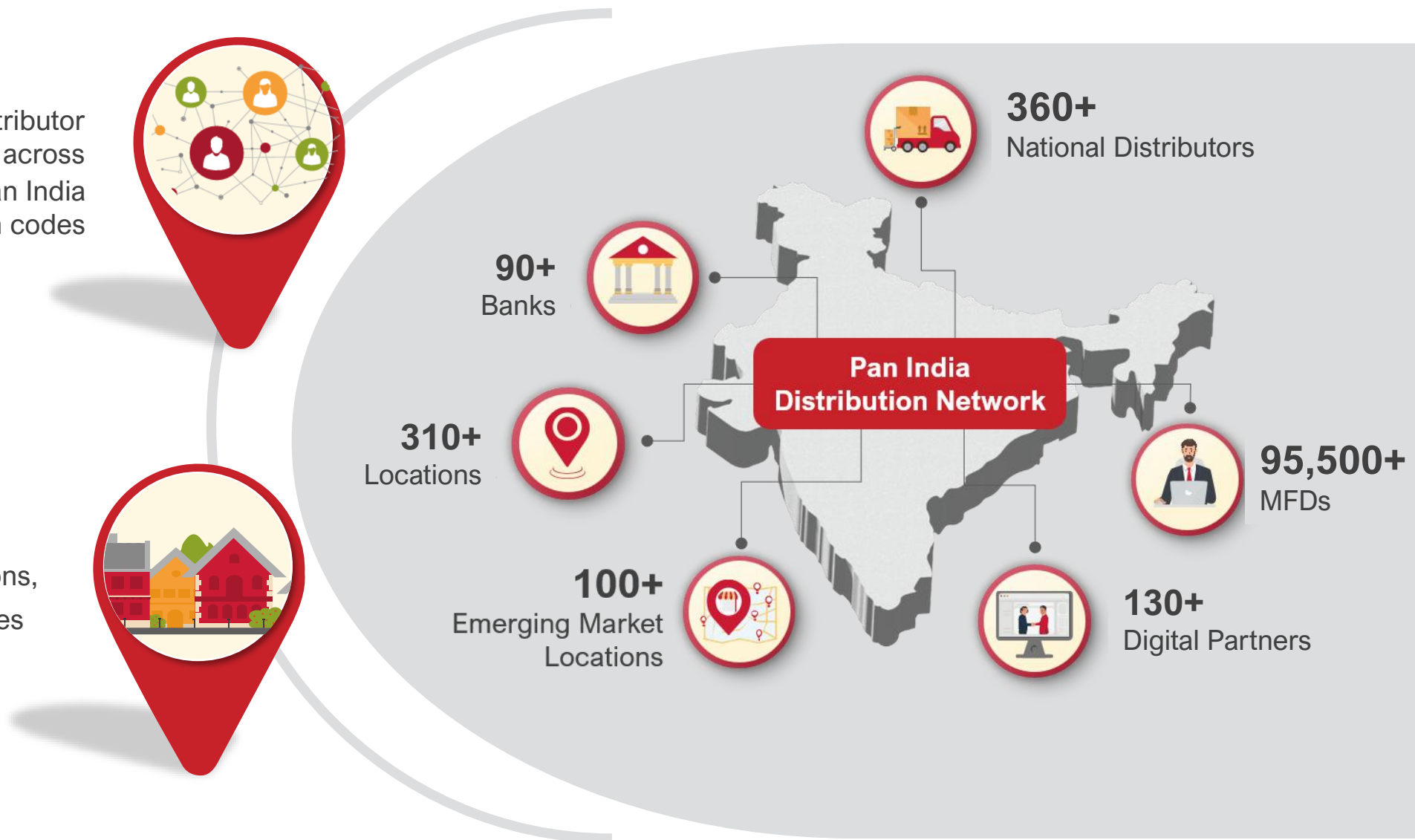


¹ Includes STP ; ² Based on tenure at the time of registration of all live SIPs as on June 30, 2026

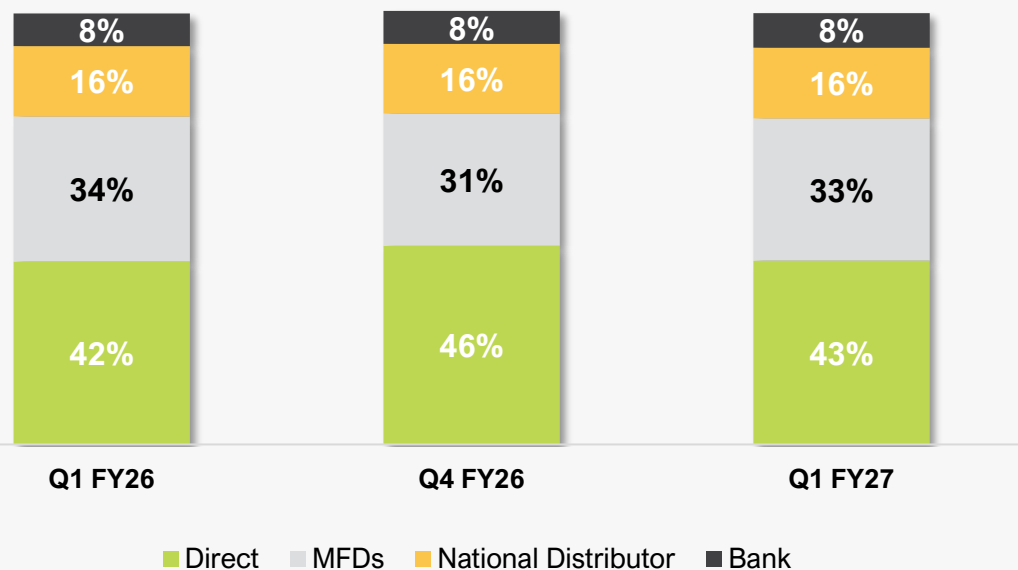
Pan India Distribution Network

One of the largest empaneled distributor
base Servicing Investors across
19,000+ Pan India
pin codes

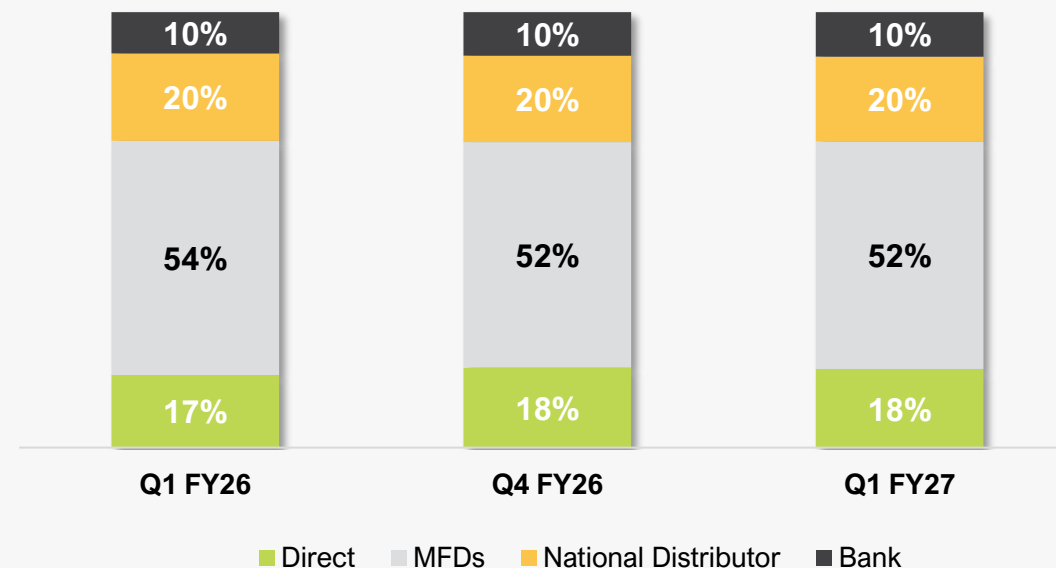
310+ locations,
over **80%** are in **B-30** cities



Overall Asset Sourcing Mix¹



Broad-based sourcing of Equity Assets



Continue to expand distributor base and empaneled 1,900+ new MFDs in Q1 FY27

¹ Excludes ETF

Sales Ecosystem - Multi-Channel Distribution Strategy

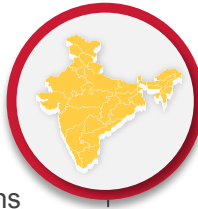


Direct

80+
Dedicated Persons

Provide personalized attention and tailored solutions to meet the unique needs and preferences of high-net-worth

Presence across **Top 14 locations** Pan India



Emerging Markets

100+
EM Locations

Aim to tap into potential rural and emerging markets at an early stage to build early growth

Deepening product awareness through continuous engagement drives for both investors and distributors



Virtual Relationship Manager

3,600
Active Distributors¹

Upgrade MFDs to high potential business partners and transfer to mainstream Retail Sales

VRM provides virtual assistance to advisors on call – offering financial solutions and servicing, skill-building programs & cutting-edge digital tools



Service to Sales

230+
Dedicated Service Persons

Service RMs engage effectively with investors and facilitate their investment decisions.

Identify opportunities for win back, retention and upsell



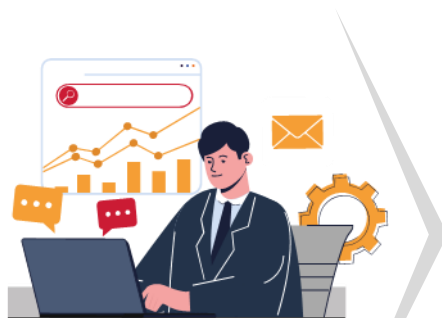
Sampark

1,900+
Distributor Empaneled¹

Our distribution expansion initiative in empaneling and welcoming new distributors

Our new **WhatsApp-based** process has streamlined the empanelment of MFDs, making it more efficient and user-friendly

Started an initiative of capturing key distributor details during empanelment to get enhanced insights



PMS/AIF

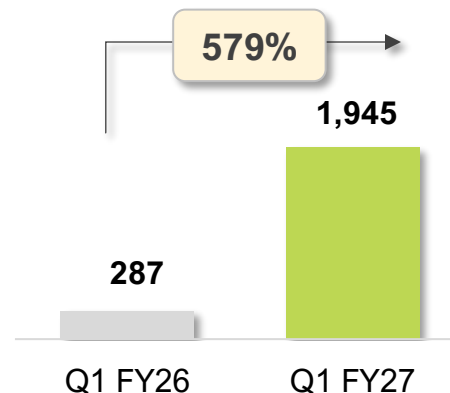
Size

INR

1,945 bn[^]

([^]Includes mandate)

Y-o-Y Growth



Fund Launched/ Pipeline

Fund Raising underway

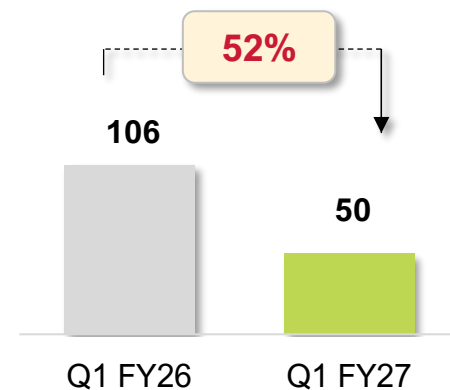
- ABSL India Select Sector Fund
- ABSL India Special Opportunities Fund Series II
- ABSL Structured Opportunities Fund II
- ABSL Money Manager Fund



Offshore

INR

50 bn



Fund Raising underway

- ABSL Flexi Cap Fund (IFSC)

Product Pipeline

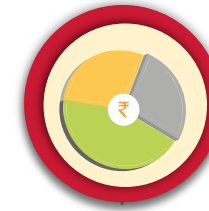
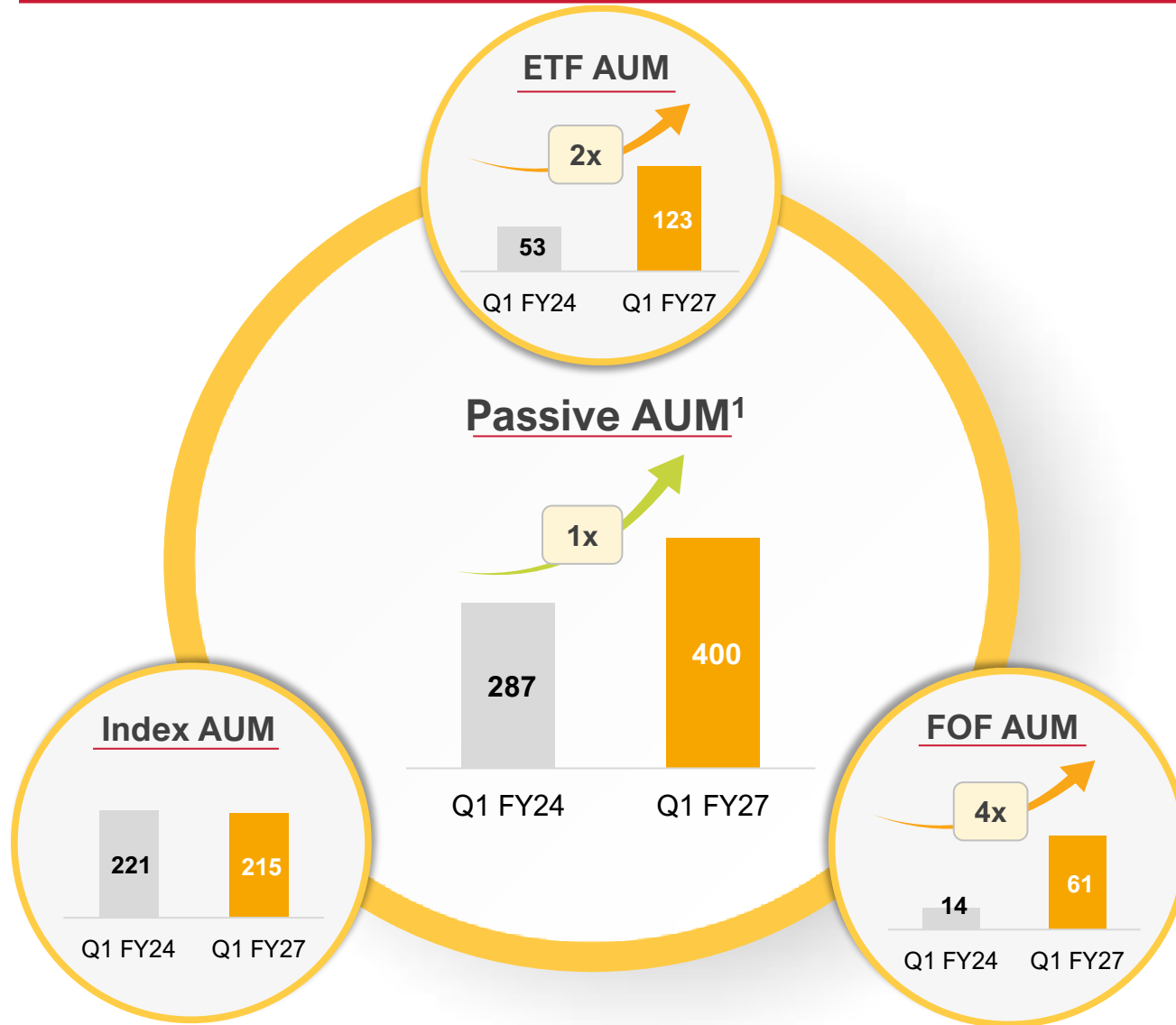
- ABSL Emerging Market Equity Fund (Retail)
- ABSL India Growth Fund (Retail)

Real Estate AUM¹ at INR 7 bn. Fund raising underway in ABSL Real Estate Credit Opportunities Fund Series II

[^]Include mandate QAAUM of 1,898 bn as on June 2026; ¹QAAUM as on June 2026

Building Passives Business

(INR billion unless otherwise stated)



~17,40,000

Investor folios serviced

3X growth since Jun 2023



Rank 1

In debt index²

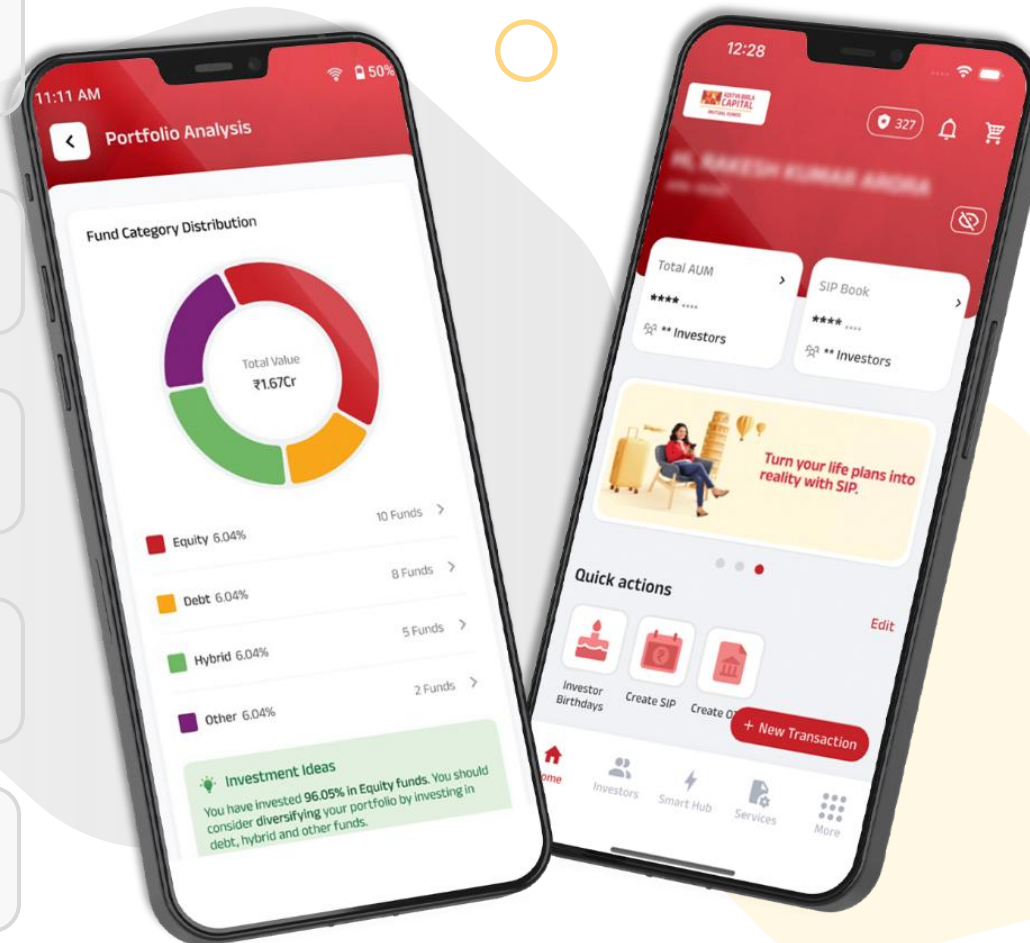


52 Products

Extensive product bouquet

¹Quarterly Average AUM for ETFs, FoFs & Index Funds ²Based on QAAUM as on June 30, 2026

Digital Ecosystem



NEW

Investor App

NEW

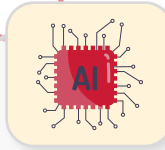
Partner App



**One click SIP Registration
via UPI auto pay**



**ABSL MF Web Platform
& Partner Portal**



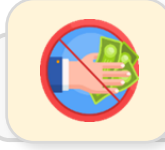
**Industry leading GenAI
Voice bot for lead
management**



**Investor WhatsApp &
Partner WhatsApp**



**Salary SIP / Perquisite SIP
SIP Modification service**



Revoke Redemption

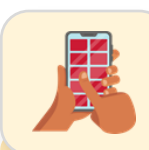
NEW



GenAI Web Chatbot



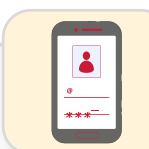
**Partner easy
Transaction Link**



**ARN hardcoded
Active Savings App**



**API Gateway & Smart
Hub**



**E KYC & One Click
Onboarding**



**CAMS OTM for SIP /
Lump sum**

Investor Engagement

Aim to educate existing and next generation of distributors

Reached **10,84,824 +** people through conducting over **13,147+** Investor Awareness sessions

First Financial Lessons and First Pay Cheque

Partnered with **34** universities in association with NISM². Reached over **4,749** students¹



Nivesh Mahakumbh Program

Viewership of **48,29,530+**



Investors Hangouts Program

210K active users¹ and over **50 Million** YouTube viewers¹



Samriddhi Magazine

6.5 million+ passengers across 39 routes¹ Generated **77,08,159+** views on website



For Her – Financial Education

Customized engagements and workshops to **create women investors & MFDs**
11 Million Social Media Impressions¹



Investor Education



¹As of June 30 2026; ²National Institute of Securities Markets ("NISM")



Nipun Learning Academy

Trending modules

- Edge of asset allocation
- Unleashing the Power of SIP
- Branding, Communication, Business Expansion and New Client Acquisition
- Power of Equity and Scheme selection
- Business Transformation through Gen AI



Certification Programs

484+ sessions conducted
CFGF/ AFGP/ CRGP ETC.

24K+ people certified

Distributor Development



NISM² Training For DOP Staff

Training programs conducted at various locations

Workshops attended by total
70+ DOP³ staff



Fulcrum

Training initiative aimed at strengthening the back-office and sales functions of MFDs to support sustainable business growth

Conducted sessions across **30+** locations,
Empowering **2,000+** team members of **1000+** unique MFDs



Yashasvi

A platform to groom and empower **women MFDs** and the spouses of MFDs interested in joining the business

Conducted **5** batches at NISM campus.
Mentored **170+** unique Women MFDs across
80 unique locations.

Conducted over **5,043+** training sessions and trained **2,88,248+** Distributors



Financial Performance

Summary of Financial Statements – Quarterly

Statement of Profit & Loss Account

(INR million unless otherwise stated)

Particulars	Q1 FY27	Q4 FY26	Q1 FY26	Q-o-Q	Y-o-Y
Revenue from Operations	4,630	4,582	4,474	1%	3%
Employee Benefits Expense	1,163	1,044	926	11%	26%
Fees and Commission Expense	154	156	135	-1%	14%
Depreciation and Amortization	128	129	103	-1%	25%
Other Expenses ¹	748	730	766	2%	-2%
Total Expenses	2,193	2,059	1,930	6%	14%
Operating Profit	2,437	2,523	2,544	-3%	-4%
Other Income	1,624	-329	1,179	-	38%
Profit Before Tax	4,061	2,194	3,723	85%	9%
Tax Expense	966	323	952	199%	1%
Profit After Tax	3,095	1,871	2,771	65%	12%

¹Includes Finance Cost

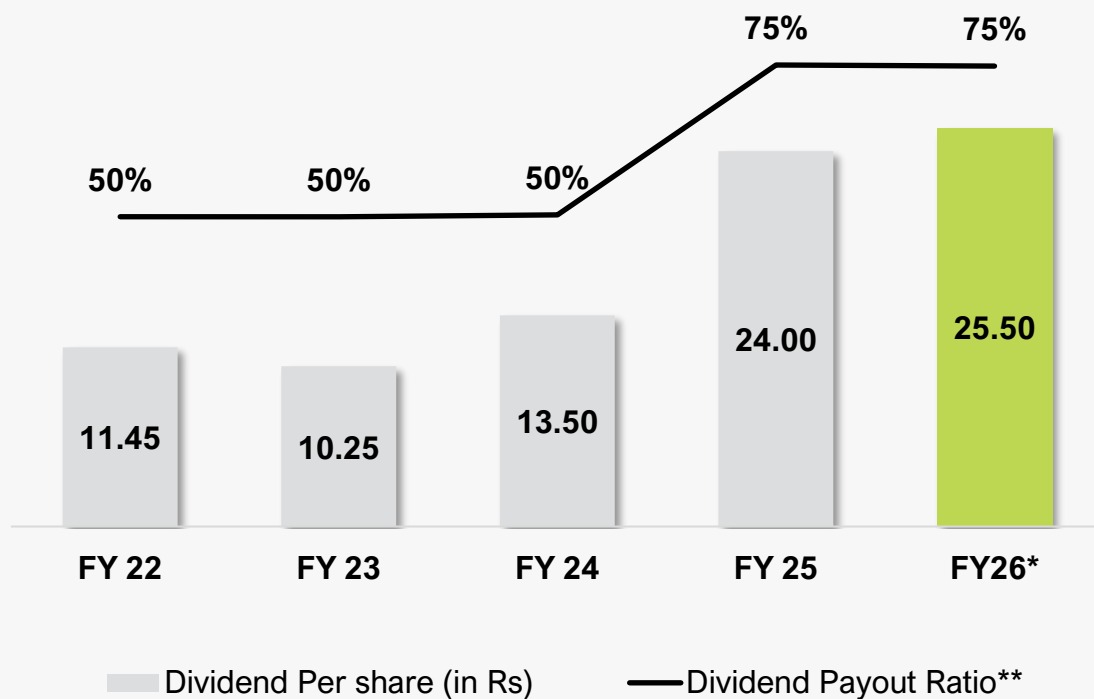
Summary of Financial Statements

Balance Sheet

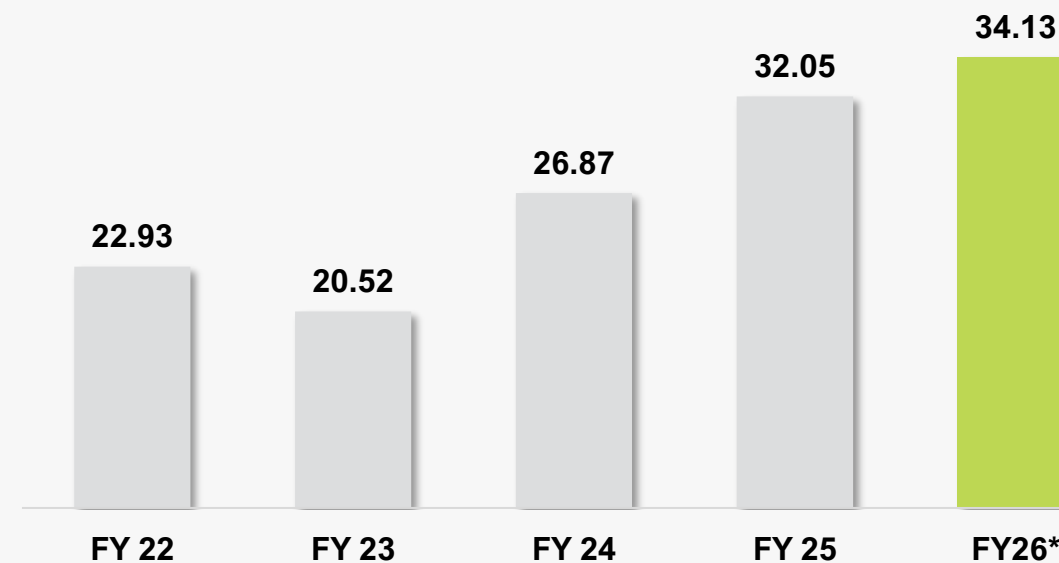
(INR million unless otherwise stated)

Particulars	As at	
	30 th June 2026	31 st March 2026
Share Capital	1,446	1,444
Other Equity	42,330	38,972
Total Equity	43,776	40,416
Financial Liabilities	1,759	2,266
Non-financial Liabilities	1,967	1,472
Total Equity & Liabilities	47,502	44,154
Investments	43,001	39,461
Other Financial Assets	2,030	2,177
Non-financial Assets	2,471	2,516
Total Assets	47,502	44,154

Dividend per share and Dividend Payout Ratio



Earnings per share



*Proposed dividend of Rs 25.50 per share in FY26 ; **on Standalone EPS;
Earning per share calculated on standalone basis

Notes to Financials

1. The financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 - Interim Financial Reporting, notified under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. The Group is in the business of providing asset management services to Aditya Birla Sun Life Mutual Fund and portfolio management & advisory services to clients. The primary segment is identified as asset management services. As such, the Groups's financial results are largely reflective of the asset management business and accordingly there are no separate reportable segments as per Ind AS 108 - Operating Segment.
3. The Company, during the quarter ended 30th June, 2026 has allotted 3,97,297 Equity Shares face value of ₹ 5 each, fully paid up, on exercise of options by eligible grantees, in accordance with the Employee Stock Option Schemes approved by the Company. As at 30th June, 2026, there were application money received towards 2,500 Equity Shares of face value ₹ 5 each, applied pending allotment.
4. The Government of India has implemented four new Labour Codes ("Codes"), including the Code on Wages, 2019, with effect from November 21, 2025. The Company has assessed the incremental impact of these changes based on an actuarial valuation and has recognised a charge amounting to ₹ 2.82 crores in the Statement of Profit and Loss for the year ended March 31, 2026 and reported it under "Exceptional Items". The Company has assessed its employee benefit obligations and is in compliance with the new Codes. It continues to recognise the benefits in accordance with the extant laws of the new Codes, Company's policy and applicable Indian accounting standards. The Government is in the process of notifying the related rules under the new Codes. The impact of these rules will be evaluated and accounted for in accordance with the applicable Indian accounting standards in the period in which they are notified and will be in compliance with the new Codes. The Board of Directors has approved a final dividend of ₹25.50 per equity share (face value of ₹ 5 each) for the year ended March 31, 2026, subject to the approval of the shareholders at the ensuing Annual General Meeting
5. The Board of Directors has approved a final dividend of ₹25.50 per equity share (face value of ₹ 5 each) for the year ended March 31, 2026, subject to the approval of the shareholders at the ensuing Annual General Meeting.
6. The above results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company, at their meeting held on July 21, 2026. The results have been subjected to limited review by the statutory auditors of the Company.



Thank You

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PRESS RELEASE

Key Highlights – Q1 FY27

- As of 30th June 2026, our overall closing AUM stood at Rs 10.7 tn including mandates vs Rs 4.4 tn in June 2025
- Total Revenue at Rs 6.3 bn in Q1 FY27; up 11% Y-o-Y
- Profit before Tax at Rs 4.1 bn in Q1 FY27; up 9% Y-o-Y
- Profit after Tax at Rs 3.1 bn in Q1 FY27; up 12% Y-o-Y
- MF QAAUM at Rs 4,277 bn; up 6% Y-o-Y
- Equity MF QAAUM at Rs 1,987 bn; up 10% Y-o-Y
- SIP contribution at Rs 10.85 bn for June 2026; with 40 lakh contributing accounts
- Servicing 11.1 million folios as of June 30, 2026

Mumbai, July 21, 2026: Aditya Birla Sun Life AMC Limited (ABSLAMC) announced its unaudited financial results for the quarter ending June 30, 2026.

Business Highlights:

- ABSLAMC's overall QAAUM including Alternate assets grew by 42% year-on-year to Rs. 6,279 billion for the quarter ending June 30, 2026. ABSLAMC Mutual Fund QAAUM witnessed growth of 6% year-on-year to Rs. 4,277 billion.
- Equity Mutual Fund QAAUM increased by 10% year-on-year to Rs. 1,987 billion for quarter ending June 30, 2026. Equity Mutual Fund mix stood at 46.5% in Q1 FY27.
- Individual Monthly AAUM stood at Rs. 2,106 billion for June 2026. Individual mix stood at 48.9% of Mutual Fund AUM.
- B-30 Monthly AAUM stood at Rs. 743 billion for June 2026. B-30 mix is at 17.3% of Mutual Fund AUM.
- PMS/ AIF QAAUM including the ESIC and EPFO mandate, grew by 5x year-on-year to Rs 1,945 billion for the quarter ending June 30, 2026, up from Rs. 287 billion. The mandate QAAUM for Q1 FY27 stood at Rs. 1,898 billion.
- Passive QAAUM stood at Rs. 400 billion as of June 30, 2026 growing by 14% year-on-year.
- ABSLAMC serviced 11.1 million folios as of June 30, 2026.
- Monthly SIP contribution (including STP) stood at Rs. 10.85 billion for June 2026 with 4.03 million contributing SIP accounts.
- Registered around 5,47,000 new SIPs (including STP) for the quarter ending June 30, 2026.

- Over 95,500 KYD-compliant MFDs, 360+ National Distributors and 90+ Banks serviced through 310+ locations of which over 80% are in B-30 cities.

Financial Highlights:

- Q1 FY27 Total Revenue is at Rs 6.3 billion; up 11% Y-o-Y
- Q1 FY27 Profit before Tax is at Rs 4.1 billion; up 9% Y-o-Y
- Q1 FY27 Profit After Tax is at Rs 3.1 billion; up 12% Y-o-Y

About Aditya Birla Sun Life AMC Limited

Aditya Birla Sun Life AMC Limited (ABSLAMC) was incorporated in the year 1994. Aditya Birla Capital Limited and Sun Life (India) AMC Investments Inc. are the promoters and major shareholders of the Company.

ABSLAMC is primarily the investment manager of Aditya Birla Sun Life Mutual Fund, a registered trust under the Indian Trusts Act, 1882. ABSLAMC also operates multiple alternate strategies including Portfolio Management Services, Real Estate Investments and Alternative Investment Funds. ABSLAMC is one of the leading asset managers in India, servicing around 11.1 million investor folios with a pan India presence across 310+ locations and overall AUM of Rs. 6,279 billion for the quarter ending June 30, 2026 under its suite of Mutual Fund (excluding domestic FoFs), Portfolio Management Services, Alternative Investment Funds, Offshore and Real Estate offerings.

For any media queries, please contact:

Mr. Shreya Sharma

Email: Shreya.Sharma8@adityabirlacapital.com