CIN No. : L31300DL1985PLC022737

BANSAL

हमारा आदर्श
सन्तोषजनक व्यवहार

Bansal Wire Industries Limited

Manufacturers of Steel Wires

July 22, 2026

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai - 400 001

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Scrip Code: 544209

Trading Symbol: BANSALWIRE

Sub.: Investor Presentation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor presentation on Un-audited Financial Results for the quarter ended June 30, 2026.

The above mentioned Investor Presentation will also be available on the website of the Company i.e. www.bansalwire.com

This is for information and Record of the Exchanges and the Members.

Thanking you,

Yours faithfully,

For **Bansal Wire Industries Limited**

Sumit Gupta

Digitally signed by Sumit Gupta
Date: 2026.07.22 17:14:56 +05'30'

Sumit Gupta
Company Secretary & Compliance Officer

Enclosed: As Above

WE WIRE THE WORLD

Bansal Wire Industries Limited

Q1 FY27 Investor Presentation

July 2026

Agenda

- Company Overview
- Quarterly Snapshot
- Way Forward
- Annexure

Q1 FY27: Building Sustainable Value

**MR. PRANAV BANSAL,
(MD & CEO)**

We are pleased with the strategic progress achieved during the quarter despite a challenging operating environment. Key growth initiatives advanced well, reinforcing our confidence in the Company's medium to long term growth trajectory.

During the quarter, geopolitical tensions in West Asia temporarily impacted demand and disrupted industrial gas supplies, affecting production and volumes. The profitability during the first half of the quarter was impacted by higher input costs and operational disruptions. However, business conditions improved meaningfully during the latter half of the quarter. Through swift operational measures and the use of alternative energy sources, we stabilised operations and delivered 1,11,962 MT during this period, reflecting a strong recovery in execution.

Our Steel Tyre Cord secured its first trial order from a leading Indian tyre manufacturer, marking an important step towards commercialisation in a market that is currently import dependent, while the IHT Wire business continued to progress with customer approvals underway. Also, we broadened our B2C footprint by introducing new products in the farming, fencing, and poultry segments, creating a new growth platform for the Company.

While market conditions remained challenging during the quarter, our fundamentals remain strong. As conditions normalise, we remain on track to deliver our growth targets of volumes and EBITDA for the remaining year and continue to create sustainable long-term value for our stakeholders.

Company Overview

Bansal Wire at a Glance

#1
Largest Stainless Steel Wire Manufacturer in India (by volume)

#2nd
Largest steel wire manufacturer in India (by volume)

5
Manufacturing Facilities

5,000+
customers across Diverse Sectors

Scale & Integrated Manufacturing Advantage

- **India's largest single-location steel wire manufacturing facility at Dadri.**
- High automation drives **cost efficiency and increase yield consistency**
- Flexible production enables **cross-sector demand allocation**

Trust and Reach Built Over Generations

- Nearly **9 decades** of brand trust and strong industry credibility.
- Backed by a strong customer relationship .
- Global footprint **~ 40** countries supported.

Customer & Sector Diversification

- 3000+ SKUs delivered across sectors like automotive, infrastructure, agriculture and general engineering
- No Single customer **>~5% revenue; no single sector >~25%**
- **~ 90%** retention rate among key customers
- Low concentration risk, ensuring revenue resilience

Diversifying towards High-Value products

- Expanding into speciality products like **Steel Tyre Cord, Induction Hardened & Tempered (IHT) Wire and Brass Coated Hose Wire.**
- Expanding our B2C product portfolio with higher ROCE
- Focusing on high growth sectors like EV's and other automotive applications with clear path of import substitution

Strong scale, evolving mix with sustainable and disciplined execution

Our Journey

1938
Started as a trading steel wire house

1985
Company Incorporation

1995
Added manufacturing facility along with stainless steel wire production

2003
Commenced manufacturing of galvanized wire

2007
Commenced high carbon wires production

2015
New product of automotive industry

2022
Commenced infrastructure of Dadri Plant

2023
Acquisition of Bansal Steel & Power Limited

2024
- Fund raised through IPO
- Launched Specialty Wire Segment
- Dadri facility – Commenced operations in January

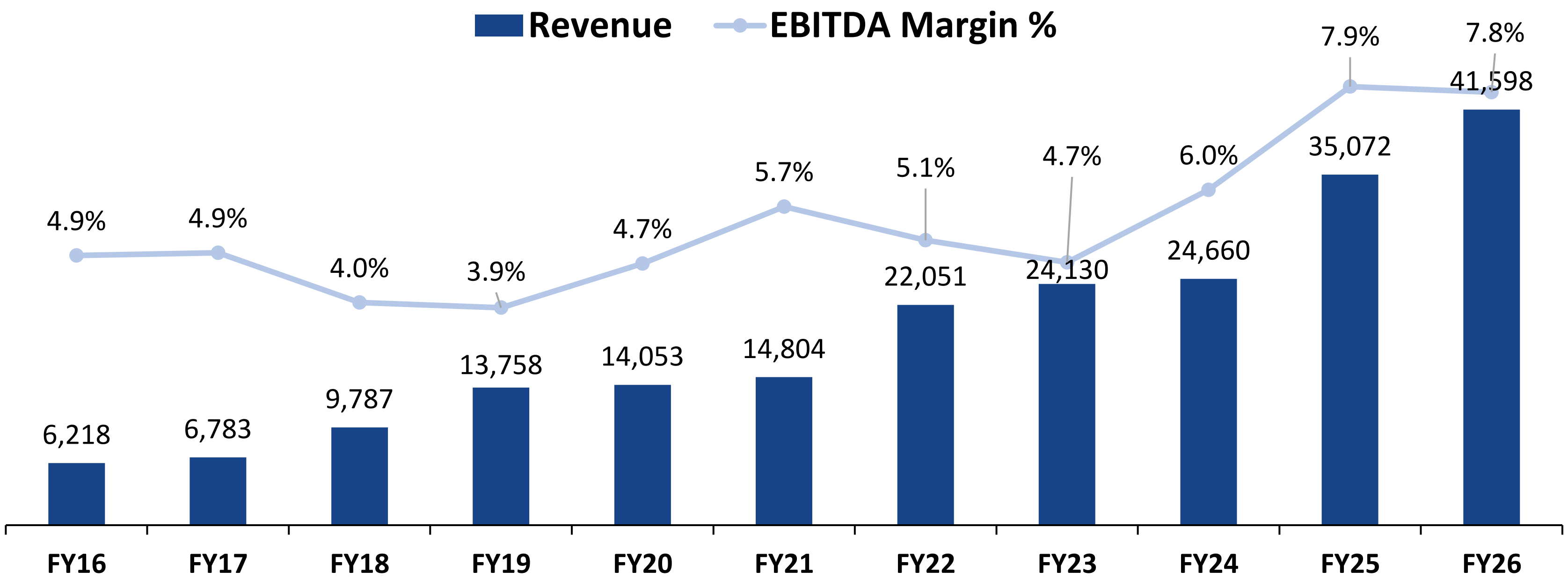
2025
- Acquired land in Sanand, for the expansion of Stainless-Steel Wire and GI Wire
- Launched Low Relaxation Pre-stressed Concrete (LRPC) Strands & IHT Wires

2026
- Capacity /expanded at Dadri
- Launched B2C Segment (Poultry, Farming & Fencing Wires

Consistent revenue growth with improving margins

10 Year CAGR 20.9%

5 Year CAGR 23.0%



- **The company has delivered consistent, long-term revenue growth highlighting strong demand visibility and execution capabilities.**
- **Margins have expanded structurally over the years, reflecting a calibrated shift towards value-added products, improved pricing discipline, and cost optimization initiatives.**
- **The ability to grow consistently across cycles while improving margins underscores the resilience and strength of the operating model.**

Amounts are in Rs. millions

Bansal Wire: 9 Decades of Legacy

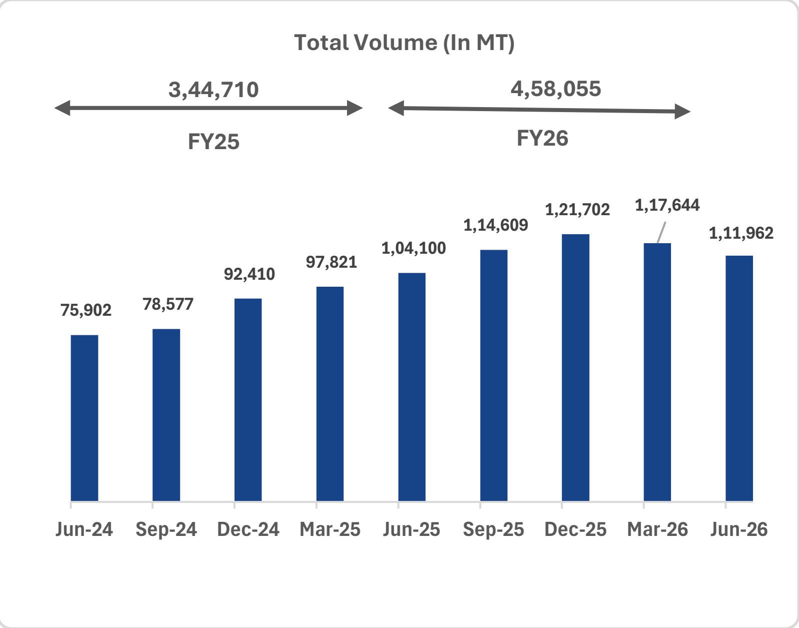
Financial and Operational Highlights

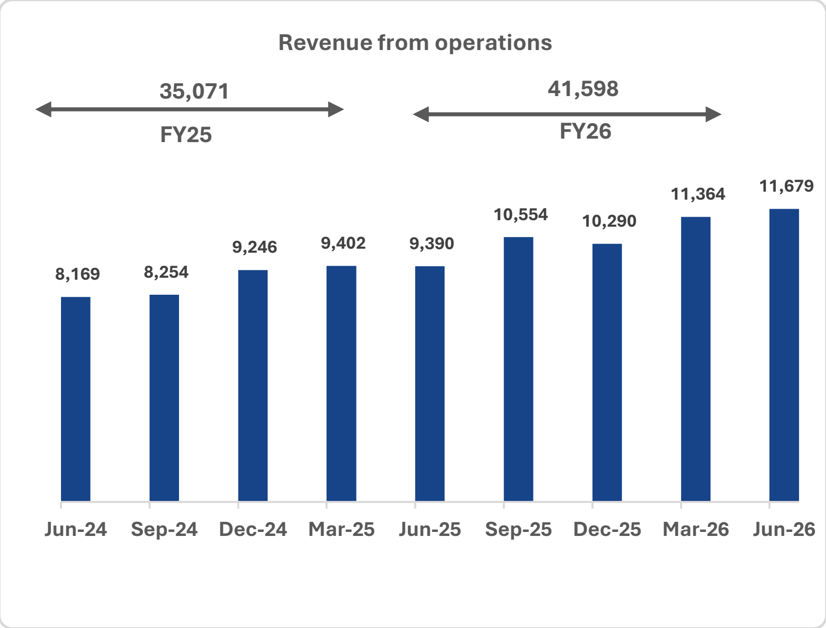
Q1 FY27

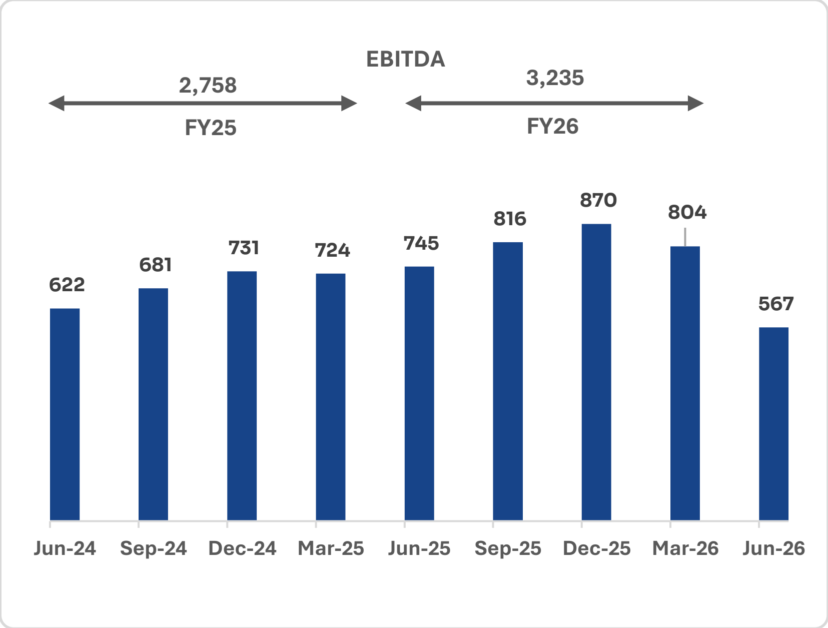
- **1,11,962 MT** Volume Sold
- **Rs. 11,679 Mn** Revenue
- **Rs. 567 Mn** EBITDA
- **66.0% Capacity Utilization**
- **10.0% RoCE**
- **Rs. 1,211 Mn OCF**

Mn- “ Millions”
MTPA- “Metric tons per annum”

Transforming Scale into Sustainable Earnings


Total Volume (In MT)


Revenue from operations


EBITDA

₹ million unless otherwise stated

Porter 5 Forces

Competitive Rivalry

- No. 2 steel wire player in India by volume with a strong lead over others
- No. 1 in stainless steel wire segment
- ~7% market share
- Competing in a fragmented but consolidating market and aggressively gaining market share

Supplier Power

- Largest purchaser of steel in the country in wire rods
- Cost-plus pricing model mitigates margin risk
- Bulk sourcing from top domestic wire rod mills

Buyer Power

- 5,000+ customers; no single customer >5%
- No sector concentration >25%
- ~90% retention rate among top customers

Threat of New Entrants

- Strong brand equity and long customer relationships
- Manufacturing capacity ~6.8 lakh MTPA (high capex barrier)
- Economies of scale coming from our largest single location facility
- 3,000+ SKUs reduce switching leverage
- Low Lead time to our customers (<48 hours)

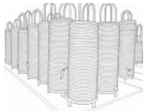
Threat of Substitutes

- Steel wire: unique strength, durability & cost advantage
- No viable substitute in heavy industrial applications
- Expanding into specialty wires (Hose wire, Steel Tyre Cord, Induction Hardened & Tempered (IHT) Wire, Oil Hardened & Tempered (OHT) Wire)
- Product innovation further insulates against substitution

Strategic Progress & Commercialization Roadmap

Expanding presence in value-added specialty products while strengthening core business

PRODUCTS: PROGRESS & COMMERCIALIZATION

Product	Capacity (MTPA)	Current Status
 **Steel Tyre Cord & Hose Wire**	20,000	✓ **Trial Orders** Have Started Coming In
 **IHT Wire**	9,000	✓ Customer approvals received & targeting optimum utilisation in FY 27
 **OHT Wire**	6,000	○ **Commercialization** Expected in Q4 FY27

BUSINESS UPDATE

- **Strengthened our B2C business** by entering the **farming, fencing, and poultry segments** with new product offerings, creating a scalable growth platform.
- Business conditions have normalised during the quarter, with operations returning to normalcy and margins reverting to sustainable levels, supporting improved business momentum.
- The Company continues to maintain a **strong cash generation profile** and remains well-positioned to achieve its FY27 operating cash flow target of **₹400 crore.**

Approvals & Certificates

IS 280:2006 for General Engineering Applications

SO 14001:2015 Certified
Certified for ISO 14001 & ISO 45001

IS 1835:1976 for Steel Rope Wire

BIS Certificate IS 4824:2022

Member of Automotive Component Manufacturers Association of India

Explosive Industry (Solar Group)
Carbon Border Adjustment Mechanism (CBAM) Embedded Greenhouse Gases Emissions

IS 398 Part 2:1996 for ACSR Wire

ISSDA STAINLESS STEEL
Indian Stainless Steel Development Association
L-22/4, Ground Floor, DLF Phase-II, Gurgaon 122 002
Tel: 0124-4375 501, 02, 03, Fax : 0124-4375 509
Email: issda@stainlessindia.org Web: www.stainlessindia.org

Certificate of Membership

Year : 2025-26

Bansal Wire Industries Ltd

is an Associate Member of ISSDA.

Membership No. : **Mem/A/2025/018**

Rajamani Krishnamurti
President

Member of Indian Stainless Steel Development Association

IS 398 (Part II):1996 for High Tensile Galvanized Steel Wire for ACSR

Q1 FY27 Snapshot

Quarterly Performance Snapshot

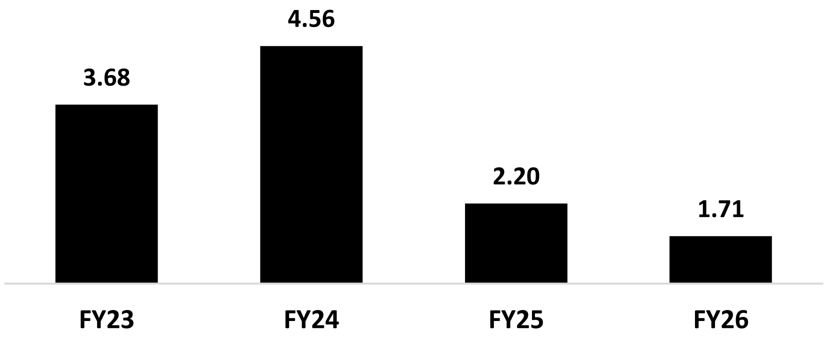
Q1 FY27

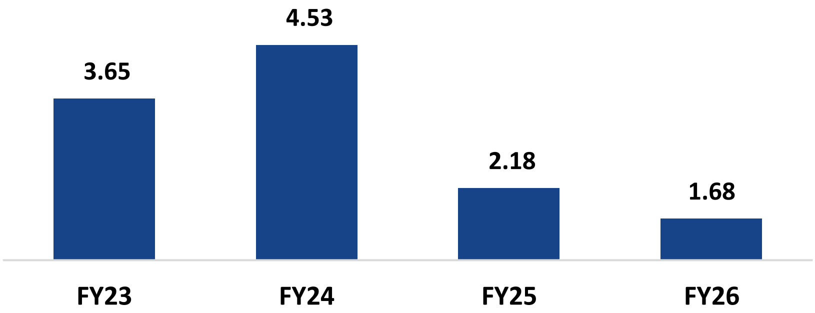
↑ 7.6% YoY	1,11,962	↓ 4.8% QoQ	**Sales Volume (MT)**
↑ 24.4% YoY	Rs. 11,679 Mn	↑ 2.8% QoQ	**Revenue**
↓ 23.8% YoY	Rs. 567 Mn	↓ 29.5% QoQ	**EBITDA**
↓ 26.3% YoY	Rs. 368 Mn	↓ 35.4% QoQ	**Cash Profit**
↓ 47.9% YoY	Rs. 205 Mn	↓ 48.9% QoQ	**PAT**

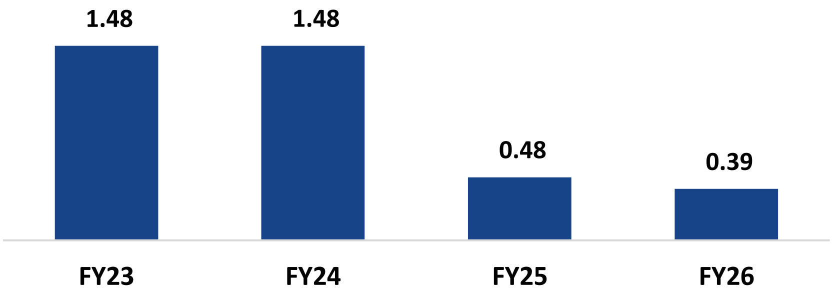
Profitability reflected a one-time impact from cost escalation

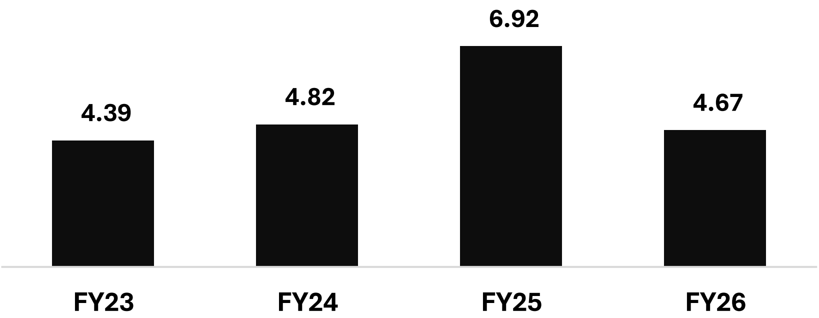
Rs. million unless otherwise stated

Key Metrics: Leverage and Financial Strength

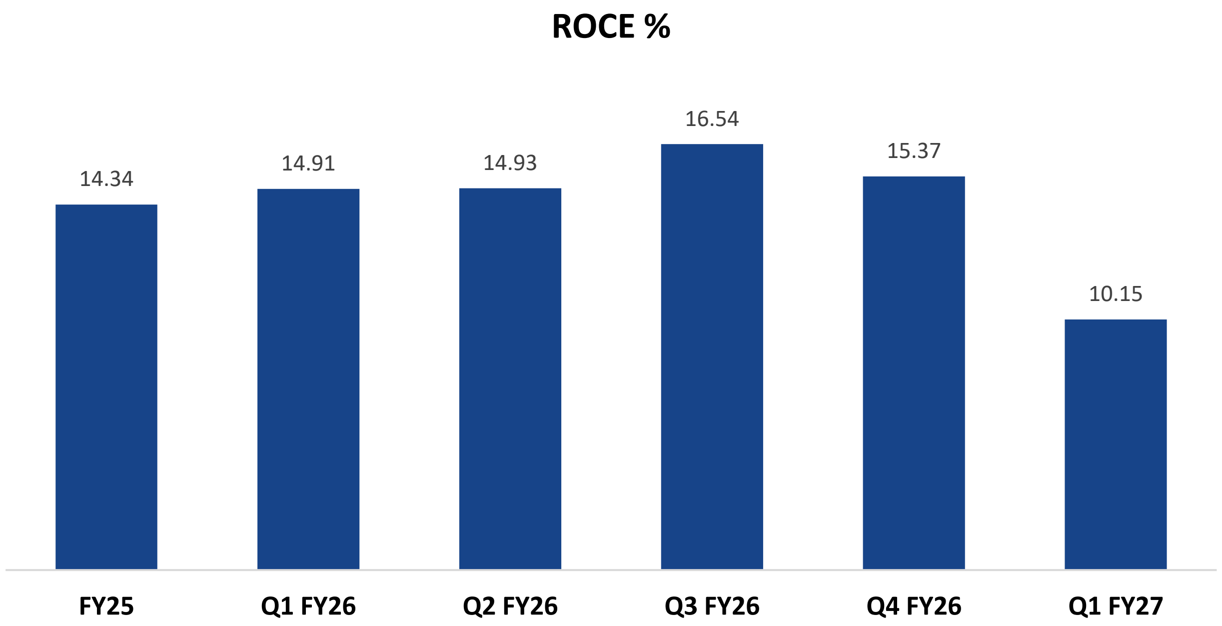

Gross Debt to EBTIDA


Net Debt to EBITDA


Debt to Equity


Interest Coverage

Key Metrics: Capital Efficiency and Value Creation

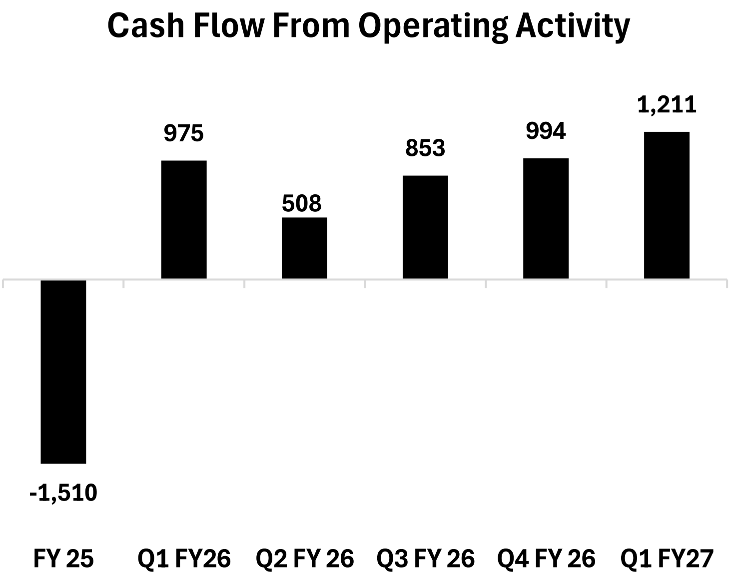


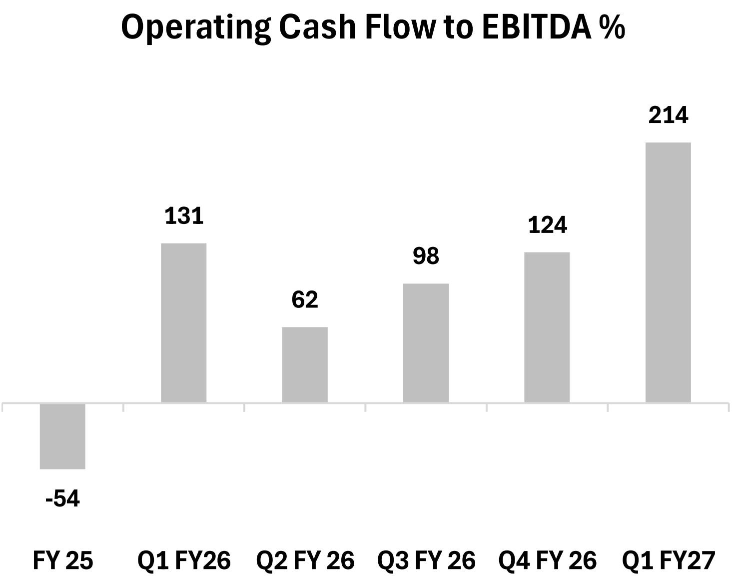
Driven by sustained improvements in operational efficiency, disciplined capital allocation, and enhanced utilization of existing assets, we have strengthened margins and improved working capital efficiency.

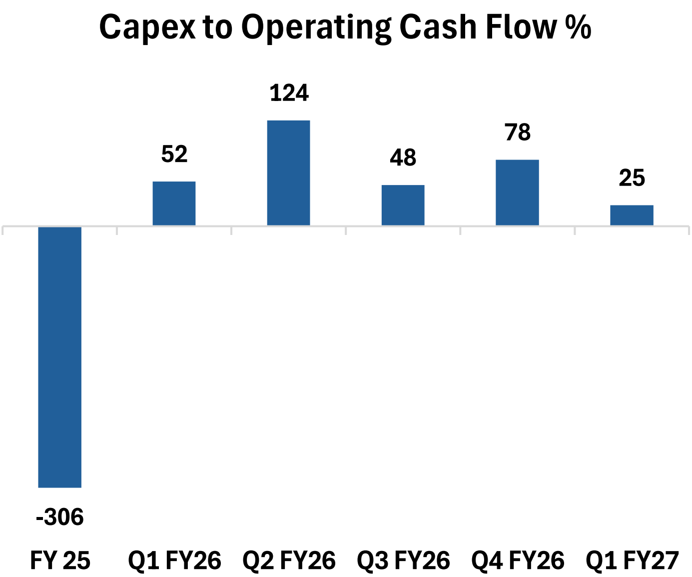
These focused initiatives have delivered consistent quarter-on-quarter growth and steadily improved returns on capital employed (ROCE), reinforcing our progress toward our long-term objectives. Although ROCE moderated in Q1 FY27 due to temporary disruptions in the operating environment, we remain confident in achieving our targeted ROCE as operating conditions stabilize and our strategic initiatives continue to deliver results.

Note: ROCE is based on closing capital employed and have been annualised

Moving towards a self-sustaining growth model …







Rs. million unless otherwise stated

Way Forward

Charting Sustainable Excellence: Our Strategic Roadmap to Enduring Value Creation

800+ Crores positive cash flows from operations in FY 27 and FY 28 (combined)

25%+ ROCE in short term, optimizing shareholder returns

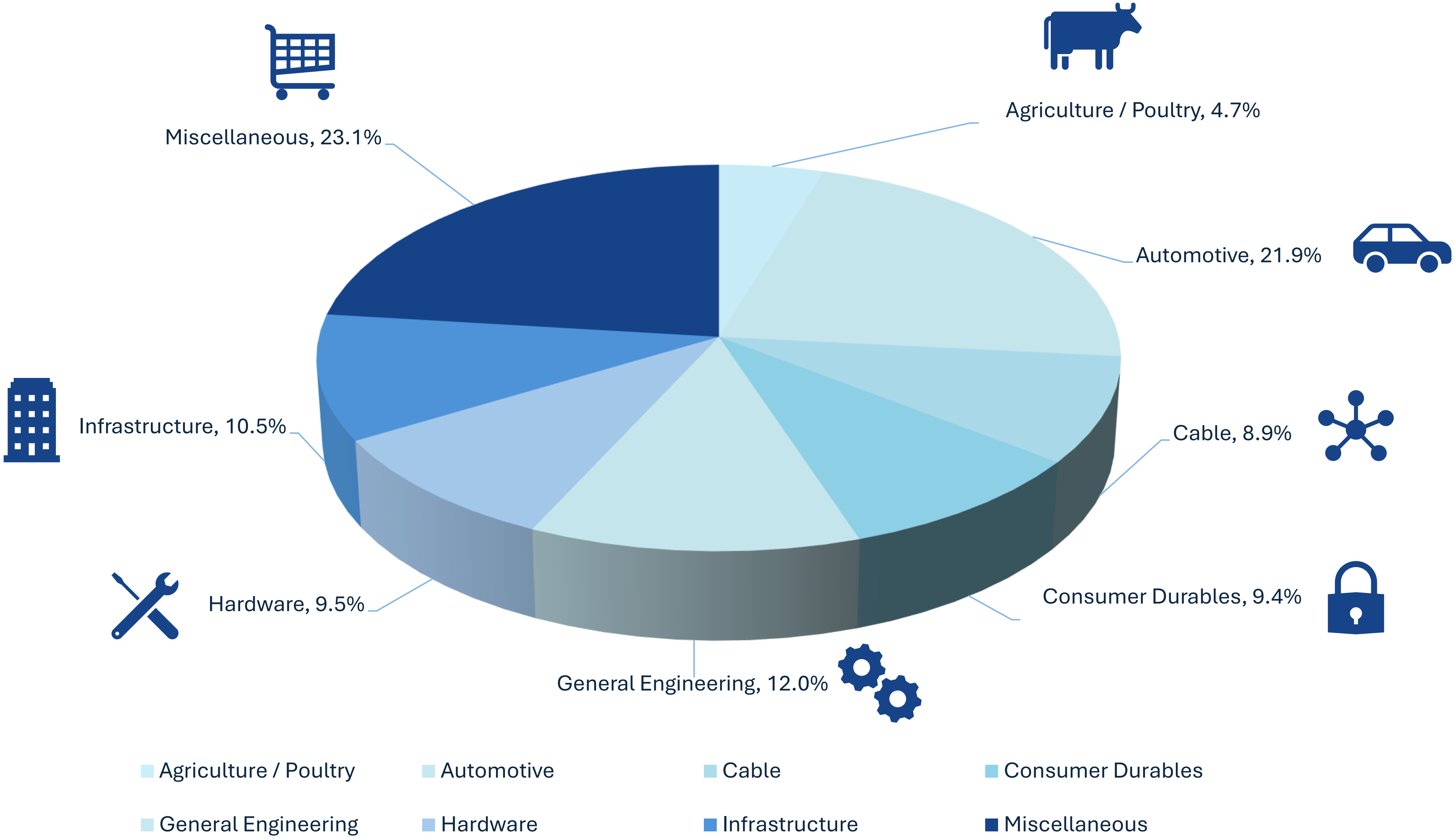
Self-Sustaining Growth Model

De commoditizing product portfolio through specialty wire

Rs. million unless otherwise stated

Annexure

Our Industry Presence – FY 26



Consolidated Quarterly P&L

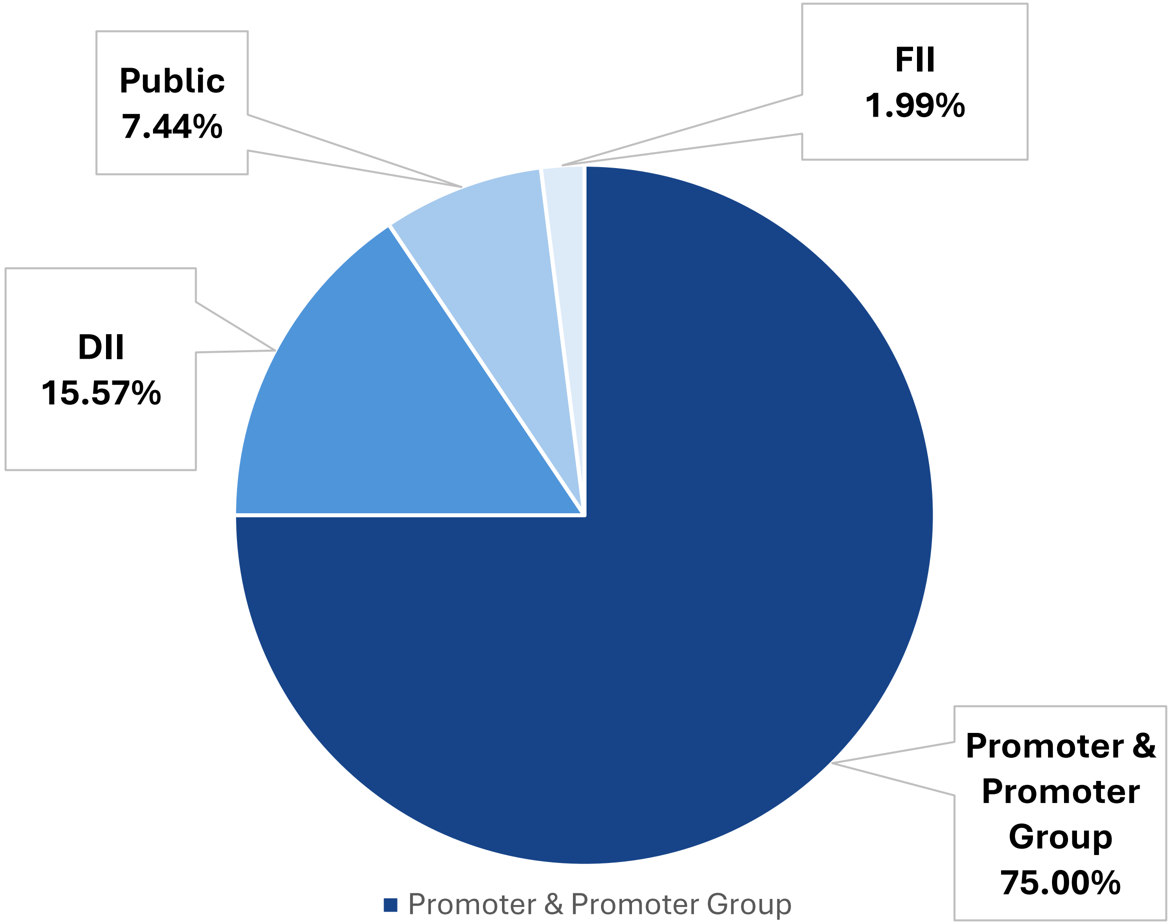
Particulars	Q1 FY27	Q4 FY26	QoQ	Q1 FY26	YoY	FY26	FY25	YoY
Revenue from Operations	11,678.9	11,363.6	2.8%	9,390.1	24.4%	41,597.9	35,071.7	18.6%
Other Income	3.5	40.0		26.2		133.4	94.5	
Total Income	**11,682.4**	**11,403.6**	2.4%	**9,416.3**	24.1%	**41,731.2**	**35,166.1**	**18.7%**
EBITDA	**567.1**	**804.4**	**-29.5%**	**744.6**	**-23.8%**	**3,234.8**	**2,758.7**	**17.3%**
Profit Before Tax & Exceptional items (PBT)	**260.4**	**514.3**	**-49.4%**	**500.0**	**-47.9%**	**2,098.7**	**2,103.9**	**-0.2%**
Profit After Tax (PAT)	**204.6**	**400.7**	**-48.9%**	**392.8**	**-47.9%**	**1,609.4**	**1,463.7**	**10.0%**
Basic and diluted EPS (in Rs) (Not annualised)	**1.31**	**2.56**		**2.51**		**10.28**	**9.73**	

Rs. million unless otherwise stated

Market snapshot & shareholding pattern

Market Statistics	
BSE/NSE Ticker	544209 / BANSALWIRE
Stock Price*	340.35
Market Cap (Rs Crore)*	5328.4
Outstanding shares	15,65,55,952
Face Value	5
52 Week High/ Low	434.30 / 222.50

*As on June 30, 2026 as per NSE



Shareholding as on June 30, 2026

Disclaimer

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Bansal Wire Industries Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

WE WIRE THE WORLD

Thank You

We express our heartfelt gratitude to all our stakeholders for their trust and solicit their continued patronage to make Bansal Wire Industries Limited grow exponentially in the coming years.

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