



WESTLIFE FOODWORLD LTD.

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30th July, 2026

To
The BSE Ltd ('the BSE')
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001

To
The National Stock Exchange of India Ltd
(‘the NSE’)
Exchange Plaza
Bandra Kurla Complex, Bandra (East)
Mumbai – 400051

**Sub : Compliance with Regulations 30 of the SEBI (LODR) Regulations, 2015;
Submission of Press Release for the quarter ended 30th June, 2026**

**Re : Westlife Foodworld Limited (the Company): BSE Scrip Code - 505533 and NSE Scrip
Code – WESTLIFE.**

Dear Sir/Madam,

In compliance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the Press Release for the quarter ended 30th June, 2026.

You are requested to take the same on record. The same would be available on the Company's website on www.westlife.co.in

Please note that the meeting started at 12:00 noon and concluded at 1:00 p.m.

Thanking you,

Yours faithfully,

For Westlife Foodworld Ltd.

Dr Shatadru Sengupta
Company Secretary

Encl : as above



Westlife Foodworld delivers strongest growth momentum in recent quarters, as value-led strategy fuels double-digit guest count growth

Q1 FY27 Highlights:

- **Revenue:** ₹7.36 billion, up **12% YoY**, driven by strong guest count growth and balanced channel performance
- **Same Store Sales Growth (SSSG): 4.3%**, the strongest momentum in the recent past, led by double-digit guest count growth
- **Operating EBITDA:** ₹946 million, up **11% YoY**; margin at **12.9%**
- **Network Expansion:** Added **5 restaurants** during the quarter; footprint expanded to **482 restaurants across 79 cities**

Mumbai, July 30, 2026: Westlife Foodworld Limited (NSE: WESTLIFE, BSE: 505533), the company that owns and operates McDonald's restaurants in West and South India through its subsidiary Hardcastle Restaurants Pvt. Ltd., announced its **financial results for the first quarter ended June 30, 2026.**

The company began FY27 on a strong note, delivering its strongest business momentum in recent quarters. **Revenue for Q1 FY27 stood at ₹7.36 billion, growing 12% year-on-year**, supported by robust guest count growth across markets and continued effectiveness of its value-driven strategy. **Same Store Sales Growth (SSSG) improved to 4.3%**, with May and June recording particularly strong performances and mid-single-digit SSSG levels.

Demand trends remained healthy across all channels. **On-premise sales, comprising dine-in and takeaway, contributed 59% of system sales.** Off-premise channels also recorded healthy growth, with McDelivery continuing to outperform and further strengthening its position as a key growth engine for the business. Westlife continued to strengthen its restaurant footprint. As of June 30, 2026, **the Company operates 482 restaurants across 79 cities and remains on track to achieve its target of 580-630 restaurants by December 2027.**

Disciplined cost management, operating leverage and continued execution excellence helped maintain sustained profitability. **Operating EBITDA increased 11% year-on-year to ₹946 million, while Cash PAT stood at ₹517 million, representing 7% of sales. Restaurant Operating Margin stood at 18.6% and Operating EBITDA margin at 12.9%.**

The Company's continued focus on affordability, relevant menu innovation and operational excellence drove strong customer engagement. The **Everyday Value platform at ₹99** remained the primary catalyst for guest count growth, while targeted brand initiatives enhanced consumer relevance and top-of-mind recall across markets.

During the quarter, the Company launched its new brand campaign, **"Let's Family at McD"**, commemorating 30 years of McDonald's in India and celebrating the evolving meaning of family through the everyday moments that bring people together.

Commenting on the performance, Amit Jatia, Chairperson, Westlife Foodworld Limited, said, "We have started FY27 on a strong note, with improving same-store sales and double-digit revenue growth reflecting the strength of our value platform and disciplined execution. Despite near-term inflationary pressures, we continued to deliver sustained profitability while strengthening customer engagement across channels. As we celebrate 30 years of McDonald's in India, we remain focused on delivering



great value, expanding accessibility and driving sustainable growth through our omnichannel platform and restaurant expansion strategy."

Digital adoption continued to deepen, with **digital channels contributing approximately 74% of sales**. The **McDonald's app ecosystem crossed 55 million cumulative downloads**, while **monthly active users rose above 3.7 million**, reinforcing the strength of the Company's omni-channel platform and customer engagement capabilities.

Looking ahead, Westlife Foodworld remains focused on strengthening its core daypart leadership, expanding its omni-channel capabilities, and accelerating network growth across existing and new markets. With a resilient operating model and strong execution capabilities, the company remains well positioned to drive consistent and sustainable growth.

About Westlife:

Westlife Foodworld Limited (NSE: WESTLIFE, BSE: 505533), focuses on setting up and operating Quick Service Restaurants (QSR) in India through its subsidiary Hardcastle Restaurants Pvt. Ltd. (HRPL). The Company operates a chain of McDonald's restaurants in West and South India having a master franchisee relationship with McDonald's Corporation USA, through the latter's subsidiary.

About Hardcastle Restaurants Pvt. Ltd.:

HRPL is a McDonald's franchisee with rights to own and operate McDonald's restaurants in India's West and South markets. HRPL has been a franchisee in the region since its inception in 1996. HRPL serves over 200 million customers annually at its 482 restaurants across 79 cities in the states of Telangana, Gujarat, Karnataka, Maharashtra, Tamil Nadu, Kerala, Chhattisgarh, Andhra Pradesh, Goa along with parts of Madhya Pradesh and Union Territory of Puducherry and provides direct employment to over 10,000 employees. McDonald's operates through various formats and brand extensions including standalone restaurants, drive-thrus, McCafé, 24x7, McDelivery, McBreakfast and dessert kiosks. The menu features Burgers, Wraps, Hot and Cold Beverages besides a wide range of desserts. Majority of the McDonald's restaurants feature an in-house McCafé. The pillars of the McDonald's system – Quality, Service, Cleanliness and Value – are evident at each of the restaurants that HRPL operates.