

Date: July 23, 2026

The Manager
Corporate Relationship Department
BSE Limited
1st Floor, New Trading Wing,
Rotunda Building,
P J Towers, Dalal Street, Fort,
Mumbai – 400001
BSE Security Code: 531279
ISIN: INE238C01022

The Company Secretary
The Calcutta Stock Exchange Limited
7, Lyons Range
Kolkata-700001
CSE Scrip Code: 10030166

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), 2015- Investor Presentation.

We are enclosing herewith Investor Presentation on the financial performance of Trishakti Industries Limited ('the Company') for the quarter ended on June 30, 2026.

The presentation will also be made available on the Company's website.

Kindly acknowledge and take the same on records.

Thanking You,

Yours Faithfully,
For **Trishakti Industries Limited**

Mahesh Kumar Sharma
Company Secretary and Compliance Officer.



TRISHAKTI INDUSTRIES LTD

Powering India's Infrastructure Boom

Q1FY27 INVESTOR PRESENTATION





"Q1 FY27 marks a defining inflection point in Trishakti Industries' growth journey and reflects the successful execution of the strategy we embarked upon over the past two years. The investments made in strengthening our fleet, expanding customer relationships, and enhancing execution capabilities are now translating into record financial performance. During the quarter, EBITDA increased approximately 4.1x YoY to ₹1,087 lakhs, demonstrating the strong operating leverage of our business model. Revenue from Operations grew 252.3% YoY to ₹1,438.12 lakhs, Profit Before Tax increased 344.9% YoY to ₹538.11 lakhs, and Profit After Tax rose 373.0% YoY to ₹430.11 lakhs, making this the strongest quarterly performance in the Company's history."

"Alongside our strong financial performance, we have also laid the foundation for the Company's next phase of growth. During the period, the Board approved Trishakti's strategic entry into the wind energy equipment rental sector, enabling the Company to participate in one of India's fastest-growing infrastructure segments. We have also announced our intention to expand into the UAE and the Kingdom of Saudi Arabia, subject to the necessary regulatory approvals and execution milestones, as part of our long-term strategy to establish a presence in high-growth infrastructure markets. Together, these strategic initiatives are expected to expand our addressable market and strengthen our long-term growth platform. As India and the Middle East continue to witness sustained investments across infrastructure, energy, and industrial development, we remain focused on disciplined execution, prudent capital allocation, and creating sustainable long-term value for our shareholders."



Dhruv Jhanwar
(CEO)



Mr. Pranav Jhanwar
Director

"Operational excellence continues to remain the cornerstone of Trishakti's growth. During the quarter, we maintained exceptionally high fleet utilisation across our operations, with equipment remaining deployed throughout active projects and idle time largely limited to transit between project sites. This reflects the strength of our project execution capabilities, efficient fleet planning, and the confidence that leading infrastructure companies continue to place in Trishakti as their preferred equipment rental partner."

"Our fleet is currently supporting critical infrastructure projects across multiple sectors and geographies in India, serving several of the country's leading corporate and EPC companies. As our fleet continues to grow, our focus remains on enhancing asset productivity, strengthening project execution, maintaining the highest standards of operational reliability, and delivering superior customer service. We are continuously strengthening our operational capabilities to support the Company's next phase of growth while maintaining the efficiency and execution standards that have been instrumental in delivering our strongest quarter to date."

Q1&FY27 KEY HIGHLIGHTS



~65%

EBITDA Margins
VS
~40% Sector Avg

100%

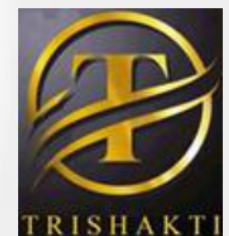
Fleet Utilization
VS
~78% Sector Avg

~25%

PAT Margins
VS
~10% Sector Avg.

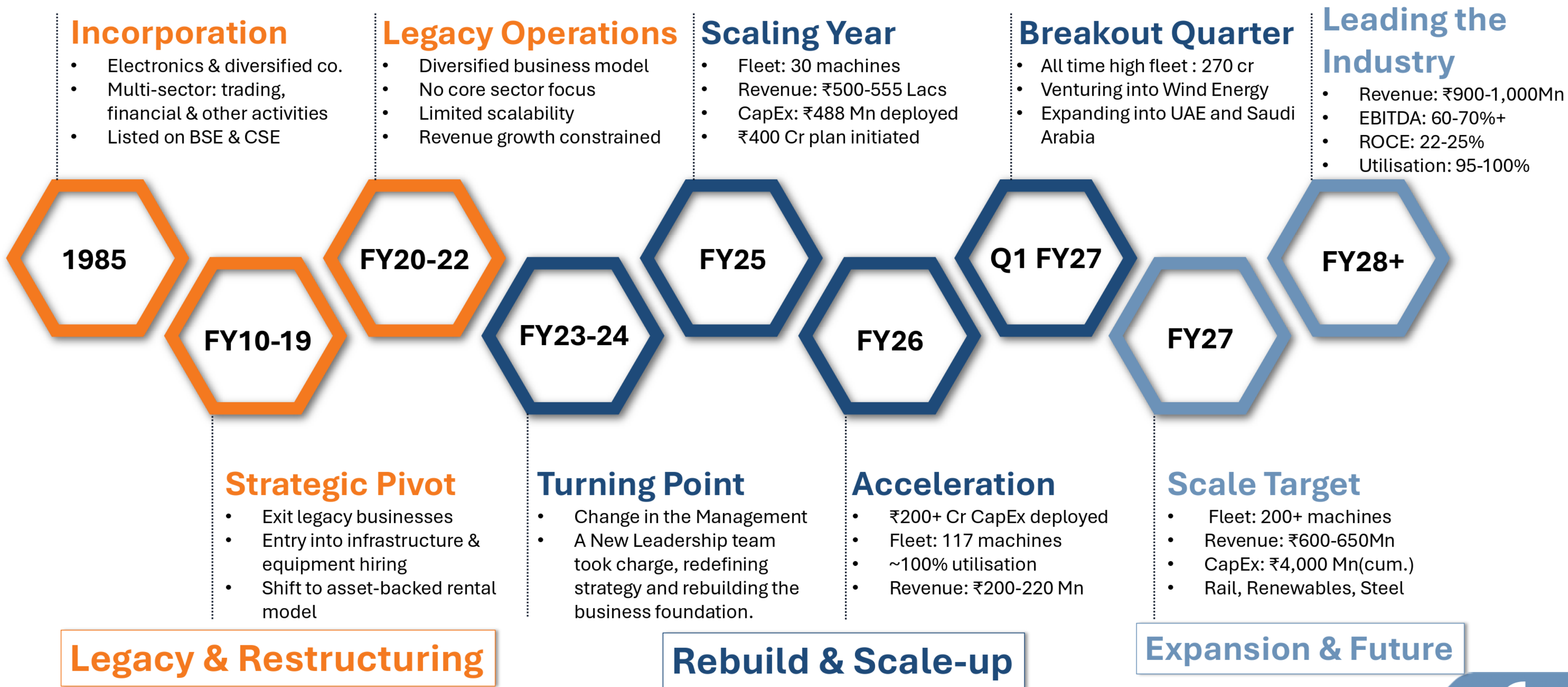
3x

FY 26 → FY 28
Revenue: ₹3,244
Lacs
→ ₹90,000-10,000
Lacs

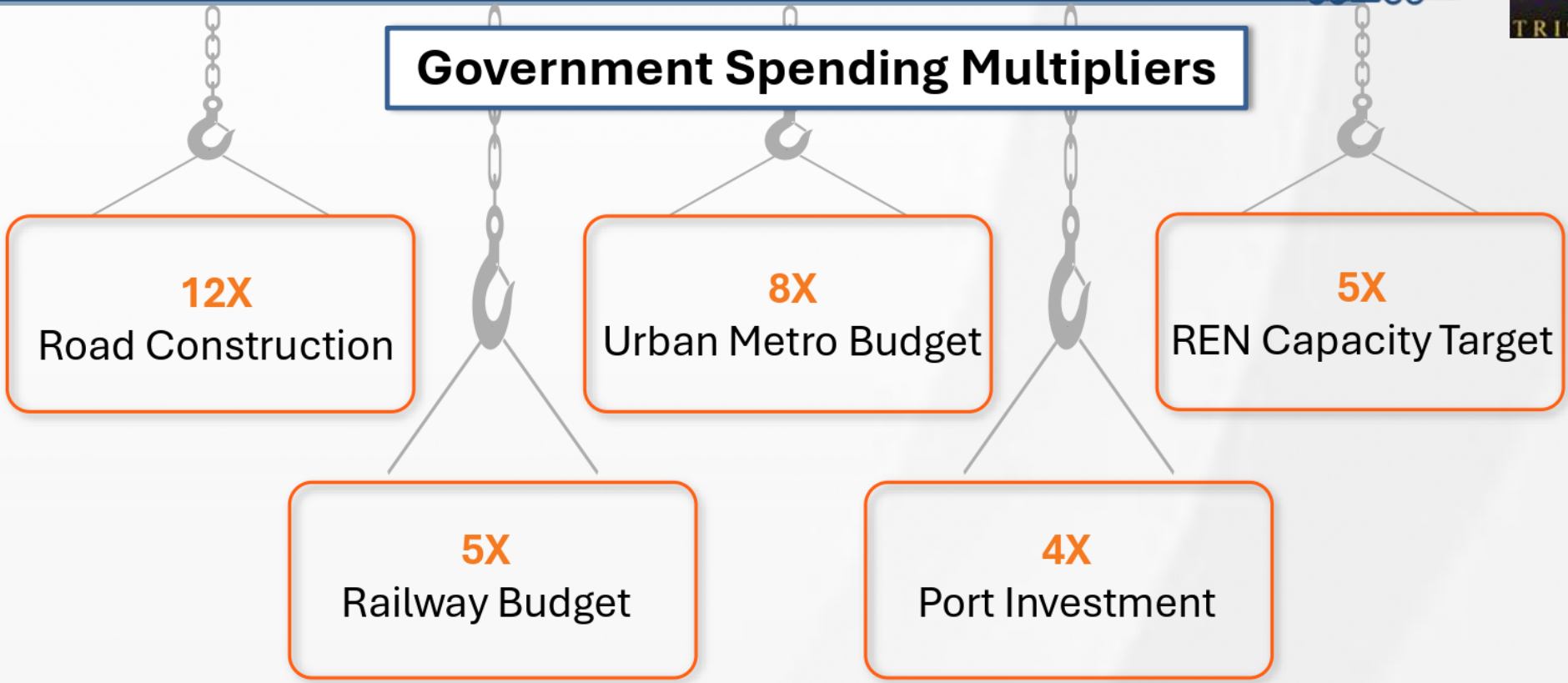
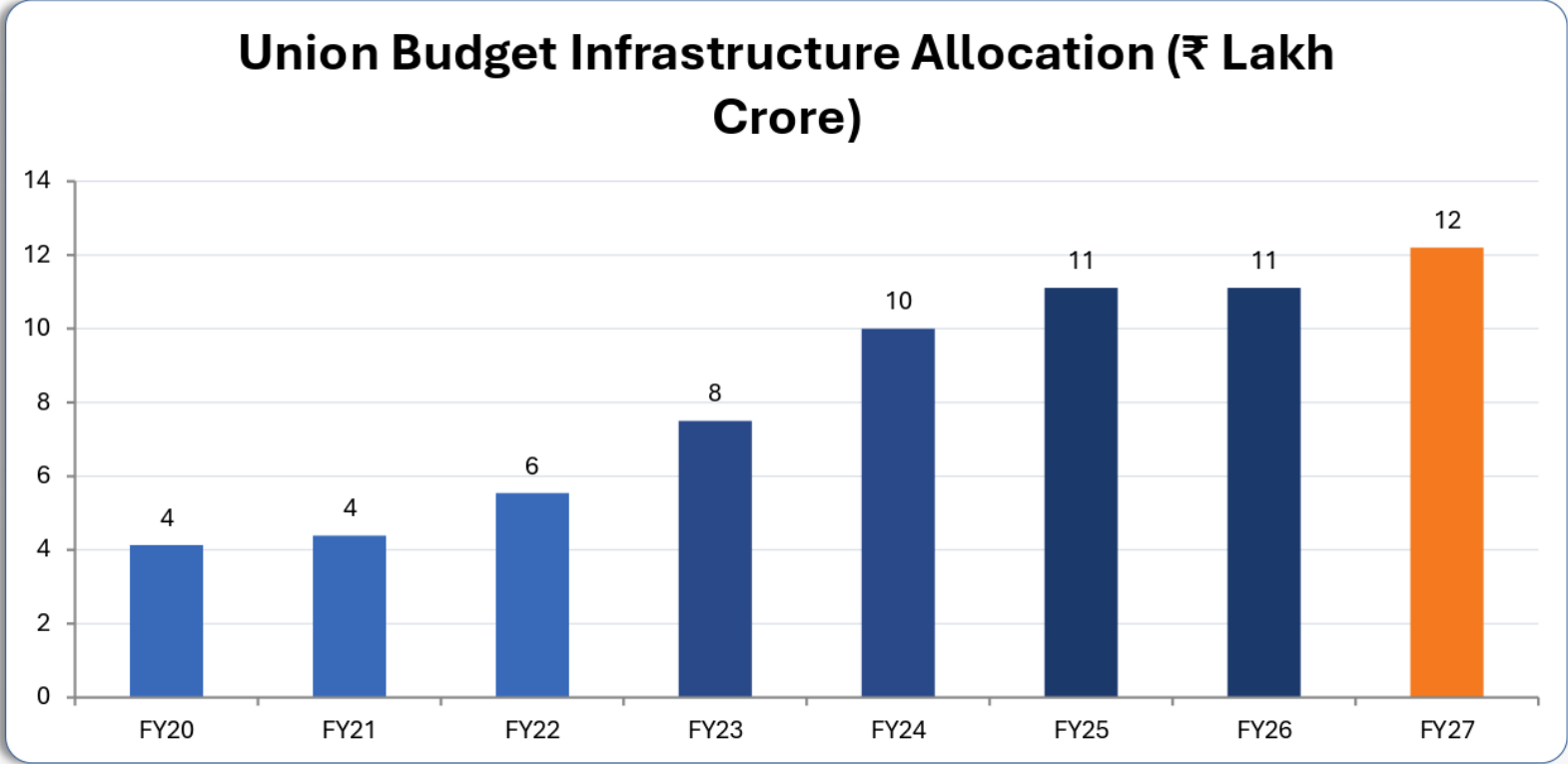


- Founded 1985**
40 years of experience across steel, energy, railways, and construction, post the 2023 promoter family separation, current management assumed full control and transformed the company into one of India’s leading pure-play infrastructure equipment rental company.
- Pure-Play Rental Model**
Specialised hiring of heavy equipment - crawler cranes, truck-mounted cranes, all-terrain cranes, piling rigs, and manlifters up to 750 MT.
- Marquee Client Roster**
L&T, Reliance, RVNL, ONGC, ITD Cementation, Adani Group, KEC International, Jindal Group, Tata Steel, NCC - 100+ satisfied clients.
- ₹400 Cr CAPEX Program**
FY25-FY27 fleet expansion from 30 to 200+ units. ₹210 Cr deployed in FY26 - 110% above guidance.
- Sector-Leading Economics**
60-70%+ EBITDA margins and 100% fleet utilization - highest in the listed Indian crane rental peer group.





INDIA'S INFRASTRUCTURE SUPERCYCLE



₹14.3L Cr

National Infrastructure Pipeline – FY20-30

3X

Union Budget Infra Growth

12X

Road Construction Spend Increase

₹12.2L Cr

FY27 Infra allocation – Highest ever

Highways & Roads

- Bharatmala Ph-II: ₹8L Cr | 25 expressways (MoRTH)
- 2 lakh km NH expansion — flyover + bridge = crane work
- Road construction 12× under current govt spending

Trishakti: L&T, TATA EPC

- ✓ L&T & Tata Projects (direct clients) are lead Bharatmala EPC contractors

Steel & Industries

- 300 MT steel capacity target by 2030 (steel.gov.in)
- 15+ greenfield plants | 20,000-80,000 MT erection each
- India = 2nd largest steel producer globally

Trishakti: 13% FLEET

- ✓ 13% of Fleet
- ✓ Tata steel, Jindal Stainless, JSW = direct contracts

THE CRANE TAM - ₹6.95L CR RE INVESTMENT = ₹11,300-17,500 CR OPPORTUNITY



Segment	Current GW	Target GW - 2030	Addition	Investment In ₹ Crs.	CAGR In (%)	Crane Required
Solar	85.5	280	194.5	9.7L	17	50-260T Mobile
Wind	47	140	93	7.4L	15	600-800T Crawler
Hybrid + BESS	15	80	65	5.9L	25	50-500T Mobile
Total	147.5	500 GW	352.5	23L	~17	Full fleet Spectrum

₹6.95L Cr
REN Investments
Committed 2024-2030

60%
Construction Capex
Of Total Project cost

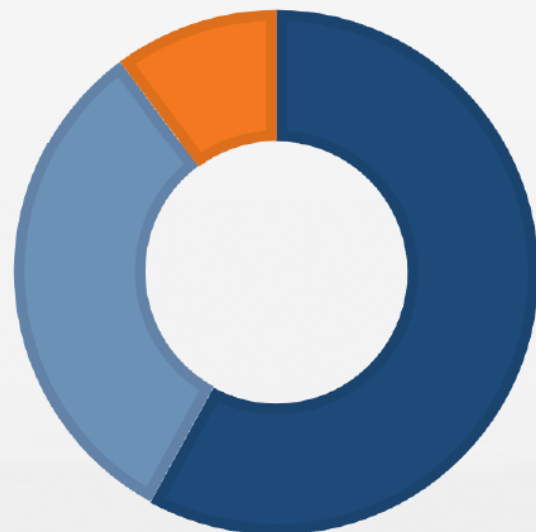
08%
Equipment Required
Of Construction Capex

₹11,300-17,500Cr
Crane TAM
Crane Rental Market

❖ INDIA's RENEWABLE ENEGRY TAM - 500 GW BY 2030 | 263 GW ADDED IN 5 YEARS

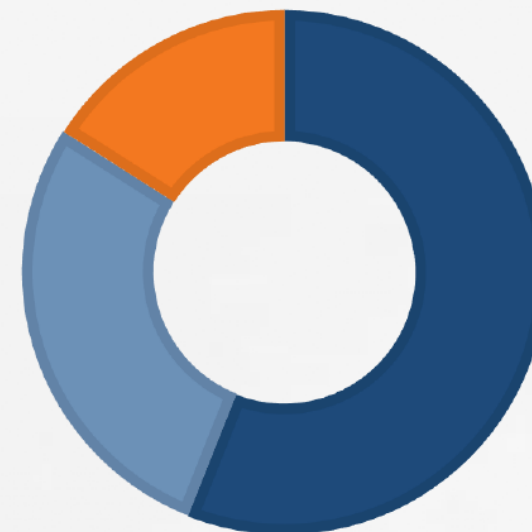
TODAY - 147.5 GW INSTALLED

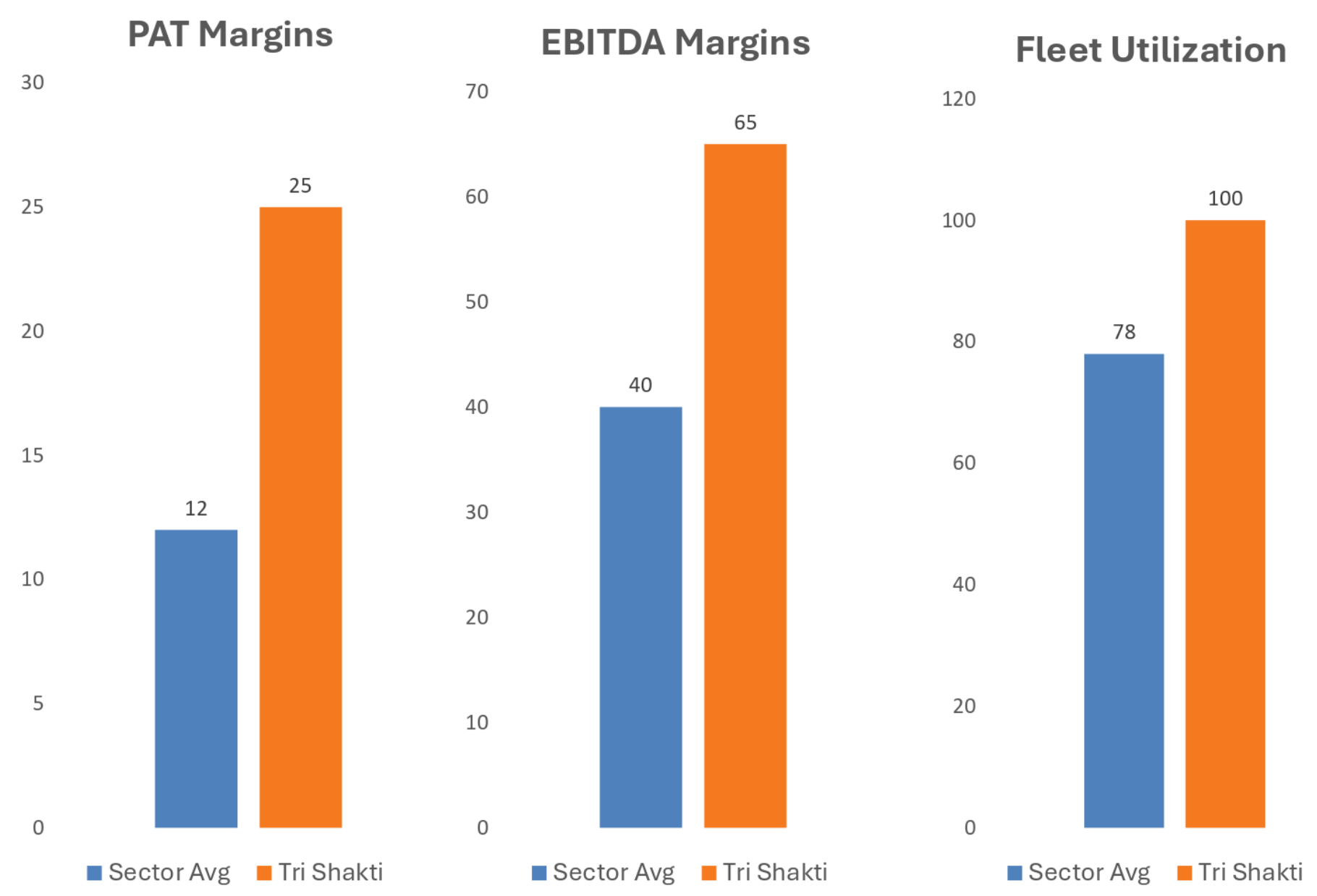
■ Solar 85.5 GW ■ Wind 47 GW ■ Hybrid+ BESS 15GW



TARGET 2030 – 500 GW

■ Solar 280 GW ■ Wind 140 GW ■ Hybrid+ BESS 80 GW





~25%
PAT
Margins

~65%
EBITDA
Margins

100%
Fleet
Utilization



Niche Specialization = Pricing Power

- Heavy-lift (100-750T) is technically demanding.
- Few operators can safely execute - commands premium rates and creates natural barriers to entry.



Tier-1 Client Lock-in

- Once on Reliance & L&T's approved vendor list, repeat work arrives without re-tendering.
- New vendor onboarding takes 3 - 6 months. Stickiness is structural.



First-Mover CAPEX Advantage

- ₹270 Cr deployed FY26 - 110% above own target.
- Fleet anchors long-term contracts.



Best-in-Class Asset Yield

- 2%+ net monthly yield
- Achieved through disciplined client selection.
- Systematically engineered.



Right Place, Right Time

- Scaling fleet exactly as India deploys ₹14.3 Lakh Crore in infrastructure.
- A 2027 entrant would face higher manpower needs, complex fleet management.



22-25%

Expected ROCE on CAPEX
Disciplined Returns

~8.75%

On Reducing Interest Cost

2.2%/p.m.

Average Net Monthly Yield

100%

Average Fleet Utilization
All units under execution

❖ CORE STRENGTHS

Higher Capacity

- ✓ Machinery up to 750MT - from mega-refinery projects to wind farms and bullet train infrastructure.
- ✓ Each new unit anchors a long-duration Tier-1 contract.

Client-Centric

- ✓ Multi-year contracts with L&T, Reliance, ONGC, Adani deliver recurring, predictable revenue streams.
- ✓ Repeat business without re-tendering.

Minimum Downtime

- ✓ In-house 24/7 service team. Industry-leading downtime metrics.
- ✓ Top-tier fleet + dedicated maintenance = maximum billable hours per year.

Higher Quality

- ✓ Top-tier machines from global OEMs.
- ✓ Lower downtime, longer life, premium lift capability -justifying ~3% gross monthly yield on acquisition cost.



Renewable Energy

- Key clients: Adani Green, ReNew Power, Tata Power, JSW Energy, L&T RE, Greenko
- Mix of direct + EPC relationships
- ~48% fleet | ₹480 Mn ARR
- Primary revenue driver

Steel & Industrials

- Key clients: Tata Steel, JSW Steel, Jindal Stainless, RINL, BHEL, Reliance
- Direct client relationships
- Long-term, multi-year contracts
- ~13% fleet contribution

Oil, Gas & Power

- Key clients: ONGC, Reliance, GAIL, HPCL, Vedanta, NTPC
- Direct + project-based engagements
- Refinery maintenance & rig work
- High-value hire segment

Infrastructure & EPC

- Key clients: L&T, Tata Projects, NCC, ITD Cementation, KEC, Kalpataru
- Strong anchor + direct client mix
- Focus: highways, metro, RE & industrial EPC
- Repeat orders with high visibility

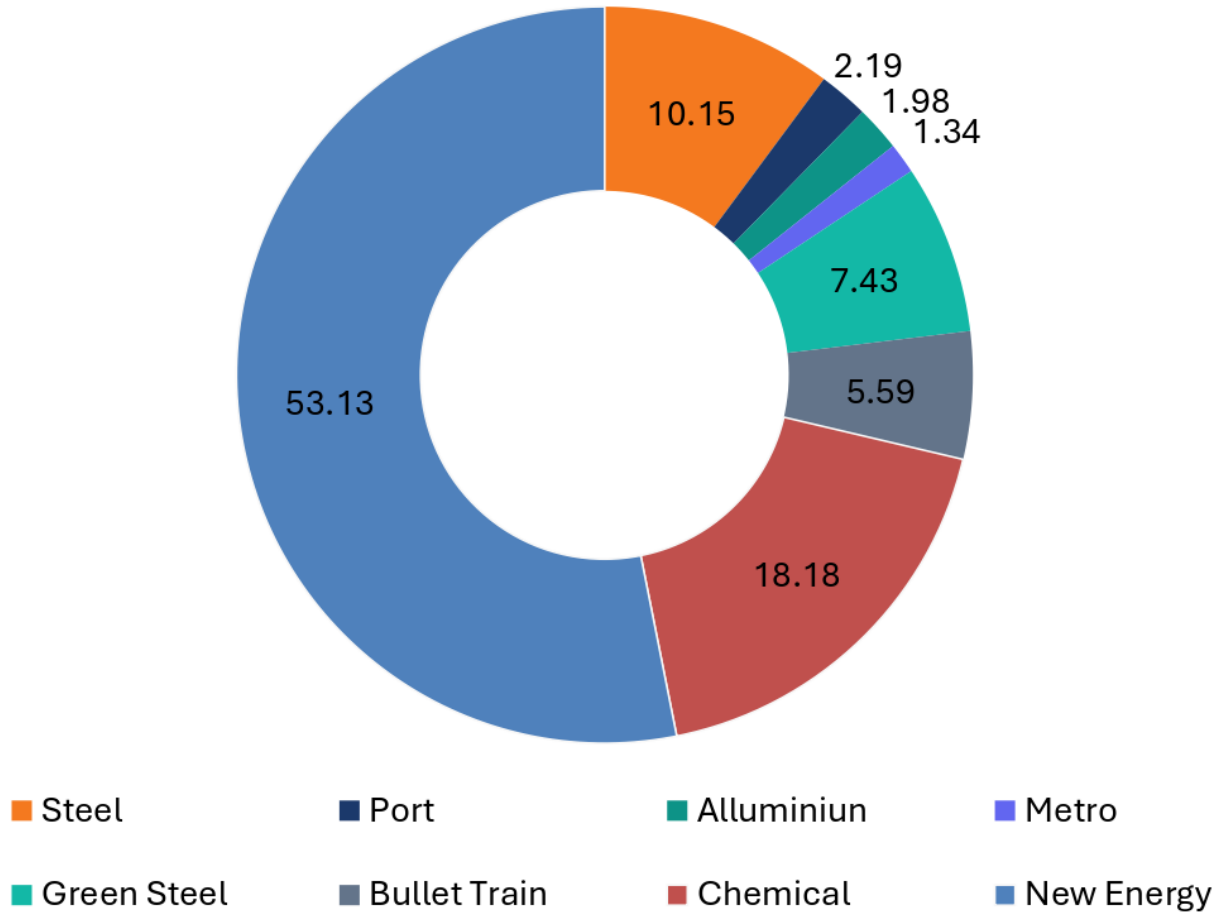
Railways & Govt

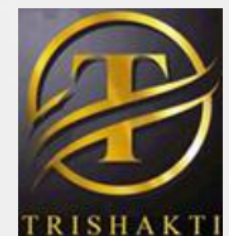
- Key clients: RVNL, Indian Railways, NHRCL, IRCON, Delhi Metro, Afcons
- Mix of anchor + project-based work
- Strong metro pipeline
- RVNL = key anchor client

Ports & Coastal

- Key clients: Adani Ports, JNPT, DP World, L&T Ports, Gammon, HCC
- Mix of direct + EPC clients
- Expansion-driven demand
- ~3% current → 8–10% target (FY27)

Capex Fleet Deployment by Industry (In %)





Crawler Cranes (45–750 MT)
High lifting capacity with 360° rotation
Track-based mobility with lattice boom (150m+)
Used in wind, refinery, nuclear & large industrial projects
~40% revenue share
₹8,000–12,000 Cr wind crane TAM
RE sector driving ~35% demand growth (600–800T cranes)



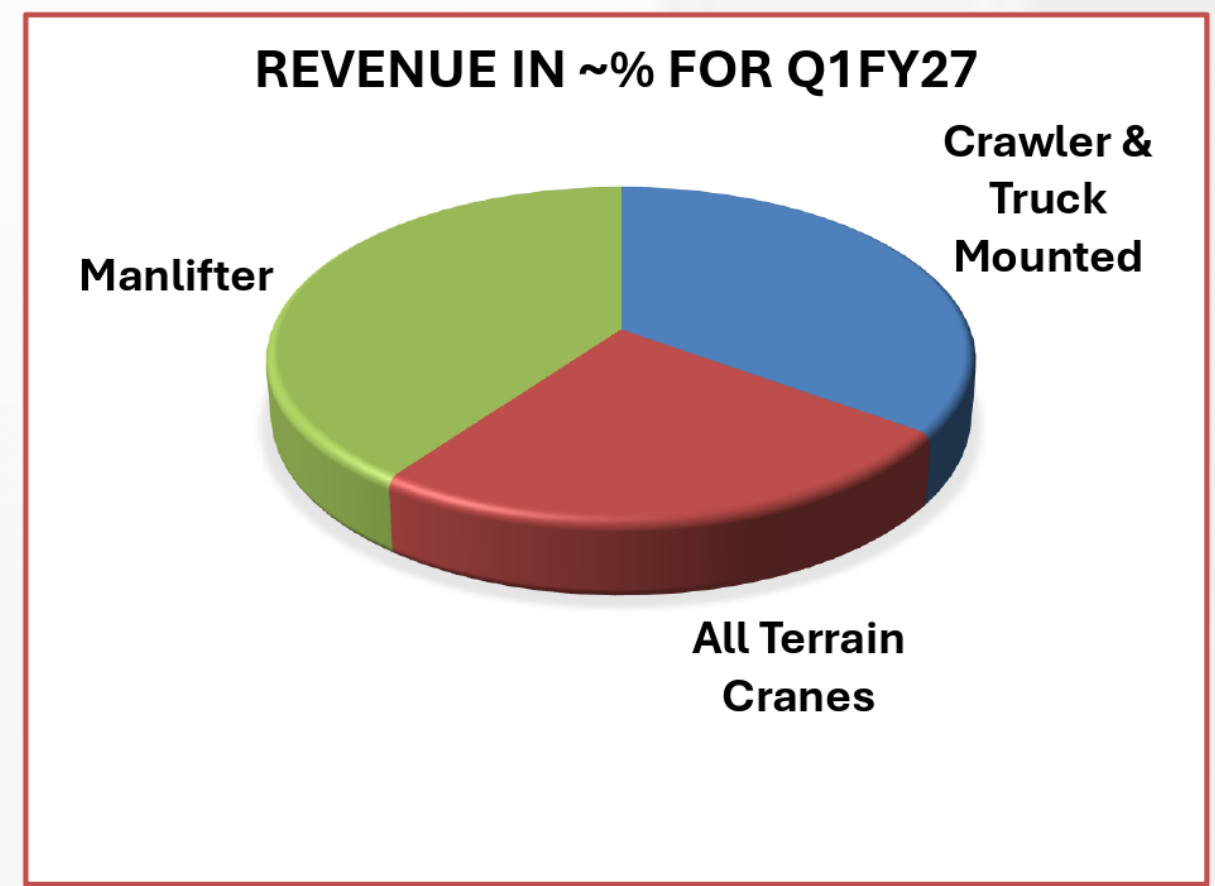
Piling Rigs (185–285 kNm)
Versatile pile installation & drilling tools
High-powered rigs with CFA & rotary capability
Used in metro foundations, highways & wind bases
~10% revenue share
Demand driven by metro + housing + PMAY
~40% demand surge potential



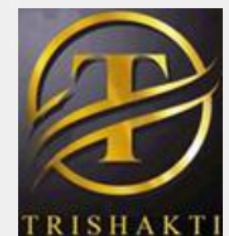
Truck Mounted Cranes (45–750 MT)
Easy mobilization with telescopic boom
Hydraulic powered & road-travel ready
Used in metro, highways, high-rise & steel plants
~25% revenue share
₹36L Cr infra opportunity (roads + urban infra)
Urban infra driving 20–25% annual demand growth



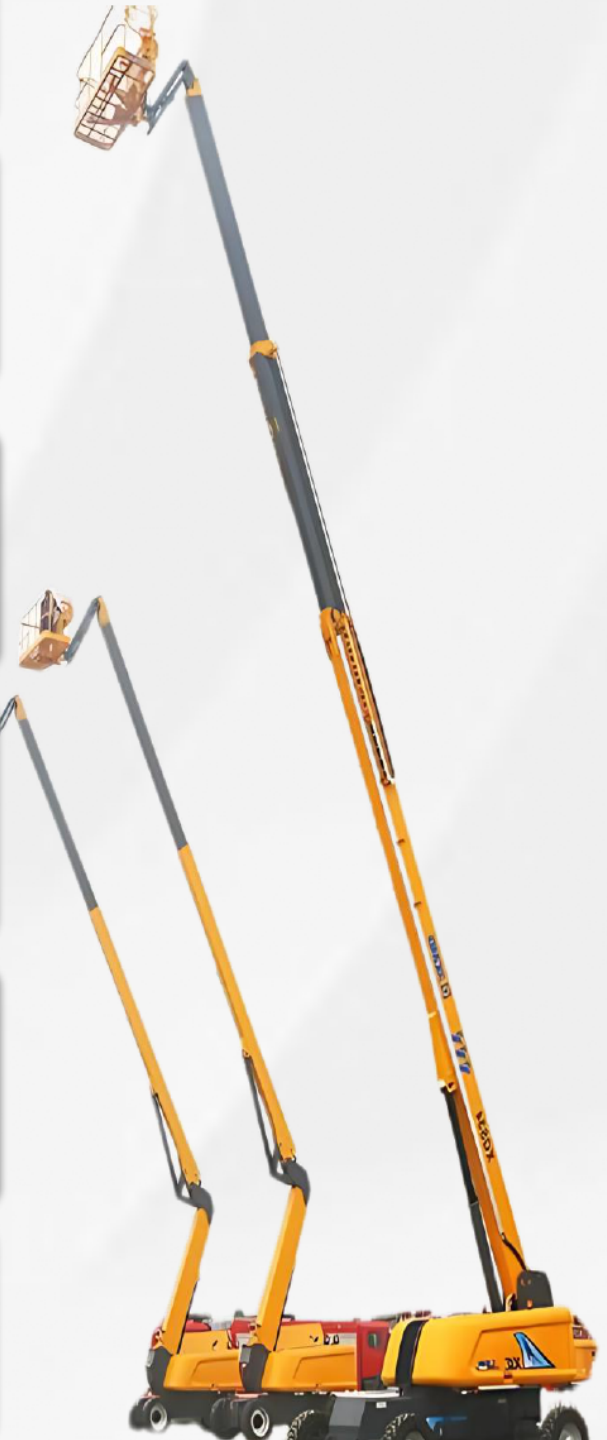
All Terrain Cranes (200–750 MT)
Dual-purpose mobility with all-wheel suspension
Hydraulic telescopic boom for quick deployment
Used in power, cement, refinery & large bridges
~20% revenue share
Strong multi-decade demand (power + cement + refinery)
Premium segment with 3.5–4.5% monthly yields

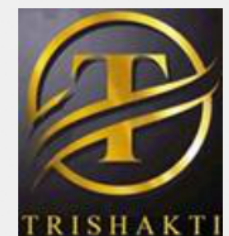


Manlifter / Boomlifter (60–220 ft)
Includes scissor lifts, boom lifts & mast lifts
All-terrain variants for industrial usage
Used in high-rise maintenance, telecom & stadiums
~5% revenue share
Smart cities + PMAY driving demand
₹8–15 Lakh/month/unit hire | 24–36 month durations



	OWNING EQUIPMENT	RENTING FROM TRISHAKTI	TRISHAKTI PROOF POINT
Capital	₹5-50 Cr upfront per machine. 100% locked in a depreciating asset for 10+ years.	Zero capital outlay. Trishakti bears the full asset cost. Client capital stays free for core business.	Cumulative Capex of ₹2700 Mn deployed till Q1FY27 Clients pay nothing upfront.
P&L	15% annual depreciation hits EBITDA every year - whether the crane works or not.	Rental = 100% operating expense. Predictable, project-linked, fully deductible. Zero D&A drag.	Trishakti absorbs ₹682.08 Lacs D&A (FY26) yet delivers ~25%+ PAT margin.
Balance Sheet	Debt-funded assets raise D/E, tighten credit limits, reduce headroom on new bids.	Off balance sheet. No debt. Improves RoE, credit ratings, and EPC bid competitiveness.	Total assets grew ~4.25x (FY26) (₹6,796→₹28,910Lakh) at controlled leverage.
Utilization Rate	Owned crane idles between projects. Capital deployed - zero revenue, full cost burden.	Trishakti manages fleet across all clients – 100% utilization rate > above Industry	100% fleet utilization every quarter. ₹720 Mn ARR on ₹2700+ Mn deployed assets.
Technology Edge	Fleet obsolete in 7-10 yrs. Each replacement = another full capex cycle.	Trishakti's Fleet avg <2yrs old. Clients get the latest, most capable equipment.	PPE grew ₹3,741→₹21,519 Lacs (FY26) – new fresh fleet purchased from OEMs
Maintenance	In-house service + spares + contracts = ~5-6% of asset value p.a.	Trishakti 24/7 service team handles everything.	Net yield 2.2%/mo after all costs.





Dhruv Jhanwar CEO

- Holds an MSc in Quantitative Finance from Singapore Management University and brings a wealth of knowledge and strategic insight to the infrastructure and equipment hiring business.
- His dynamic approach has been instrumental in steering the company toward expansion and increased market prominence.



Pranav Jhanwar Director

- Oversees both the financial strategy and on-ground operations.
- With hands-on experience in the crane hiring business, plays a crucial role in managing daily operations and ensuring the seamless execution of projects.
- His combination of financial expertise and operational insight enables him to optimize resources and drive profitability, making him an essential figure in the company's ongoing success.

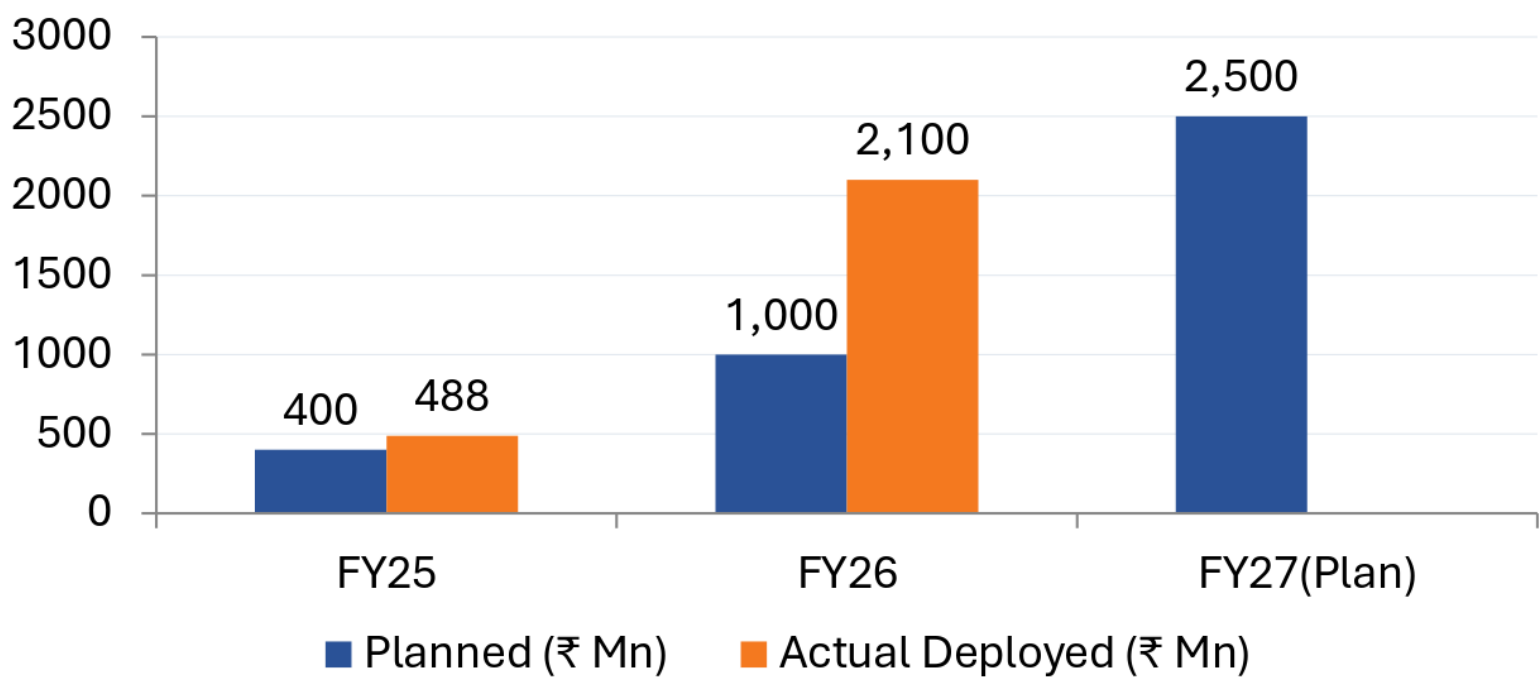


Suresh Jhanwar MD

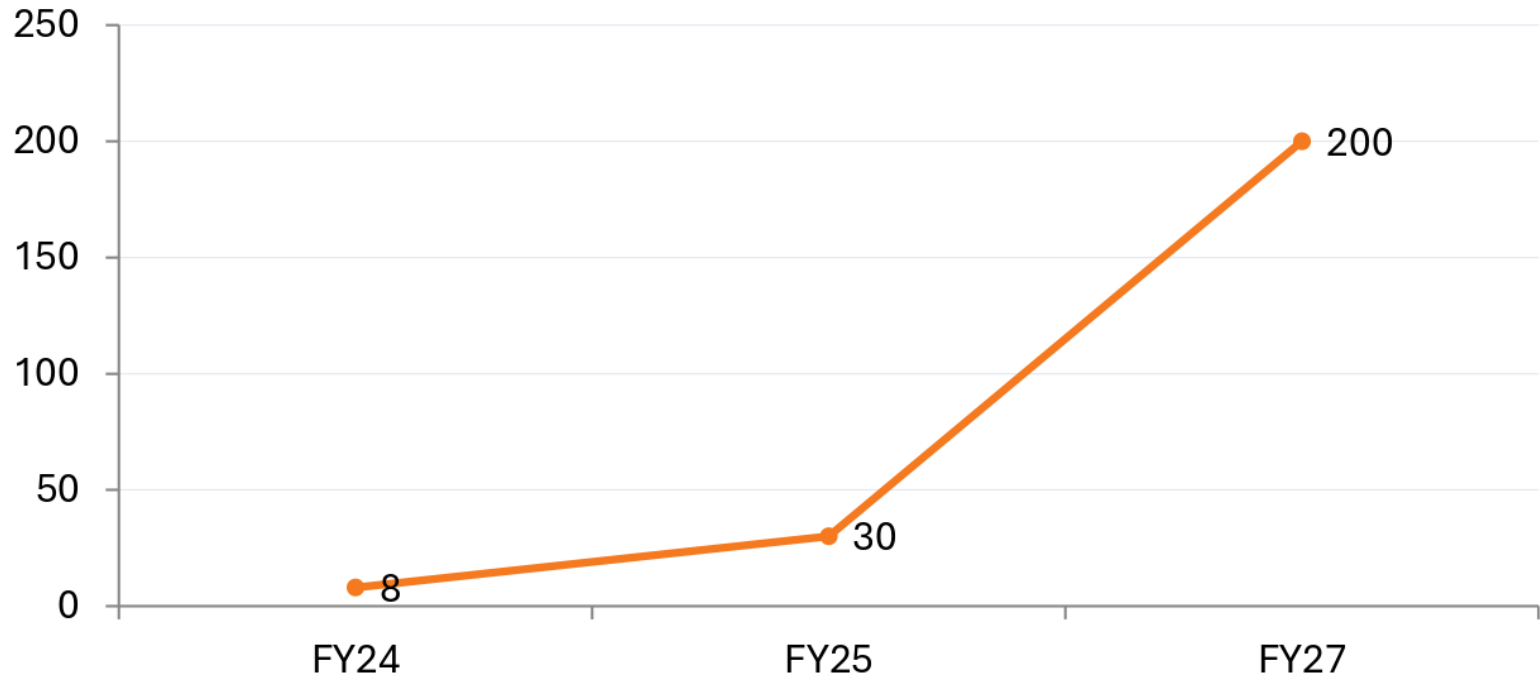
- Visionary eye behind Trishakti Industries Ltd., with over 25 years of experience in the infrastructure and oil & gas sectors.
- As the Chairman, he has been instrumental in shaping the company's growth and success. His deep understanding of industry dynamics, combined with his leadership and foresight, continues to drive the company's expansion and long-term goals.



CAPEX Plan vs Actual (₹ Mn)



Fleet Size Growth (No. of Machines)



FY25

- Plan: ₹400 Mn | Deployed: ₹488 Mn (+22% vs plan)
- 30 units deployed
- Strong execution from ground zero
- Demonstrates scalable deployment capability

FY26

- Plan: ₹1,000 Mn | Deployed: ₹2,100 Mn (+110% vs plan)
- 87 new units added | Fleet: 143
- Significant outperformance vs guidance
- Strong validation of execution capability

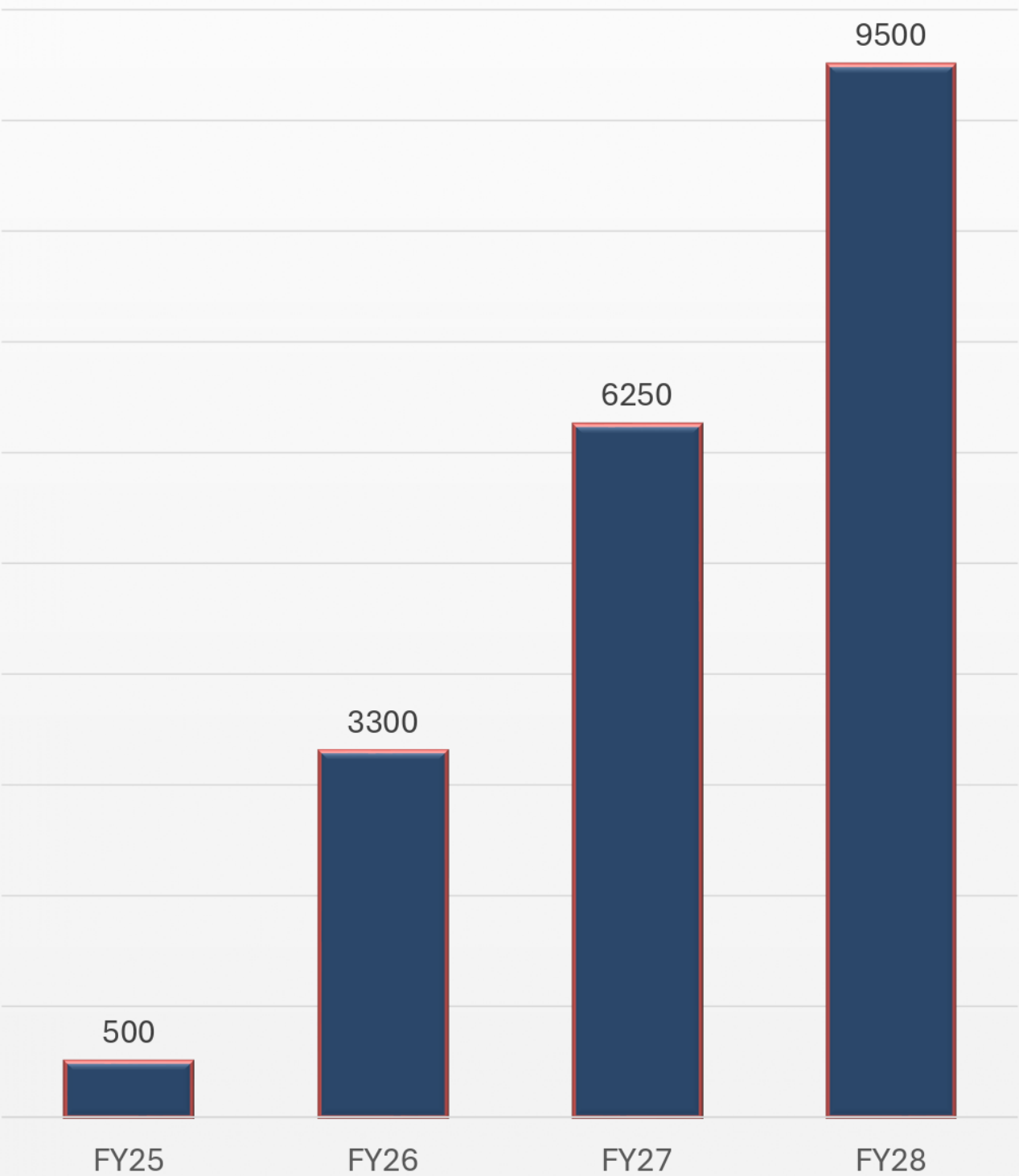
FY27

- Cumulative capex deployed : 2700 Mn till Q1FY27
- Plan: ₹2,500 Mn | Fleet target: 200+
- ₹4,000+ Mn cumulative deployment
- ~60+ units to be added
- Focus: Ports, Coastal expansion & Renewable Energy scaling, Wind energy, Bullet train projects

₹2,700+ Mn CAPEX deployed till Q1FY27 | ₹210 Crs FY26 outperformance vs ₹100 Cr guidance | assets | 22–25% target ROCE on CAPEX deployed



Crane Hiring Revenue Growth ~ In INR Lacs



FY26
₹300-350 Mn

~2× FY25 base
75 machines deployed
ARR ₹480 Mn



FY27
₹600-650 Mn

2×FY26
Fleet 150+ units
Renewable Energy &
ports



FY28
₹900-1,000 Mn

EBITDA >60%
ROCE 22-25%
Full CPAEX done



GROWTH ROADMAP

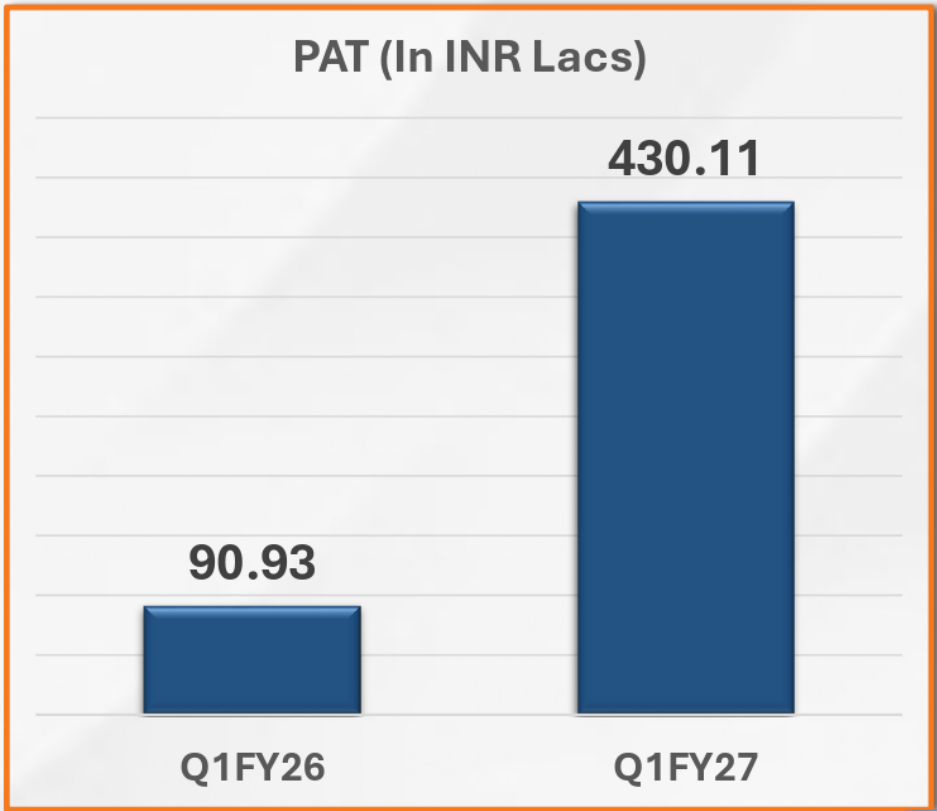
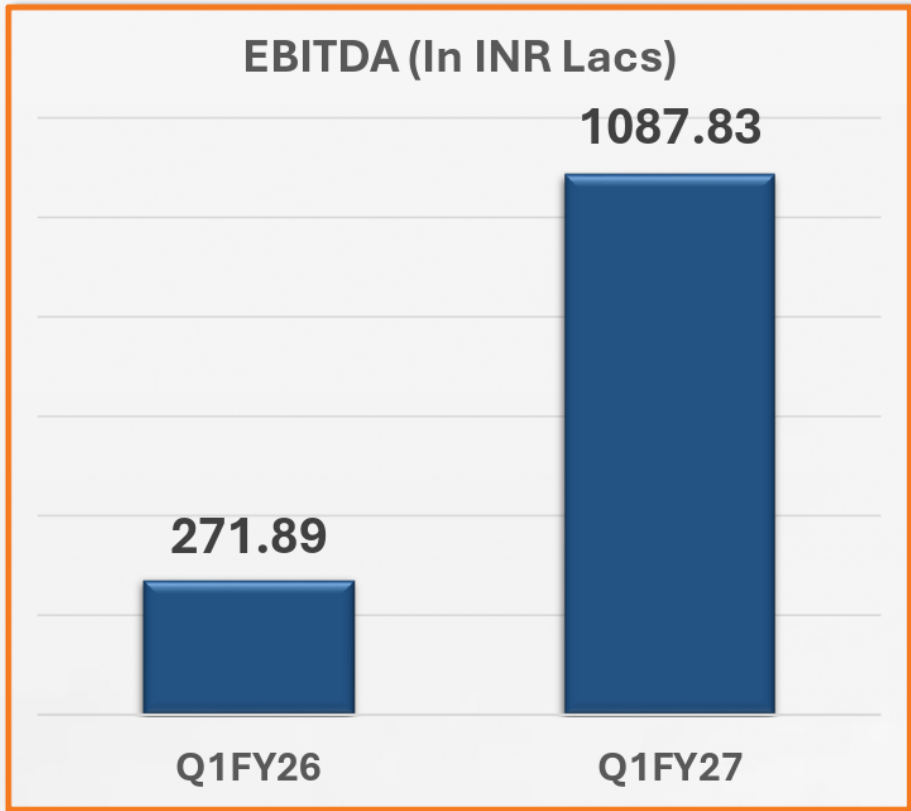
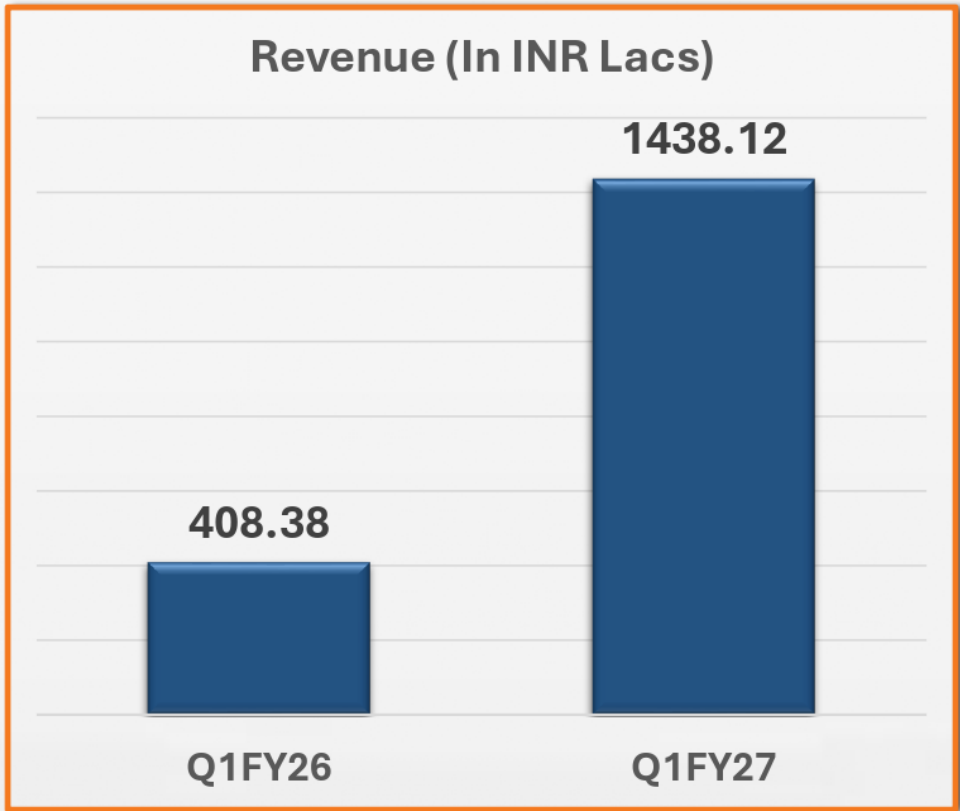
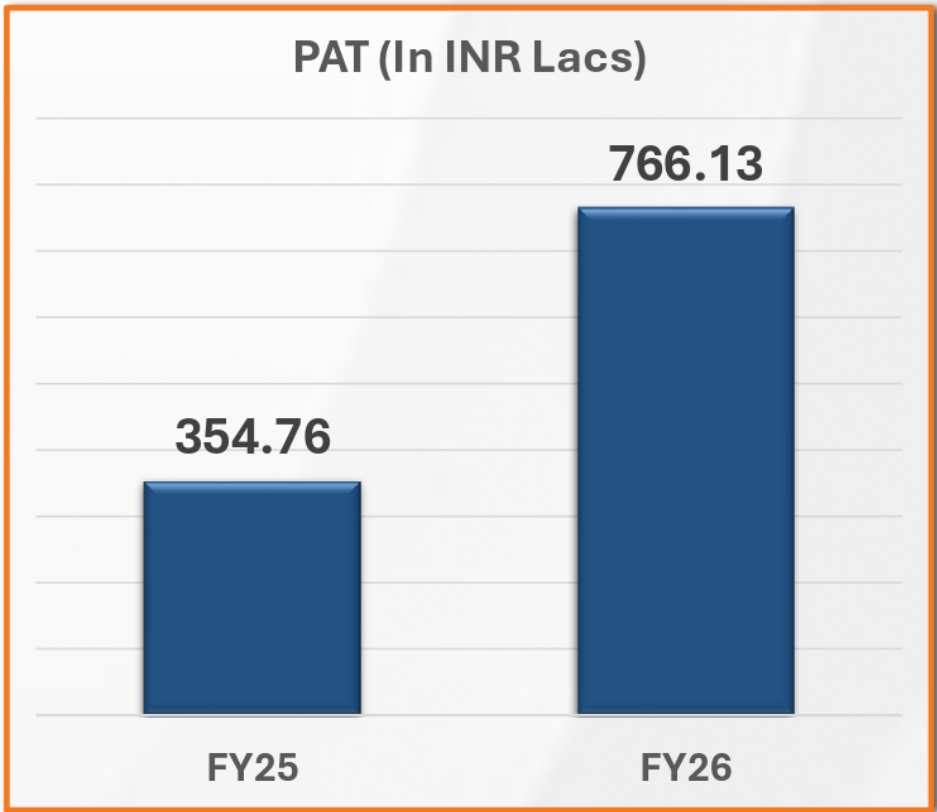
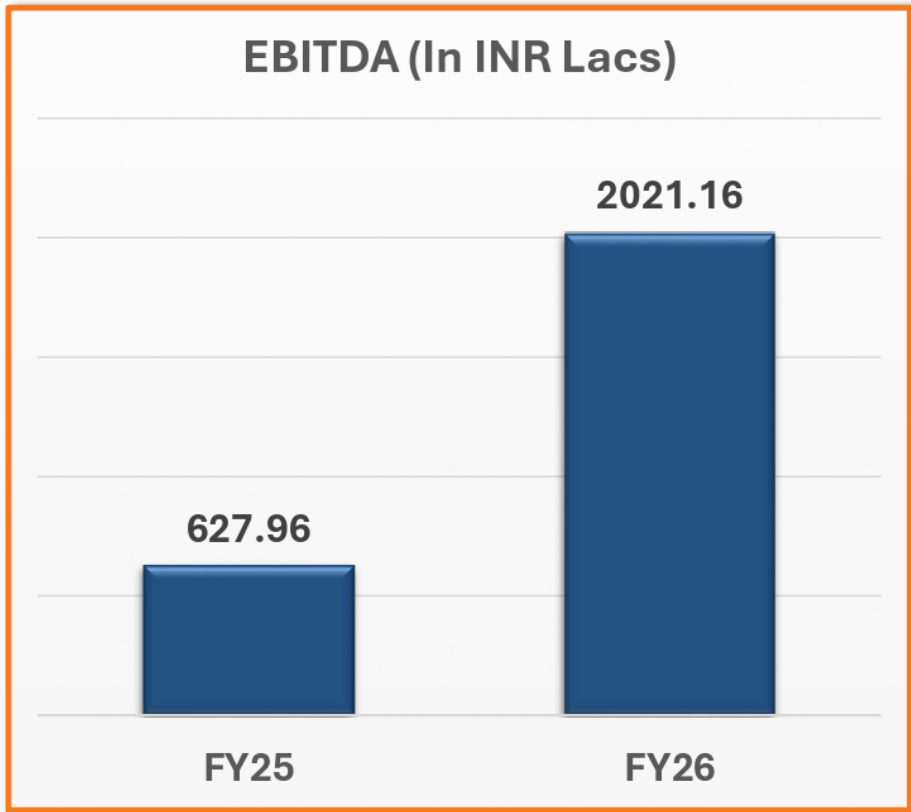
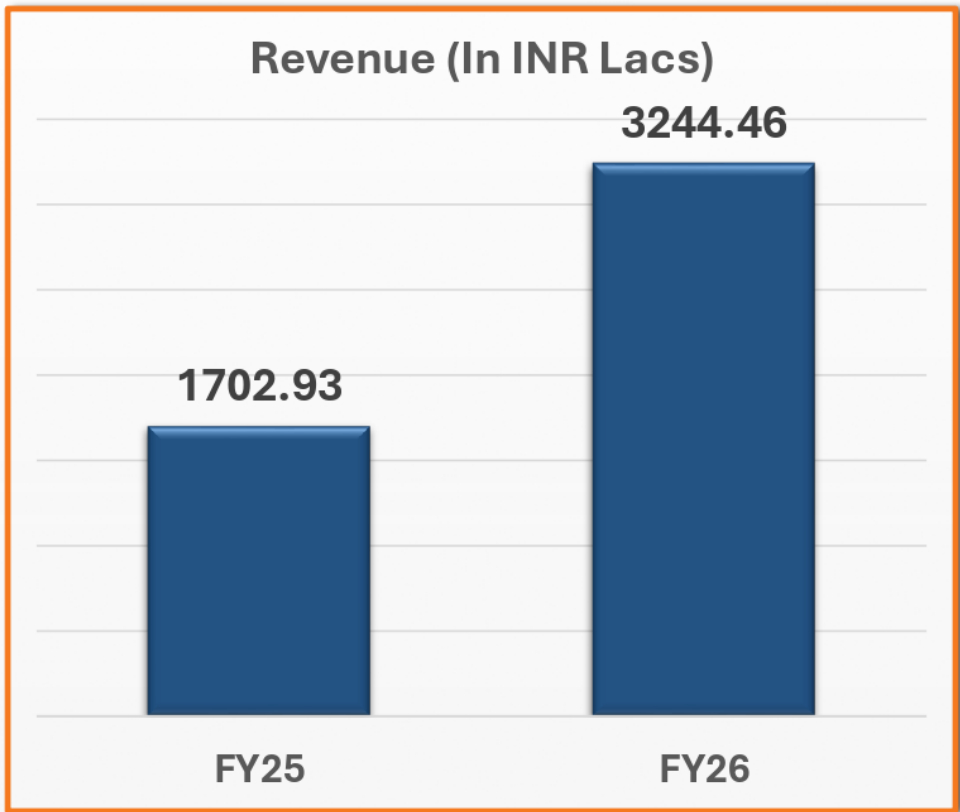
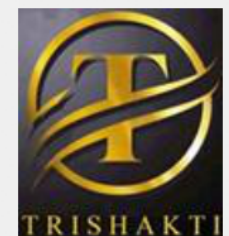
❖ Operational

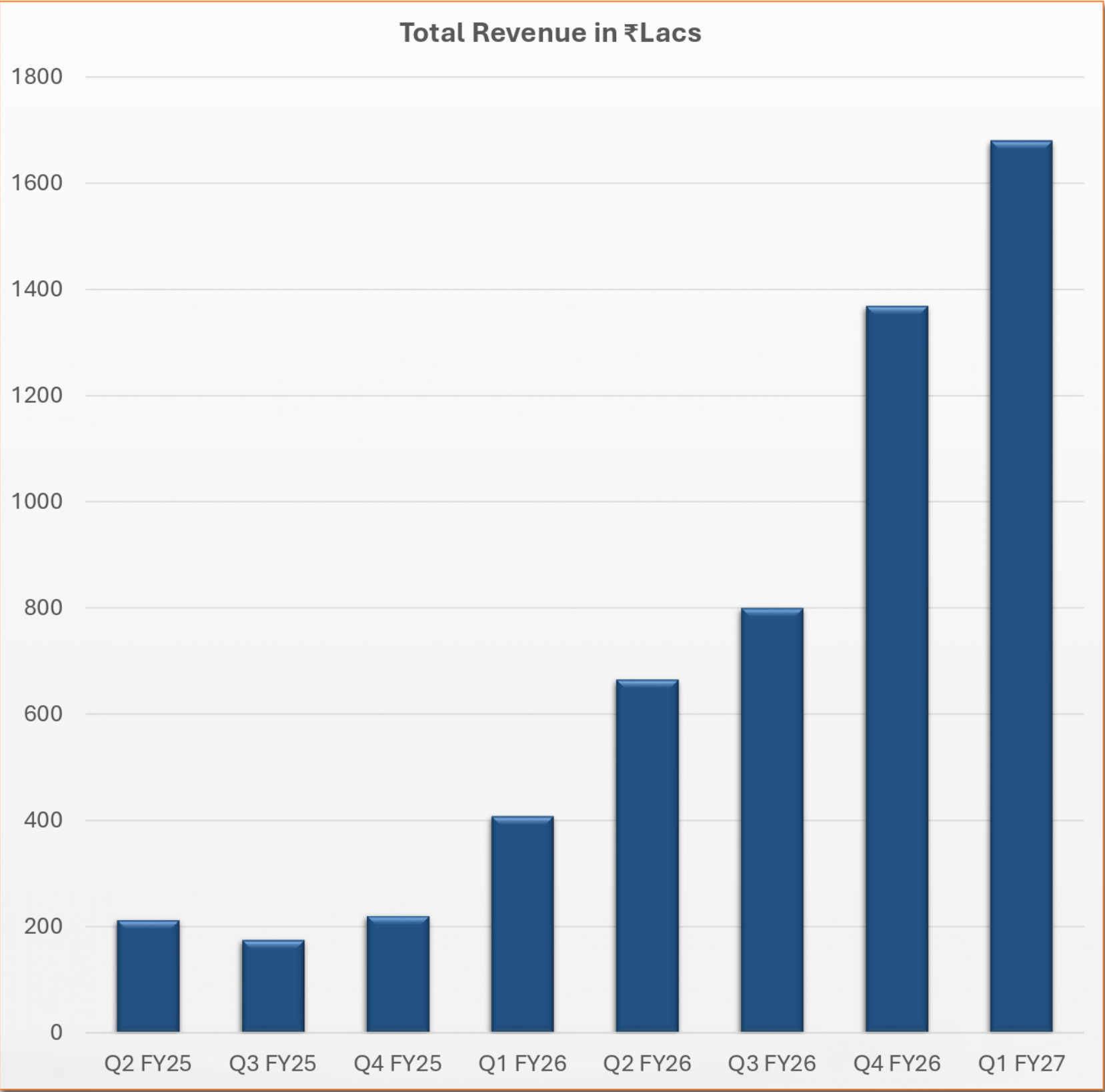
Fleet 200+ by FY27 | Renewable Energy & Ports | Coastal entry | Wind energy

❖ Financial

>60-70% EBITDA | 22-25% ROCE | CAPEX via accruals

KEY STANDALONE FINANCIAL PERFORMANCE





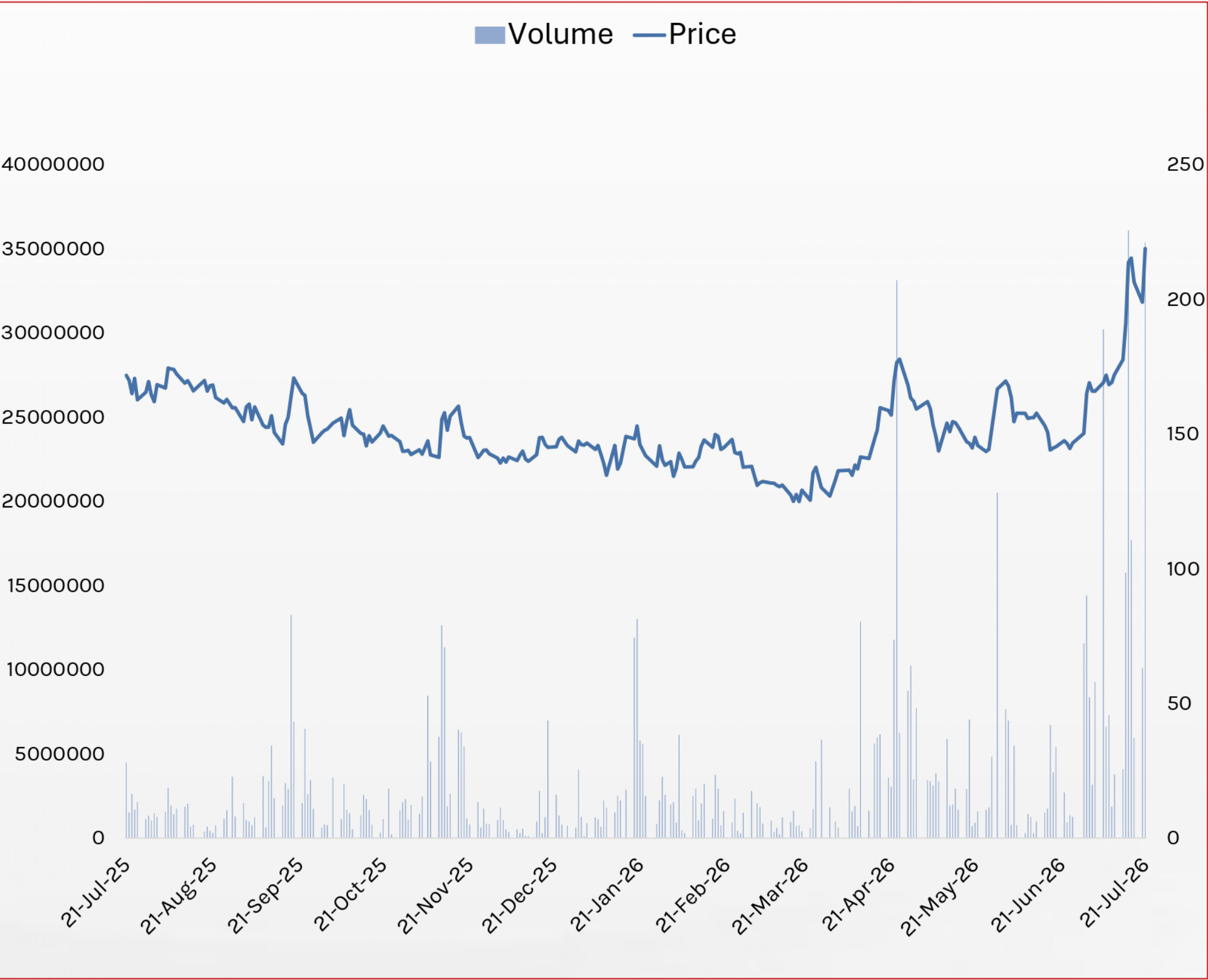
Particulars (In INR Lacs)	FY25	FY26	Q1FY27
Revenues	1499.46	2784.84	1438.12
Other Income	203.47	459.62	242.26
Total Revenue	1702.93	3244.46	1680.38
Raw Material Expenses	684.81	-	-
Employee costs	155.99	759.52	372.16
Other expenses	234.17	463.78	220.39
Total Expenditure	1074.97	1223.30	592.55
EBITDA	627.96	2021.16	1087.83
Finance Costs	147.15	387.95	183.25
Depreciation	117.87	682.08	366.47
PBT	362.94	951.13	538.11
Tax	8.18	185.00	108
PAT	354.76	766.11	430.11

HISTORICAL STANDALONE BALANCE SHEET



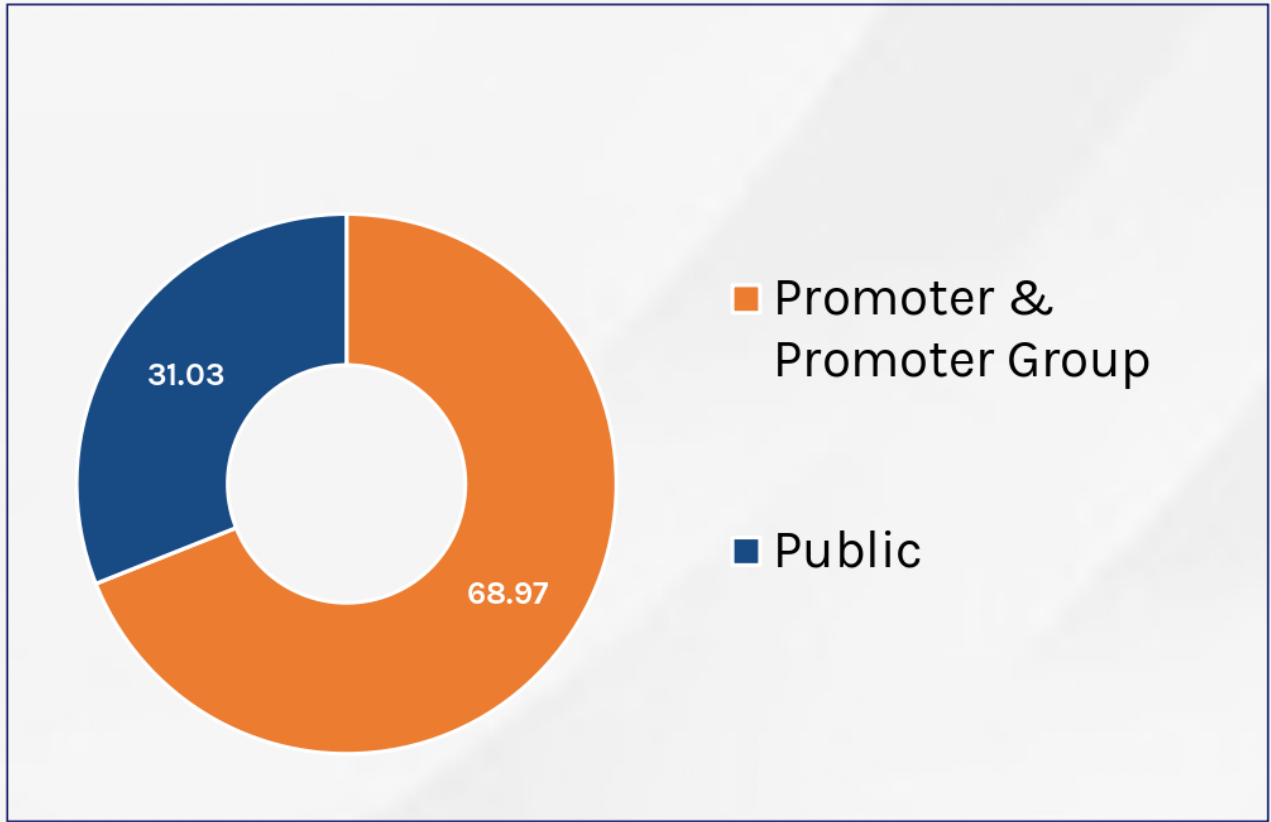
Equities & Liabilities (In INR Lakhs)	FY25	FY26
Equity	328.23	331.15
Reserves	2,283.33	4,143.85
Net Worth	2,611.57	4,475.00
<u>Non Current Liabilities</u>		
Non Current Borrowings	2,337.65	6,526.46
Deferred Tax Liability	0	286.88
Long Term Provision	2.15	29.34
Total Non Current Liabilities	2,339.80	6,842.68
<u>Current Liabilities</u>		
Current Borrowings	954.51	1,991.25
Current Tax Liabilities (Net)	36.49	0.00
Short Term Provisions	-	-
Other Current Liabilities	854.06	15,601.42
Total Current Liabilities	1,845.07	17,592.67
Total Liabilities	4,184.87	24,435.35

Assets (In INR Lakhs)	FY25	FY26
<u>Non Current Assets</u>		
Fixed assets	3,741.47	21,519.72
Non Current Investments	918.98	929.60
Deferred Tax Assets (Net)	41.92	0.00
Other Non Current Assets	76.56	0.00
Total Non Current Assets	4,778.93	22,449.32
<u>Current Assets</u>		
Inventories	11.80	11.80
Trade receivables	1,039.56	2019.42
Cash & Bank Balance	111.62	57.63
Other Current Financial Assets	263.43	355.03
Current Tax Assets (Net)	0.00	124.65
Other Current Assets	587.14	3,379.87
Total Current Assets	2,017.51	6,461.03
Total Assets	6,796.44	28,910.35



BSE:

Share Price ₹	231.10
Market Capitalization ₹ Crs.	380.77
No. of Share Outstanding	1,64,76,550
Face Value ₹	2.00
52 Week High ₹	235
52 Week Low ₹	114.90



THANKYOU



Trishakti Industries Limited

Contact: +91-33-40050473
E-mail: info@trishakti.com
Website: <https://trishakti.com/>



Confideleap Partners

Contact: +91 8591145959
Email: info@confideleap.com
Website: www.confideleap.com

